

Last Friday  
of each  
month

8:30 am—9:30 am

Thurston Economic  
Development Council  
4220 6th Avenue SE  
Lacey WA 98503

Classes are FREE!

To register

[washingtonptac.org](http://washingtonptac.org)

Events Calendar

*Laying the Groundwork*

To view on line  
anytime

[washingtonptac.org](http://washingtonptac.org)

Webinars

For assistance contact

George Sharp

360-464-6043



# Laying the Groundwork

An Introduction to Government Procurement

- ◆ Who are you selling to?
- ◆ What are they buying?
- ◆ How do they buy it?

Get these and other questions answered at this fun and lively basic introductory class.

**WHO SHOULD ATTEND:** Small business owners who know nothing about government procurement. This class will lay the ground work for you to decide if government contracting is in your future.

Questions??

Class sponsored by  WASHINGTON  
PTAC

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