



U.S. DEPARTMENT OF COMMERCE | INTERNATIONAL TRADE ADMINISTRATION
GLOBAL MARKETS & THE U.S. COMMERCIAL SERVICE
 FISCAL YEAR 2017-2019 HIGHLIGHTS

In the past three years, our global network of trade and investment experts:

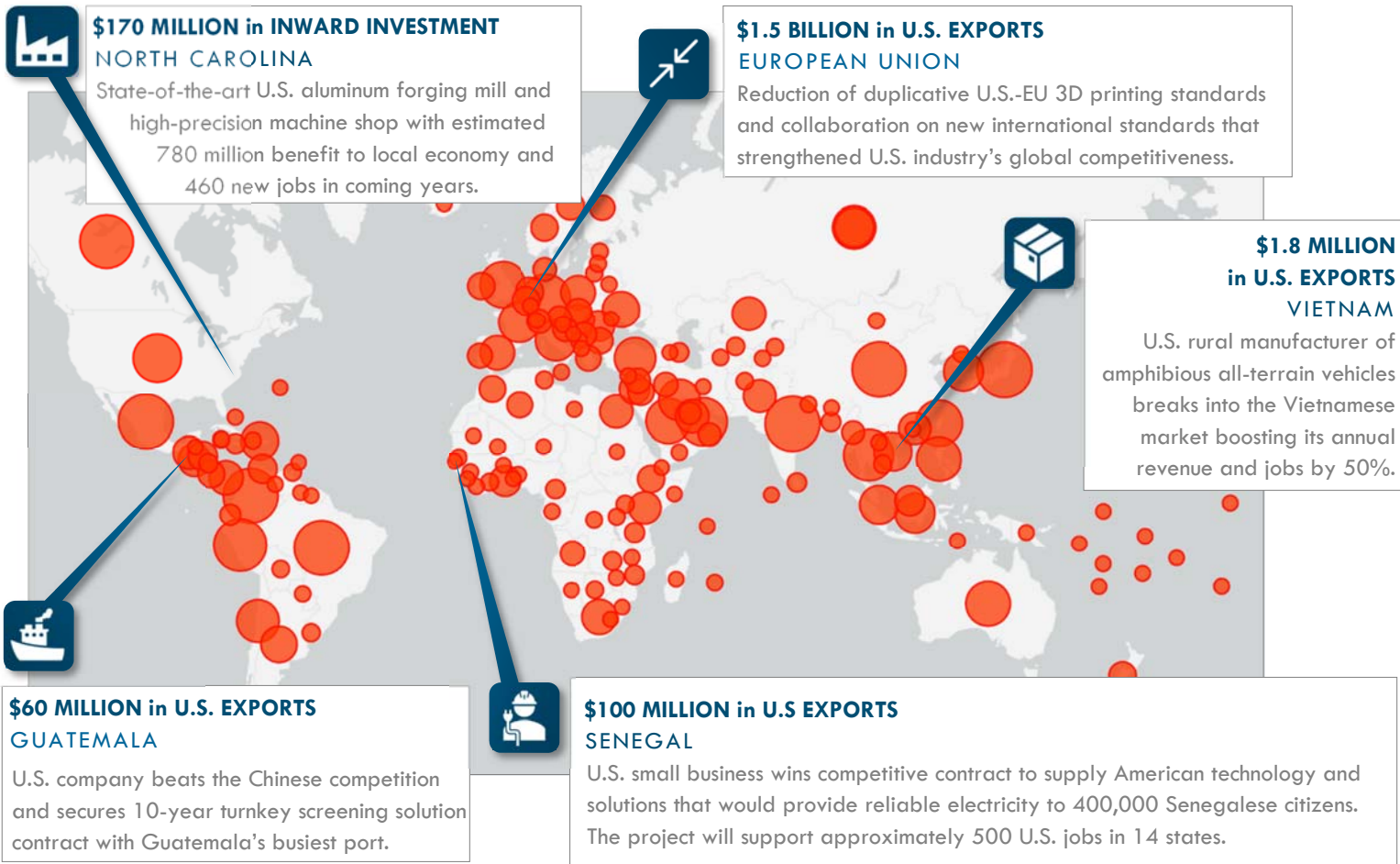


Assisted more than **77,000** export and investment clients around the globe.

Facilitated **\$296 Billion** in U.S. exports and inward investment.

Supported **1.3 Million** American jobs.

Returned over **\$300 to the U.S. economy** for every \$1 appropriated.



Each bubble represents the location and number of WINS reported by GM clients from FY2017 to FY2019.

Growing the U.S. economy by

- Promoting Exports
- Advocating for U.S. Businesses
- Eliminating Trade Barriers
- Attracting Investment

Visit trade.gov to learn more.

IN FY2019

RESPONDED TO

126,000 CLIENT INQUIRIES

WORKED WITH

**29,577 U.S. EXPORT CLIENTS AND
5,471 INVESTMENT CLIENTS**

REDUCED, REMOVED, OR PREVENTED

137 TRADE BARRIERS

FACILITATED **\$107 BILLION** IN U.S.

EXPORTS (\$88.3B) AND INWARD
INVESTMENT (\$18.5B)

SUPPORTED OVER

484,000 AMERICAN JOBS

RETURNED \$333 FOR EACH DOLLAR
APPROPRIATED BY CONGRESS

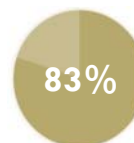
OVER THE PAST THREE YEARS

U.S. exporter clients achieved results with our assistance in **178 countries**.



90% of our clients with international sales **exported to multiple markets** while only 41% of all U.S. exporters achieved this feat.

8 out of 10 U.S. exporter clients assisted reported that **we played a significant role** in achieving their international business results.



U.S. exporter clients reported that, due to our assistance, they **increased their annual revenue by \$2 Million** (or 9%).

IN THE WORDS OF OUR CLIENTS

“The U.S. Commercial Service is **essential to our company's success.**”

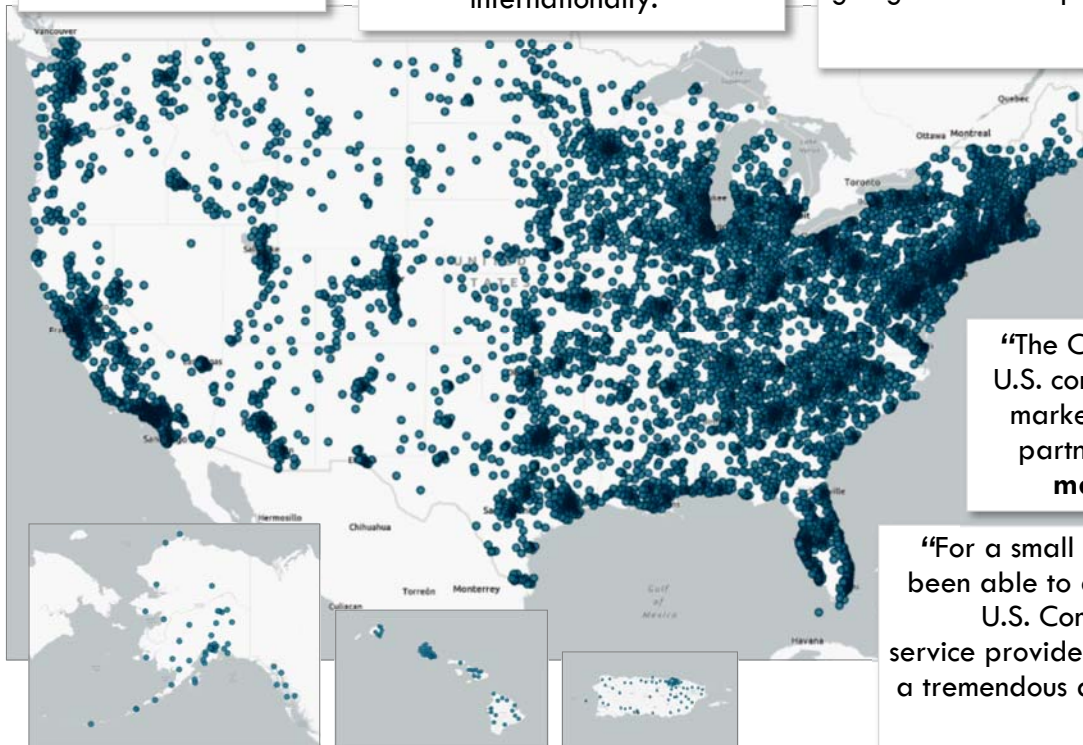
“ITA is **truly value-added** government helping private business to succeed internationally.”

“As a result of our success working with the Commercial Service internationally and domestically we have **greatly increased our employment** with some very rapid growth going from 65 employees end of 2017 to 107 employees in early 2019.”

“They feel like business partners to us. We cannot say enough good things about our work together. As a taxpayer, they are **an excellent investment for U.S. businesses.**”

“The Commercial Service is **a huge asset** to U.S. companies looking to serve international markets. We highly recommend them as a partner to U.S. exporters - **professional, motivated and outcome-focused!**”

“For a small company, we simply would not have been able to accomplish as much as we did without U.S. Commercial Service assistance. The service provided was **invaluable** to us and represents a tremendous advantage for our **competitiveness in the global economy.**”



Each bubble indicates that at least one U.S. organization in the designated zip code worked with GM between FY2017 and FY2019.