

# Webinar: Doing Business in the Nordics

On April 16th the U.S. Department of Commerce invites American exporters to a webinar discussing market opportunities and challenges in the Nordics.

# Join us to discuss opportunities in the Nordics!

Join the U.S. Commercial Service to learn about market opportunities for several industries in the Nordic region. The Nordics is a highly developed and high income region of 27 million people with a combined GDP of over \$1.5 trillion and an average GDP per capita of \$55,000 making this a prosperous market for a wide range of products. Norway, for example, has the third highest GDP per capita in the world at over \$74,000 while also ranking in the top three countries in human development. Learn from our experts at the American embassies who will offer market overviews and practical advice to U.S. exporters looking to do business in the region. As well as highlighting economic and commercial trends and opportunities in the Nordics, this webinar will identify key projects.

# Why Denmark?

Denmark is a rich, modern society with state-of-the-art infrastructure and distribution systems. It has 5.7 million inhabitants and an advanced high-tech society. Denmark ranks as the most advanced digital country in the EU and is characterized by an extensive welfare system with a substantial trade and investment relationship with the U.S. The country has an open market-based economy with substantial investments in areas such as infrastructure, healthcare, digitalization, energy, defense and always looking for innovative solutions.

#### Why Finland?

This \$250 billion economy and its immensely innovative culture ranks 3<sup>rd</sup> in the EU Digital Economy and Societal Index, 7<sup>th</sup> in the Global Innovation Index, and in the world's top 3 strongest health technology economies. Pioneering companies the world over meet here to spearhead the next generation in ICT (including 5G), eHealth, energy, cleantech, Smart Cities, and other knowledge-based growth industries. If you seek a lucrative export market, an ideal testbed, and partners eager to build your solutions into the DNA of the next global breakthrough.

# Why Norway?

Norway is a modern, energy-rich country with 5.3 million people. It is considered one of the world's wealthiest countries with a GDP per capita exceeding \$72,000. Norway represents a highly digital and sophisticated market, including large-scale critical infrastructure tied to its leading industries, which are based on natural resources, energy, digitalization, defense, aerospace, and ocean technologies. Norway is the largest export market for U.S. goods in the Nordics. The U.S. and Norway maintain a \$17 billion two-way trade relationship.

#### Why Sweden?

Over 1,300 U.S. companies are present in Sweden, Sweden is the top location in the Nordics. The U.S. is Sweden's largest trading partner outside of the EU. In 2017, U.S. merchandise exports to Sweden were valued at \$3.73 billion and imports were \$10.74 billion. The U.S. exported \$5.9 billion in services to Sweden in 2016 and imported \$3.1 billion. Our Embassy's focus sectors include advanced manufacturing, smart cities, cybersecurity, healthcare, and travel/tourism.



# **Featured Speakers:**

- Bjarke Fredriksen, Head of Section, CS Copenhagen, Denmark
- Aaron Held, Senior Commercial Officer, CS Helsinki, Finland
- Vidar Keyn, Head of Section, CS Oslo, Norway
- Terri Tyminski, Deputy Senior Commercial Officer, CS Stockholm, Sweden

# **Register today**

Click here to register

#### **Event date**

Tuesday April 16, 2019

12:00 pm/noon EST

### Location

Your Computer and Phone

# Cost

\$50.00

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