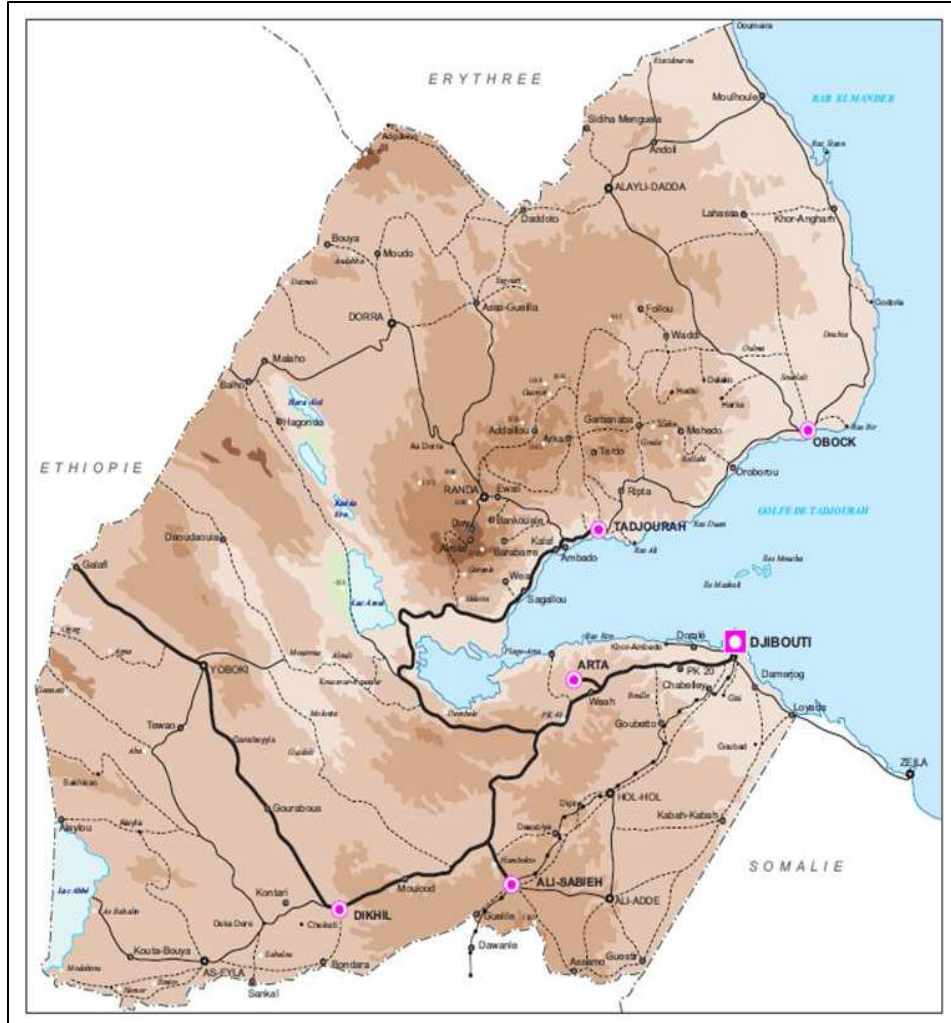


# 2018 U.S.-Djibouti Trade Mission: Energy and Aviation

DECEMBER 2-7, 2018



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The U.S. Embassy in Djibouti looks forward to welcoming you to the 2018 U.S.-Djibouti Trade Mission. This year's themes are energy and aviation. Both of these sectors are growing in Djibouti to support the rapidly developing economy. Djibouti's GDP has grown steadily in recent years – ranging from 6.0 to 7.0 percent annually from 2014 to 2017. A primary driver of this growth has been the significant increase in foreign investment for infrastructure in Djibouti and the region including development of Djibouti's ports, transportation, and other essential infrastructure.

**Energy:** President Ismail Omar Guelleh announced the Government of Djibouti's intention to make Djibouti a regional transportation and logistics hub in his Vision Djibouti 2035. To support this objective and reduce reliance on foreign-provided energy, the Djiboutian Government is pursuing mechanisms in order to increase their domestic energy production. Their strategy is to promote alternative energy sources to replace fossil fuel energy production and to develop clean, sustainable, and cost-effective renewable energy solutions.

The Ministry of Energy introduced Independent Power Producer legal mechanisms into their law and recently signed their first Public-Private Partnership for a solar panel field in central Djibouti. While Djibouti's current peak energy demand is approximately 70-100 MW, the Djibouti Ports and Free Zones Authority projects future energy demand to increase up to 3.7 GW in the next 10 to 15 years. Various sites around the Bay of Ghoubet have exhibited considerable wind energy, estimated to be 4,000 to 5,000 H/year of wind power. Djibouti's Center for Studies and Research analyzed the country's solar potential to be 2,300 kW/h/m<sup>2</sup>/year with one of the highest solar radiation in the world of 3,500 hours/year. Djibouti's geothermal potential has been measured at over 1,000 MW due to its location at the intersection of three tectonic structures (Red Sea rift, Gulf of Aden rift, and the East African rift). Djibouti began geothermal exploration in the 1970s and launched exploration and feasibility studies in various regions around Djibouti in 2017, with the work spearheaded by the Djiboutian Office of Geothermal Energy Development.

**Aviation:** Vision Djibouti 2035 outlines Djibouti's ambition to become the region's leading transportation and logistics hub. The country's strategic location situated at the entrance of the Red Sea and at the crossroads of much of the world's commerce and trading activity positively positions the future of Djibouti's aviation sector. President Guelleh supported the creation of its national airline, Air Djibouti, which has already initiated regional connections. The country aims to continue developing this industry through the modernization or expansion of its international airport, as well as the construction of additional airports for both cargo and passenger usage. Djibouti's Ambouli International Airport is capable of supporting large aircraft including Boeing 747 and the country's climate is a suitable alternative landing destination over regional aviation centers. We foresee this industry to continue to mature and strengthen in the upcoming decades.

## Details of the Trade Mission:

The U.S. Embassy of Djibouti and the Djiboutian Governmental authorities have partnered to create a program that will provide participants with an opportunity to tour Djibouti including various sites where existing and planned projects will be executed, as well as meetings with the appropriate Government of Djibouti officials to discuss the local and regional market opportunities and your company's offerings.

The annual Djibouti International Trade Fair will be held at the same time as this Trade Mission to allow participants an occasion to join and/or visit. Last year, the Trade Fair welcomed over 11,000 visitors from diverse countries. More information on registering for the Trade Fair can be found here: <http://www.foiredjibouti.com/index.php/en/>

There will be no cost to participate in this trade mission. However, all meals, lodging, air travel to and from Djibouti, and transportation to and from Ambouli International Airport will be covered by the participants.

The Embassy has a block of 20 rooms at the Sheraton Hotel. You can also elect to stay at a different hotel in Djibouti. All participants will pay for their lodging. To book in the U.S. Embassy block, call the Sheraton Hotel: +253 21 32 80 00 and request to book a room in the U.S. Embassy block. The room rate is \$242, which includes breakfast and wifi. We recommend that you book your lodging as soon as possible to guarantee a reservation.

We request that all interested participants confirm their attendance by emailing [DjiboutiCommerce@state.gov](mailto:DjiboutiCommerce@state.gov), cc-ing [CasselberryRW@state.gov](mailto:CasselberryRW@state.gov) and [Giancarlo.Cavallo@trade.gov](mailto:Giancarlo.Cavallo@trade.gov) with the following information no later than November 9, 2018.

- Name(s) of participants and position
- Company
- Industry/sector
- Services offered (i.e. heavy machinery, consulting services, etc.)
- Approximate arrival and departure dates, and location of hotel (i.e. Sheraton, etc.)
- Any specific requests, if applicable

In order to create the best program for our participants, the Trade Mission be limited to the first fifteen individuals who submit their information and are approved to join the mission.

All confirmed participants will receive a letter of invitation from the Embassy to facilitate the Djiboutian visa process. More information on how to apply for a Djiboutian visa can be found here: <http://www.djiboutiembassyus.org/page/visa>

We encourage all participants to register in the State Department's emergency messaging system: <https://step.state.gov> and check with the Center for Disease Control (CDC) on their recommendations for travel vaccinations: <https://wwwnc.cdc.gov/travel/destinations/traveler/none/djibouti>.

# 2018 U.S.-Djibouti Trade Mission: Energy and Aviation Draft Itinerary (Subject to Change)

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## Sunday, December 2, 2018

Djibouti City, Djibouti

Arrival and check-in at hotel

14:30 Embassy in-brief, U.S. Embassy Djibouti

16:00 Opening of the U.S.-Djibouti Trade Mission, Djibouti Chamber of Commerce

## Monday, December 3, 2018

Djibouti City, Djibouti

08:00 Opening Ceremony of Djibouti International Trade Fair, People's Palace

09:30 Visit booths or participate as an exhibitionist in the Djibouti International Trade Fair

13:00 Lunch with the National Investment Promotion Agency followed by a tour of their One Stop Shop to learn about how to register and operate in Djibouti

15:30 Meetings session 1: Investing in Djibouti

15:30 Meeting with Ministry of Finance and Economy, Ministry of Investment, Ministry of Commerce, and NIPA

17:00 Break and return to hotel

19:00 No-Host dinner with Ambassador André and representatives from Camp Lemonnier

## Tuesday, December 4, 2018

Djibouti City, Djibouti

08:30 Breakfast with the World Bank to learn more about their programs and economic outlook on Djibouti

10:00 Meetings session 2: Energy, Ministry of Energy  
Meetings with Ministry of Energy in Charge of Natural Resources, Electricité de Djibouti, Office of Geothermal Energy, and private energy firms

11:30 Transfer to lunch with the Central Bank and Djiboutian Banks to learn about the financial sector health and banking options in Djibouti

13:30 Meetings session 3: Transportation and Aviation, Ministry of Transportation and Infrastructure

Meetings with Ministry of Transportation and Infrastructure, Civil Aviation Authority,  
Ambouli International Airport, Air Djibouti

17:30 Return to hotel for dinner on own

19:00 Djibouti International Trade Fair Gala and Cultural Show, Kempinski Hotel

**Wednesday, December 5, 2018**

Djibouti City and Tadjourah

08:00 Transfer to Tadjourah by boat

09:30 Free time to fish, snorkel, scuba dive, or swim with whale sharks

12:30 Lunch

16:00 Boat return to Djibouti

Evening Free

**Thursday, December 6, 2018**

Djibouti, Arta, and Djibouti International Free Trade Zone

08:30 Depart after breakfast by road

10:00 Visit Lac Assal to visit salt production and port

12:00 Lunch in Arta, Centre d'Estivage

13:30 Visit Djibouti International Free Trade Zone with Djibouti Ports and Free Zones Authority

Evening Free

**Friday, December 7, 2018**

U.S.A. Day at the Djibouti International Trade Fair (Participation Optional)