



EXECUTIVE OFFICE OF THE PRESIDENT
OFFICE OF MANAGEMENT AND BUDGET
WASHINGTON, D.C. 20503

January 23, 2026

MEMORANDUM TO THE ACQUISITION WORKFORCE

Last year was a transformative year for our procurement and acquisition system. We completed the first phase of the Revolutionary FAR Overhaul (RFO)—the most significant changes in more than 40 years. Through this overhaul we eliminated more than 2,700 non-value-adding and burdensome non-statutory requirements while also reducing more than 500 pages of the FAR. While completing the first phase of the RFO, we also began updating the Cost Accounting Standards (CAS), reducing more than 65 accounting requirements, aligning with Generally Accepted Accounting Principles (GAAP) used in non-government sectors. These changes are the most significant in 50 years. The changes completed in 2025 will directly speed our ability to meet procurement and acquisition delivery timelines, reduce costs for both our government and industry partners, and increase competition by reducing regulatory burdens—especially on our small business partners.

I want to sincerely thank you, the workforce, for the vital work in 2025 that allowed us to accomplish this multi-generational transformation. Your professionalism, discipline, and commitment to mission and hard work made these accomplishments possible. For decades, acquisition professionals were asked to move faster, reduce costs, and increase competition—while operating inside a system that too often worked against those objectives. That is changing because of you. The progress we have made is not abstract policy change; it is the result of a workforce that never lost sight of the mission. But there is more to do.

From the outset, I have been clear about my goals as Administrator. In 2026, we will continue to focus our efforts that directly support those goals:

- (1) **Speeding Acquisition:** In 2026, we will complete Phase II of the RFO, additional reform will take place, and we will continue removing non-value-added regulation. Simultaneously, agencies will issue deviations to streamline their supplements to the FAR. We will ensure our “default behavior” is to consolidate procurement whenever we can to avoid the wasted time and effort of duplicative contracting on the open market. We will responsibly deploy Artificial Intelligence to enhance—not replace—professional expertise, and modernize acquisition systems so they support sound decision making. We must and will deliver capability at mission speed against needs.
- (2) **Reducing Costs:** We will step up efforts to restore the commercial first policy of the Federal Acquisition Streamlining Act by stopping the wasteful expenditure of taxpayer dollars on costly custom products where a suitable or superior commercial solution could meet the Government’s needs. In addition, by refocusing on only necessary regulation that provide real value to the American people, we will eliminate the lost time and money to meet these unnecessary regulations. We will refresh and strengthen our category management practices for leveraging existing government wide contract vehicles to get even better value for the taxpayer, especially when addressing needs that can be satisfied commercially.
- (3) **Increasing Competition:** We will increase competition by reducing regulatory and compliance burdens and increase our attention on non-regulatory tools, such as the FAR Companion, the Practitioners Albums and the Category Management Buying Guides. We will work across agencies to prioritize outcome-based approaches rather than unnecessarily prescriptive requirements, and we will strengthen communication with all partners to ensure requirements are clearly articulated and the path to meeting mission needs is understood across the enterprise.

These three areas will allow us to deliver results to the American people. All of this work must and will be supported with a continued cultural change.

This transformational change is about enabling the workforce—YOU—to deliver results for the American people. By removing regulations that added cost and time without value, and by pairing those changes with clear top cover from senior leadership, we are restoring the proper balance between statutory guardrails and professional discretion. That balance should allow you to act with confidence—to move faster, attract stronger competition, and deliver better value in direct support of national security, economic strength, and public trust. As we move into 2026, we will complete the tasks described above and continue to shift to implementation and sustained execution. We will continue to build a culture that shifts away from bureaucracy and non-statutory process and toward judgement, accountability, and results.

Our culture depends on strong, clear, and purposeful communication. Leaders must create defined lines of responsibility and expectations for success. I will continue to push for you as practitioners to have the ability to remove barriers, share insights across the stakeholder sphere, and engage openly with industry. Across the enterprise, we will maintain dialogue up and down as well as outward, ensuring the system works for those who use it. This is how we sustain reform and keep the system aligned with mission reality. In this new environment, regulations do not deliver outcomes—professionals do.

We are living through the most transformative period in federal procurement in generations. Americans were the first to harness electricity, the first to manned flight, and the first to reach the moon. We must—and we will—again build a procurement and acquisition system that makes such advances inevitable. A system that puts mission first. A system that trusts its people. And a system that delivers faster, better, and more competitively for the American people. We will create a procurement system that is the envy of the world. Thank you for your service, your leadership, and your continued commitment to this mission.

God bless each of you and may God continue to always bless America!



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2026 IS
OUR YEAR. I
LET'S GO,