

CSBP 001 Small Business Professional Credential

Description

This credential provides key, baseline business processes, tools, legislation/policies, and procedures, including funded programs and socioeconomic programs. The expectations of Small Business Professionals throughout the Department are discussed to help provide an understanding of where and how they fit into the Defense acquisition landscape. Students will apply basic and intermediate knowledge of the legislation, policies, acquisition process, and market research techniques required to advise stakeholders effectively, advocate for small business participation in defense acquisitions, and to educate small businesses to do business with the Department of Defense (DoD). An overview of small business decision-making throughout the acquisition process, contributions of the Small Business Professional, the role of the Small Business Administration, small business enrich and outreach strategies, special programs, subcontracting and small business participation, the source selection evaluation process, and post-award issues will be addressed.

[Click Here to Learn More](#)

Target Attendees

New to mid-level Small Business Professionals and other acquisition professionals

Requirements

Course	Title	Delivery Method
SBP 1010	Introduction to Small Business Programs, Part A	Online Training (OLT)
SBP 102V	Introduction to Small Business Programs, Part B	Virtual Instructor-Led Training (VILT)
SBP 2010	Intermediate Small Business Programs, Part A	Online Training (OLT)
SBP 202V	Intermediate Small Business Programs, Part B	Virtual Instructor-Led Training (VILT)
SBP 210V	Subcontracting	Virtual Instructor-Led Training (VILT)
CSBP 001	Capstone Assessment	Online Training (OLT)

Additional Credential Information

Expiration	5 years from date earned.
Restrictions	
Continuous Learning Points	https://dau365.sharepoint.com/:b:/s/PublicUse/EarH0_negwpEnheaDMIINCYBXwCp2ROslC_9LgsbLrE0bA?e=FscpOh
Deployed Date	
ACE Recommended Credits	N/A

Notes

- Expected time to complete this credential is 95 hours.
- Predecessor courses may not be used to complete credential requirements.
- This credential requires the completion of classroom (CLRM) and/or Virtual Instructor-Led Training (VILT) courses: SBP 102V, SBP 202V, & SBP 210. Priority for CLRM/VILT courses goes to members of the Defense Acquisition

Workforce. All others may find it difficult to complete this requirement if it has not already been completed at the time of enrollment in the credential.

- All students must have a DAUID.
- Enroll in a Credential through the DAU Virtual Campus at <https://dau.csod.com>