The Information Technology Industry Council (ITI), located in Washington, DC, is the premier advocacy and policy organization for the world’s leading innovation companies. ITI is seeking a Director/Senior Director of Policy (Telecommunications) to drive the development and advocacy of ITI’s telecommunications policy positions. This position is currently remote with flexible post-COVID telecommute options. In addition to an open, friendly, and flexible work atmosphere, ITI offers employees a comprehensive health insurance and benefits package. ITI is committed to attracting creative, talented, and energetic team members who represent the diverse communities for which they advocate.

POSITION SUMMARY
Reporting to the Senior Vice President of Policy (Trust Data & Technology) & General Counsel, the Director/Senior Director of Policy (Telecommunications) drives the development and advocacy of ITI’s telecommunications policy positions, including broadband deployment, connectivity and other digital infrastructure issues, 5G policy, spectrum allocation, Over the Top Services (OTTs), net neutrality and related regulations of these and other innovative technologies by the Federal Communications Commission and National Telecommunications and Information Administration (NTIA) on behalf of preeminent global companies in the information and communications technology (ICT) sector.

The Director/Senior Director of Policy is responsible for leading international policy development and advocacy on these issues in the European Union and in countries around the world in order to promote regionally and globally consistent and innovation-enabling technology policies. This role seeks opportunities to promote ITI’s member companies' activities that advance innovation and connectivity.

RESPONSIBILITIES
- Manage ITI’s engagement on telecommunications, broadband connectivity, spectrum, 5G policy and related regulations of these and other innovative technologies by the Federal Communications Commission and NTIA, and advancing members’ positions on these issues by submitting comments in regulatory proceedings.
- Lead international policy development and advocacy on telecommunications, broadband connectivity, spectrum, and 5G policy in global organizations, like the International Telecommunication Union, and in the European Union and countries around the world in order to promote regionally and globally consistent and innovation-enabling technology policies.
- Build and advance relationships with U.S. government officials and agencies, particularly at the FCC and NTIA, as well as all relevant foreign governments both in capitals and at their embassies in DC.
- Provide thought leadership and support to leading ICT companies in relation to established and emerging technology policy priorities globally.
- Engage with colleagues and member companies, particularly ITI’s Telecommunications Committee, to develop advocacy strategies and advocate ITI positions with U.S. and foreign government officials.
- Work closely with colleagues from the ITI Policy team, other ITI teams, and ITI member companies to anticipate emerging technology trends and craft responsive strategies.

SKILLS & ABILITIES
- Keen understanding of how to strike a balance among technical, political, and optics considerations in addressing policy issues
- Proven ability to quickly understand, digest, and communicate complex policy concepts to colleagues, company representatives, and policymaker audiences
- Proven ability to work across teams, agencies, and sectors to build coalitions and drive policy outcomes
Leadership, critical thinking, analytical, and problem-solving skills, including public policy and political analysis
Ability to operate with integrity and professionalism with sound political judgement
Ability to handle confidential matters
Committed, professional, and reliable with ability to prioritize numerous projects and meet deadlines
Emotional intelligence and interpersonal skills
Capability to work independently and collaboratively
Verbal and written communication abilities, including the ability to translate complex policy matters to a wide range of audiences
Sound political judgement

REQUIRED EDUCATION AND/OR EXPERIENCE
- Bachelor’s degree
- Minimum of three years of experience developing and implementing relevant policy issues
- Experience working on telecom policy issues, including those before the FCC and NTIA
- Extensive experience in government affairs and public policy, including industry affairs and coalition building
- Existing network of relationships in the telecom policy community in the United States and other global markets, including relationships with key government stakeholders

PREFERRED EDUCATION AND/OR EXPERIENCE
- Advanced degree in law
- Experience in a trade association, government, advocacy, or public policy position at a technology company

HOW TO APPLY
If you believe you meet the requirements, please submit a resume to the following job link:
https://recruitcrm.io/apply/16449736591460013318wvj

Additional inquiries and questions can be emailed to Beth Cessna at jobs@cessnasearch.com or contact 202-232-1765.

ABOUT THE INFORMATION TECHNOLOGY INDUSTRY COUNCIL (ITI)
Originally founded in 1916 and globally headquartered in Washington, DC, the Information Technology Industry Council (ITI) is the premier advocacy and policy organization for the world’s leading innovation companies. ITI advocates for public policies that advance innovation, open markets, and enable the transformational economic, societal, and commercial opportunities that our companies are creating. ITI members represent the entire spectrum of technology from internet companies, to hardware and networking equipment manufacturers, to software developers. ITI’s diverse membership and expert staff provide a broad perspective and intelligent insight in confronting the implications and opportunities of policy activities around the world.

ABOUT CESSNA & ASSOCIATES, LLC
Cessna & Associates, LLC is a boutique HR consultancy partnering with mission driven, non-profit organizations. Our goal is to identify the best potential candidates that the market has to offer.
www.cessnasearch.com

The Power of Diversity, Equity, and Inclusion Fuels Success
Cessna & Associates embraces and celebrates the strength that diversity brings to our organization. Just as we are deliberate in our own pursuit of Diversity, Equity, and Inclusion initiatives, our efforts support our clients’ DEI success. We drive every search with an unyielding focus to create an even playing field for all candidates and assess their ability to be "culture adds," not merely "fits" for our clients. Our team builds and nurtures this rich tapestry of diversity for ourselves and for our clients.