Student Outreach Advisor (Field Based)

We are Pickauni, a student recruitment marketplace that partners with universities to support applicants in their journey to higher education. We are seeking an enthusiastic student advisor, who wants to make a real difference to the local community in Manchester.

The perks

- Generous commission structure and awesome incentives
- Great opportunities for progression. We love to promote from within.
- As a fast past scale-up, you'll have the opportunity to present your ideas and make a real impact on the company
- Full sales training provided
- Ideally situated office in the heart of Manchester

Job description

We are seeking highly motivated individuals to join our tenacious team in Manchester City Centre & surrounding areas. As our Student Advisor, you will be responsible for meeting potential students in various locations around the city and communicating the benefits of going to university and signing them up for our services. Growing the Pickauni presence in Manchester and being an all round awesome brand ambassador for the company are key to succeeding in this role. You will help people achieve their dreams by helping them into education!

Duties and responsibilities

- Sales targets: Meet, and exceed, personal sales targets. We want you to go the extra mile.
- Approach and qualify customers to progress into University
- Ensure potential leads download and register for our services through our app.
- Development: Attend sales events and training to grow your skill set.
- Sales reporting: Provide daily feedback on sales performance

- Manage Assigned territory: cultivate and nurture your assigned territory, through a variety of sales tactics (door drops, handing out leaflets). Discover new territories to promote the brand and generate leads.
- A confident, outgoing and enthusiastic personality
- Work on the field in different locations & venues.
- Impeccable time-management skills
- The ability and desire to sell
- Excellent communication skills
- The desire to learn and improve
- Computer use competency
- Pride in your performance
- This is an entry level position

Salary

If interested please, send your CV and a covering letter to Oli@pickauni.com.