



Department for  
International Trade

## Strategic Export Controls Training Bulletin

**Issue 11 July 2022**

July 2022 to December 2022



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## Training events

These training events for Strategic Export Controls are aimed at exporting and trading companies of all sizes, from the sole trader to the multinational. They cater for a wide range of knowledge levels, and you can choose the Learning Path that suits you.

- **Event Locations**

We run export control seminars and licensing workshops regionally and in London as demand requires. Making Better Licence Application workshops takes place in London only. Experienced ECJU colleagues support these workshops.

- **Online Training**

We continue to review the training offer, including provision of online training in addition to our classroom-based courses. Details of courses and any costs will be sent out via our e-mail service, also known as Notices to Exporters.

You can receive free email alerts for important news from the Export Control Organisation, part of the Export Control Joint Unit – including updates on the latest training bulletins – by signing up to Notices to Exporters:

<https://www.gov.uk/government/collections/notices-to-exporters>

Please note that any course maybe cancelled if bookings are too low to make it worthwhile. We also reserve the right to refuse admission to any course.

# Strategic Export Control Learning Path

## Start

Welcome to Strategic Export Controls

Foundation

Advanced

Intermediate

Bespoke

Visit [GOV.UK](#) and review our online beginners guide to Strategic Export Controls. Review our e-learning [Export Control](#) and [Compliance](#) videos and/or undertake in-house peer-to-peer training

Visit the ECJU website to review our courses and Training Bulletin:

<https://www.gov.uk/government/publications/export-control-training-bulletin>

## Foundation Webinars

For those with little to no knowledge of UK Strategic Export Controls, wanting a foundation and to start applying for Licences please watch our webinars ([available to download](#))

## Intermediate/Practitioner's course

For those who've undertaken basic training (Beginners/Foundation course or Webinar), reviewed the Consolidated Control Lists and want to put the whole Strategic Export Control process in context for their business.

## Targeted courses

### How to Make Better Licence Applications

A foundation course for those whose roles includes making Export Licence Applications.

### Are my items controlled?

A half day intermediate course for exporters looking to improve their understanding of the Control Lists.

### Sector Specific courses

These courses are run annually or every few years and cover various business sectors and licensing processes.

### Licences Workshop

A half day course to provide exporters with a better understanding of the licences available, improve applications and compliance

### Control List Classification course

An advanced course for those whose role includes deciding the Control List Classification (CLC) of a wide variety of items.

### Symposia

Annual events with plenary sessions, Workshops and Networking opportunities.

## Intermediate-level course

### Intermediate Practitioners course - Regional

Duration:	Full-day	Cost:	£180
Pre-course Knowledge:	You should have some previous knowledge of Strategic Export Controls, have preferably attended a Beginners/Foundation course or reviewed our Webinars, and reviewed the <a href="#">Consolidated Control List</a> (free download) before attending this course.		
Description:	A more detailed look at the different elements of controls, the licence assessment process and the actions you need to take to remain compliant.		

The day will comprise a series of presentations and exercises, including:

- Control Lists that affect the UK:
  - International Regimes and the Consolidated Control List
  - What does 'Specially Designed or Modified for Military Use' mean?
  - How to read 'Dual Use' text and make an assessment.
- Technology
  - Export Control definitions of the term "technology"
  - How a company can determine if their technology is licensable and where the technology controls can be found
  - Different means of technology transfer
  - Compliance and record-keeping related to technology
- Trade – the range of trade controls, including trafficking and brokering of goods and specified activities controls.
- End-Use Controls – Weapons of Mass Destruction (WMD catch-all) and military end-use controls.
- Licence types and the licensing process
  - different types of licence
  - common pitfalls when completing a licence application
  - how decisions are made when issuing or refusing a licence
  - End User Undertaking Workshop.
- Compliance - why you will receive a compliance visit and what to expect.
- Concluding remarks including staff training
  - ideas for staff training, and why it is so important
  - why things go wrong and the consequences

We recommend you review the Learning Path and think carefully about what you need to achieve from these courses, before deciding which level suits you best.

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## Foundation Webinars

### Webinar Series

- Introduction to Export Controls
- Making Licence Applications
- Technology, Software and Export Controls

Further details on previous and upcoming Webinars are available at:

<https://www.gov.uk/government/publications/export-control-training-bulletin/export-control-joint-unit-webinars>

## Targeted courses

### Licences Workshop - Regional

Duration:	Half-day	Cost:	£120
Pre-course Knowledge:	You may have some experience of making licence applications and undertaken prior training from the Learning Path		
Description:	This Workshop is aimed at improving the permissions exporters obtain to export strategically controlled military and dual-use items, thereby reducing the number of licences required and improving compliance		

With the wealth of Export Control Licences available to UK exporters, finding the right one to enable your company to export efficiently can be daunting. Based on course feedback, input from the SPIRE replacement program (LITE), and our Compliance Unit, this course is a development of our 'Making Better Licence Applications' workshop and aimed at guiding exporters through the licence types available; deciding which one is right for your export.

Attendees will first be taken through the core Standard and Individual Export Licence (SIEL) application screens to demonstrate how prior planning can reduce the number of 'Requests For Information' (RFIs), work and number of licences required.

The course will then turn to Open General Licences (OGLs and GEAs); covering what is available, online resources and how to read OGLs to improve compliance with the terms and conditions.

## Intermediate Offshore and Energy Seminar – 7<sup>th</sup> September 2022

<b>Duration:</b>	Full-day	<b>Cost:</b>	£180
<b>Pre-course Knowledge:</b>	You should have some previous knowledge of Strategic Export Controls and reviewed the Consolidated Control List before attending this course.		
<b>Description:</b>	A tailored version of the Intermediate Seminar with a focus on how Strategic Export Controls apply to the Offshore and Energy sectors		

## Are my items controlled? (CLC) - Regional

<b>Duration:</b>	Half-day	<b>Cost:</b>	£120
<b>Pre-course Knowledge:</b>	You should have some previous knowledge of Strategic Export Controls and reviewed the Consolidated Control List before attending this course.		
<b>Description:</b>	This is a new half day workshop which gives an overview of the control List Classification (CLC) process and if your items could be controlled.		

Building on the intermediate seminar and webinars this workshop focuses on how to review, consider and apply the control lists to better decide if the items you wish to export are controlled.

This workshop includes:

- Classification tools available to the exporter.
- What does “specially designed or modified” mean?
- Where could I find my item in the Dual Use list?
- Varied classification exercises (including an opportunity to bring along your own examples to work through)

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## Making better licence applications – London only – On demand

Duration:	Half Day	Cost:	£120
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Pre-course Knowledge:	None, although having a SPIRE account and some experience of making Standard Individual Export Licence (SIEL) applications will help you get the most benefit out of this course.
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Description:	Reduce the number of Requests for Further Information (RFIs) and withdrawn/stopped cases returned to licence applicants.
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Attendees will be taken step-by-step through the licence application process on SPIRE for strategically controlled military and dual use items. The type of information required, and the reasons for requiring that information, will be explained at each stage, identifying common pitfalls and mistakes.

There will also be an opportunity to share best practice with other attendees.

Standard Individual Export Licence (SIEL) End Use Undertaking requirements will also be covered and the End-User Advice service will be explained.

**Please contact us to register an interest in attending the next course.**

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## Payment for all courses

The cost of each event (per delegate) is shown on the registration form enclosed. You will be invoiced after the event. Payment can be made by BACS transfer or by cheque payable to 'DIT'. If using a Purchase Order for payment, please ensure that Purchase Order details are sent with the registration form to the Export Control Joint Unit (ECJU) address below. Unfortunately, we do not have the facilities to take debit or credit card payments.

Attendance at your chosen event is only assured once you have received confirmation from the Export Control Joint Unit. Please note we cannot accept payment by debit or credit card.

## Cancellation policy

Training places are limited, so any cancellation or postponement of confirmed training attendance must be received by the Events Manager in writing or by email, at least ten working days before each event, otherwise course costs may be charged/invoiced accordingly. Alternative attendees are acceptable, but please contact the Events Manager beforehand to confirm the name changes.

If we have to cancel a training course or event, any attendance fees already paid will be reimbursed without undue delay or used as credit for a future course. However, as the ECJU only makes a nominal charge for attendance on its training courses to cover its basic costs, any further claims on the part of the delegate are excluded.

## Further information

On submission of a registration form (and purchase order if appropriate), an acknowledgement will be emailed to you within five working days. This is also confirmation that your place has been reserved. Please ensure that the contact email address is clear, accurate and clearly highlighted, if different to the attendee's email address. Please ensure that for bulk bookings we are provided with the name, contact details, e-mail address and dietary requirements for each attendee so that certificates and places can be arranged. These extra details can be provided on a separate sheet.

Although we will try and accommodate changes in bookings where possible, we are not responsible for errors made by 3<sup>rd</sup> party booking agents. Please confirm with the ECJU Events Manager if you have any concerns or questions about your place on any of our courses.

Venue details and a final agenda will be sent (by email) to the attendees around two weeks before the course date. If you have registered to attend a course and have not received these details by five working days before the course, please contact us.

By completing the registration form, you are indicating that you have read and considered that the level of training on offer is suitable, and that you understand you will be charged for each cancelled event in accordance with the cancellation conditions above.

**(N.B. No credit cards)**



## Training event calendar

Date	Event	Location	Cost	Code
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### September 2022

#### Edinburgh

5 <sup>th</sup> Sept	Intermediate Seminar 9:15 – 5:00	<a href="https://www.apexhotels.co.uk/destinations/edinburgh/apex-grassmarket-hotel/">https://www.apexhotels.co.uk/destinations/edinburgh/apex-grassmarket-hotel/</a>	£180	Int-5-Sept-2022
6 <sup>th</sup> Sept	Licences Workshop 9.15 – 12:45 (Lunch from 12:45)	<a href="https://www.apexhotels.co.uk/destinations/edinburgh/apex-grassmarket-hotel/">https://www.apexhotels.co.uk/destinations/edinburgh/apex-grassmarket-hotel/</a>	£120	AMGC-6-Sept-2022
6 <sup>th</sup> Sept	Are my items controlled? 1:30 – 5:00 (Lunch from 12:45)		£120	Lic-6-Sept-2022

#### Aberdeen

7 <sup>th</sup> Sept	Offshore and Energy Intermediate Seminar 9:15 – 5:00		£180	Int-7-Sept-2022
8 <sup>th</sup> Sept	Licences Workshop 9.15 – 12:45 (Lunch from 12:45)	<a href="https://www.sandmansignature.co.uk/aberdeen">https://www.sandmansignature.co.uk/aberdeen</a>	£120	AMGC-8-Sept-2022
8 <sup>th</sup> Sept	Are my items controlled? 1:30 – 5:00 (Lunch from 12:45)		£120	Lic-8-Sept-2022

#### London

15 <sup>th</sup> Sept	Making Better Licence Applications (MBLA) 09:15 - 13:00 (Lunch provided)	<a href="#">Park Plaza, Westminster Bridge, London</a>	£120	MBLA -15-Sept-2022
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#### Oxford

27 <sup>th</sup> Sept	Intermediate Seminar 9:15 – 5:00		£180	Int-27-Sept-2022
28 <sup>th</sup> Sept	Licences Workshop 9.15 – 12:45 (Lunch from 12:45)	<a href="https://www.jurysinns.com/hotels/oxford">https://www.jurysinns.com/hotels/oxford</a>	£120	AMGC-28-Sept-2022
28 <sup>th</sup> Sept	Are my items controlled? 1:30 – 5:00 (Lunch from 12:45)		£120	Lic-28-Sept-2022

**Date Event****Location****Cost****Code**

## October 2022

### Leeds

18 <sup>th</sup> Oct	Intermediate Seminar 9:15 – 5:00		£180	Int-18-Oct-2022
19 <sup>th</sup> Oct	Licences Workshop 9.15 – 12:45 (Lunch from 12:45)	<a href="https://www.hilton.com/en/hotels/leehnhn-hilton-leeds">https://www.hilton.com/en/hotels/leehnhn-hilton-leeds</a>	£120	AMGC-19-Oct-2022
19 <sup>th</sup> Oct	Are my items controlled? 1:30 – 5:00 (Lunch from 12:45)		£120	Lic-19-Oct-2022

## November

### Manchester

15 <sup>th</sup> Nov	Intermediate Seminar 9:15 – 5:00	<a href="https://www.claytonhotelmanchestercitycentre.com/">https://www.claytonhotelmanchestercitycentre.com/</a>	£180	Int-15-Nov-2022
16 <sup>th</sup> Nov	Licences Workshop 9.15 – 12:45 (Lunch from 12:45)		£120	AMGC-16-Nov-2022
16 <sup>th</sup> Nov	Are my items controlled? 1:30 – 5:00 (Lunch from 12:45)		£120	Lic-16-Nov-2022

## December 2022

### London

6 <sup>th</sup> Dec	Intermediate Seminar 9:15 – 5:00		£180	Int-6-Dec-2022
7 <sup>th</sup> Dec	Licences Workshop 9.15 – 12:45 (Lunch from 12:45)	<a href="https://www.theclermont.co.uk/charing-cross">https://www.theclermont.co.uk/charing-cross</a>	£120	AMGC-7-Dec-2022
7 <sup>th</sup> Dec	Are my items controlled? 1:30 – 5:00 (Lunch from 12:45)		£120	Lic-7-Dec-2022

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## Additional information

To register for any of the classroom-based courses, please complete the form at the end of this bulletin. To register for the Webinars, please look out for the invites via our e-mail service (please sign up to our [ECJU Mailing List](#), also known as Notice to Exporters service)

Please complete one form per attendee, or for bulk bookings, please provide details of the first attendee and a separate sheet with the names, contact details, e-mail address and dietary requirements for each additional attendee. These are to be sent to:

Denise Carter,  
Events Manager  
Export Control Joint Unit  
Department for International Trade  
Old Admiralty Building, Admiralty Place  
Whitehall, London, SW1A 2DY

Tel: 07741 598195

[denise.carter@trade.gov.uk](mailto:denise.carter@trade.gov.uk)



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# Event Registration Form (N.B. No credit cards)

By completing the form, we understand that you have read and comprehend the level of training on offer. Ten working days' notice will be required for cancellation of any confirmed training place, otherwise full costs will be charged for each place.

## Event details

Event Title \_\_\_\_\_

Date \_\_\_\_\_ Code (e.g. Int-13-Feb-2019) \_\_\_\_\_ Cost \_\_\_\_\_

## Section A – contact details

### 1. Booker

Contact Name \_\_\_\_\_

Contact Phone Number \_\_\_\_\_

Contact Email \_\_\_\_\_

### 2. Attendees details

Name \_\_\_\_\_

Name and Company to be displayed on course badge and attendance sheet \_\_\_\_\_

Email address (if different from above) \_\_\_\_\_

Company name \_\_\_\_\_

Street Number/Building \_\_\_\_\_

Road \_\_\_\_\_

Town/City \_\_\_\_\_

Country \_\_\_\_\_

Postcode \_\_\_\_\_

Phone Number \_\_\_\_\_

**Note:** Please provide individual telephone numbers and email addresses for each attendee.

### 3. Company and Purchase Order information

Company VAT number (must be completed) \_\_\_\_\_

Purchase Order (PO) Number \_\_\_\_\_

Invoice Address (if different to attendee address) \_\_\_\_\_

**Note:** Please ensure that the correct invoice address is provided as this may be different from your physical address. Please also note that **we are unable to take credit card payments.**

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## Section B – More about you and your company

5. How would you describe your current level of export controls?

Beginner                       Improver                       Advanced

6. Generic product/service description (licensable activity):

7. Please tell us your relevant control entries e.g., ML11, 3A001:

8. Your ECJU-based Compliance Inspector:

9. Sector e.g. manufacturer/supplier/intermediary/consultant/other

10. What is the size of your company (number of employees)?

a) Micros (1-10)                       c) Medium (51-250)

b) Small (11-50)                       d) Large (more than 250)

11. If your company is a member of any Trade associations, please list below

12. Do you have specific concerns/goals that you hope to address/achieve from attending the course(s)?

13. How did you hear about the event?

www.gov.uk.website	<input type="checkbox"/>	ECJU Training Bulletin	<input type="checkbox"/>
Compliance Inspector	<input type="checkbox"/>	Recommendation	<input type="checkbox"/>
ECJU Helpline	<input type="checkbox"/>	Department for International Trade	<input type="checkbox"/>
Notices to Exporters/e-mail service	<input type="checkbox"/>	Publicity (please state)	<input type="checkbox"/>
Other (please specify)	<input type="checkbox"/>		

14. Do you have any specific dietary requirements (dietary restrictions, food allergies and religious restrictions) or access needs (disabled access, etc.)?.

Please send or email your completed form to:

Denise Carter, Events Manager, Export Control Joint Unit, Zone B, Second floor, Department for International Trade, Old Admiralty Building, Admiralty Place, Whitehall, London, SW1A 2DY

Phone: 07741 598195

Email: [denise.carter@trade.gov.uk](mailto:denise.carter@trade.gov.uk)

All personal information is treated in accordance with our [Personal Information Charter](#) and will not be passed to 3<sup>rd</sup> parties unless specifically indicated.

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## gov.uk

The UK's Department for International Trade (DIT) has overall responsibility for promoting UK trade across the world and attracting foreign investment to our economy.

We are a specialised government body with responsibility for negotiating international trade policy, supporting business, as well as delivering an outward-looking trade diplomacy strategy.

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