EXHIBIT A











CITY OF DALLAS ECONOMIC DEVELOPMENT POLICY 2022-2032

Contents

Introduction | 3

Mission | 5

Vision | 6

Policy Development Timeline | 7

Implementation Strategy | 8

Policies & Actions:

Economic Vitality | 12 Community Sustainability | 24 Smart Growth and Development | 33 Responsive Governance | 36

Evaluation Matrix | 38

Appendix: 10-Year Aspirational Outcomes | 41



Introduction

There is an abundance of opportunities in the City of Dallas to lead North Texas to become an equitable, sustainable, and even more prosperous region. As the ninth-largest city in the nation, Dallas is home to more than 1.3 million residents. The region is rapidly growing, with more than 7.5+ million residents. Additionally, North Texas is one of the world's busiest transportation hubs and home to headquarters of almost two dozen Fortune 500 companies. Anchored by a strong network of higher education and healthcare institutions, Dallas is a national leader in healthcare, technology, financial services, defense, and transportation industries. Furthermore, the Dallas is made up of richly diverse and growing communities. When combined, they pave the way for Dallas to have a significant competitive advantage over its neighbors and globally.

Despite these advantages, Dallas will only thrive if it pursues an exhaustive approach that meets the needs of businesses large and small, while simultaneously fostering job creation, diverse housing opportunities, workforce development, and employee retention at every level of the economy. Dallas must also improve upon how it assists with small business, entrepreneurship, and existing industry growth, as well as how it provides equitable economic pathways for each of its residents.

Dallas must also face the inequities that have created a racial wealth chasm. This is most tangibly seen in the underinvestment and income disparities in Southern Dallas (the geographic areas below Interstate 30 and south of the Trinity River). A stark divide separates this area from Northern Dallas. While Southern Dallas only encompasses 15% of the tax base, it is home to 45% of the population. Impacts of discriminatory policies, redlining and disinvestment have stifled prosperity and vitality in Southern Dallas. Communities there have a lower median household income, some of the highest rates of infection of COVID-19 and worse health outcomes. Dallas County 2019 Community Health Needs Assessment, a joint effort by Parkland Health & Hospital System and the Dallas County Health and Human Services Department, shows that the populations residing in ZIP Codes located in the Southern geographic area of the City of Dallas, bear a higher mortality rate for all causes of death when compared with the populations who reside in zip codes North of I-30.

² CITY OF DALLAS ECONOMIC DEVELOPMENT. CITY OF DALLAS ECONOMIC PROFILE 2019. ACCESSED AT HTTPS://WWW.DALLASECODEV.ORG/DOCUMENTCENTER/VIEW/2715/2019-DALLAS-SUMMARY.



¹ U.S. CENSUS BUREAU (2019). AMERICAN COMMUNITY SURVEY 1-YEAR ESTIMATES.

These disparities are inextricably tied to race and place. Black households earn less than half the income of white households.³ Nearly half of Black and Latinx renters are rent burdened, and 35% of Black residents and 28% of Latinx residents have zero net worth, compared to 15% for white residents.⁴⁵ According to a 2016 report by the Urban Institute, Dallas ranked a striking 272 out of 274 cities on inclusion.⁶ Closing the racial equity divide is a moral mandate. It is also an economic mandate. According to the National Equity Atlas, Dallas is losing \$115 billion in GDP due to these disparities.⁷

For example, underserved neighborhoods should have direct access to equitable services that improve quality of life and create sustainable community vitality. However, currently, more than 90% of Dallas residents commute to work via a vehicle, hindering access to s employment and housing opportunities for residents without a vehicle. When people have stable jobs, they have reliable incomes to seek resources that meet their basic needs. This has positive physical and mental health effects on residents and in turn effects the contributions they make to their community.

By fervently pursuing solutions that aid communities in becoming whole, Dallas will foster environments for residents to achieve their full social and economic potential. This potential supports a growing tax base to improve public services, health, quality of life and educational outcomes for all.

Understanding its inherent challenges and immediate opportunities, the City of Dallas can design an inclusive and prosperous vision for its future. Dallas can commit to and be held accountable to achieving success in economic development, housing and redevelopment efforts.

⁷ NATIONAL EQUITY ATLAS (2015). ADVANCING WORKFORCE EQUITY IN DALLAS AND COLLIN COUNTIES A BLUEPRINT FOR ACTION.



 $^{^{}m 3}$ U.S. CENSUS BUREAU (2017). AMERICAN COMMUNITY SURVEY 5-YEAR ESTIMATES.

⁴ NATIONAL EQUITY ATLAS (2015). ADVANCING WORKFORCE EQUITY IN DALLAS AND COLLIN COUNTIES A BLUEPRINT FOR ACTION.

⁵ PROSPERITY NOW (2016). RACIAL WEALTH DIVIDE IN DALLAS.

⁶ CHRISTINA STACY ET AL. URBAN INSTITUTE. MEASURING INCLUSION IN AMERICA'S CITIES. ACCESSED 12/17/2020 AT HTTPS://APPS.URBAN.ORG/FEATURES/INCLUSION/INDEX.HTML?CITY=DALLAS TX.

Mission

To create wealth and job opportunities for all residents and grow and diversify the tax base. This can be achieved by:

- Prioritizing Southern Dallas and communities of color for whom structural disparities have hindered opportunity;
- Attracting and strengthening businesses while building and preserving communities;
- Repairing historic disparities by making neighborhood investments and the built environment;
- Providing incentives to increase access to housing, create pathways for meaningful employment, and service that improve quality of life and communities;
- Pursuing advanced multi-modal transportation and resilient infrastructure;
- Developing processes to promote a responsive and financially sustainable local government;
- Fostering vibrant cultural, recreational, and historical amenities and access to housing, employment, and social services.



Vision

To combine traditional (attracting large companies to relocate) and innovative approaches (community based economic development) that holistically foster economic development and improve the City of Dallas' competitive advantage. This includes implementing over a one-year period prior to Policy launch the necessary processes and governance structure needed to support the ten-year policy execution timeline. The Policy aligns resources and coordinates efforts, is transparent and has measures for accountability. Its rights past wrongs and plans for future generations. Areas of focus include: Economic Vitality, Community Sustainability, Smart Growth and Development, and Responsive Governance.

Realigning the City of Dallas' economic development priorities is crucial to future equitable growth. There are several guiding principles that shape our course. An explicit commitment to correcting the disparities that obstruct the long-term economic potential of the city, with a focus on new land development and investment approaches south of Interstate 30. An understanding that local innovation and neighborhood-level interventions – including small business support – will be key to positioning Dallas as a significant part of the global economy. A long-term outlook, reckoning with issues of sustainability and resilience, that protects Dallas for future generations. And finally, a government that is accountable to carry out this work. Thus, this document outlines intentional actions that will:

- 1. Generate **economic vitality**.
- 2. Promote community sustainability.
- 3. Create conditions for smart growth and sustainable development.
- 4. Deliver responsive governance.



Policy Development Timeline

June 2018	City of Dallas engages Angelou Economics Advisors to develop strategic plan	
2018-2019	Angelou Economics Advisors meets with stakeholders, conducts market assessment, analyzes target industries and outlines an action plan for developing an economic development policy outline	
December 2019	Angelou Economics Advisors presents policy map draft outline to Economic Development Committee, receives feedback to form community review panel, policy advisor panel, and to engage a facilitator to solicit feedback on the draft	
January 2020	 TIP Strategies engaged as facilitator; TIP Strategies begins gathering feedback in Quarter 1, COVID-19 halts in person work; TIP strategies pivots to host meetings virtually 	
July 2020	 TIP Strategies presents feedback to community review panel and policy advisory committee members during a virtual meeting; Next steps include developing an Economic Development Policy and creating an Economic Development entity 	
October 2020	 TIP Strategies presents presents to Economic Development Committee feedback from July 2020 and recommends short and long-term action plans to begin implementation Cullum Clark, Chair, Policy Advisory Committee also presents to the Economic Development Committee, the Policy Advisory Committee's recommendations; Office of Economic Development reengages TIP Strategies to assist with policy and economic development entity implementation 	
April 2021	City Staff and TIP Strategies presents to Economic Development Committee, Economic Policy draft and recommendation plan to create economic development entity	



Implementation Strategy

The Economic Development Policy is a set of actionable strategies that align Economic Development, Historic Preservation, Housing, Planning, and Sustainable Development. The Policy also requires coordination with other city departments and external partners. It is a component of the Community Transformation Action Roadmap, the citywide effort to maximize economic growth and social progress by connecting the dots between city-driven projects and initiatives that are underway or on the horizon.

The Policy addresses:

- <u>Fragmentation that prevents sustainable economic growth:</u> The Policy is a comprehensive approach to economic development, fostering inclusive and equitable economic vitality for businesses and residents.
- <u>The City of Dallas' limited resources:</u> The Policy accounts for having to do more with less by leveraging city staff and external relationships to achieve long-term results, making the City of Dallas more resilient.
- <u>Stakeholder Investment:</u> The Policy mandates the City of Dallas to create a framework for strategic partnership engagements. This framework will serve as the foundation to build meaningful relationships and support stronger community action which in turn results in greater impact.
- Accountability: The Policy has built-in goals, metrics, and reporting guidelines to ensure transparency and follow-through.

The City of Dallas will establish an economic development corporation (EDC) to support the city in its ability to act quickly, market the city, buy, hold and sell land, foster public private partnerships and create a community-benefits-agreements with business and industry. The policy's goals and metrics of the policy apply to a 10-year period with annual action plans, annual reporting and a transparent dashboard communicating progress toward policy goals. More importantly, the policy is supported by an evaluation matrix designed to support decision making in alignment with overall policy goals.

In addition to communicating progress on the policy implementation, the dashboard and annual report will outline challenges and make recommendations to address issues as they arise. This will ensure a malleable and sustainable policy that adapts to the environment as it changes.

The overarching theme of the policy is to promote an environment that is conducive to creating, attracting, retaining, and nurturing businesses that support



inclusive prosperity and equitable access to employment and housing opportunities for all Dallas residents. This is accomplished by emphasizing the following principles in our efforts:

- 1. Establish a development entity capable of marketing development opportunities and creating public-private partnerships to support economic growth and development.
- 2. Apply an equity lens to economic development decision making.
- 3. Pursue non-traditional sources of funding.
- 4. Create, attract, expand, and retain businesses or industries that pay a living wage.8
- 5. Stimulate entrepreneurship, small businesses, and startup growth.
- 6. Promote a range of housing options for the city's workforce.
- 7. Ensure that zoning and land use supports inclusive growth.
- 8. Strategically invest in economic growth below I-30, south of the Trinity River, and in historically underserved communities in Dallas.
- 9. Encourage innovation and commercialization of technologies, products, and services.
- 10. Maintain and enhancing the physical character of neighborhoods by ensuring that best practices in design and placemaking are incorporated into economic development efforts.
- 11. Enhance community outreach, engagement and communication.
- 12. Create walkable communities with varying transportation and employment options.
- 13. Provide a competitive supply of development-ready sites to meet demand for employment and housing growth.
- 14. Ensure predictable and efficient building, permitting, and historic preservation processes.

⁸ Currently, the living wage for a single adult without children in the Dallas-Fort Worth-Arlington Metropolitan Statistical Area is \$12.19 an hour. (Living Wage Calculator. Massachusetts Institute of Technology. https://livingwage.mit.edu/metros/19100. Accessed January 31, 2021.)



The following outlines proposed commitments to goals, actions, responsibilities, and metrics to hold the City accountable. Meant to be flexible and adaptable, actions can be updated annually and account for the intrinsic linkages between economic development, housing, urban planning, infrastructure, workforce development, and small business support.

In addition, they draw from current and past planning efforts, including the Office of Economic Development's Strategic Plan, forwardDallas! Comprehensive Plan (update forthcoming), Neighborhood Plus: Neighborhood Revitalization Plan for Dallas, Comprehensive Housing Policy (as revised), Comprehensive Environmental and Climate Action Plan, and Connect Dallas (currently under development).

Carrying out these actions requires authority and long-term capacity. It will also require proactive public-private partnerships with non-profit organizations, education and healthcare anchor institutions, private corporations, and residents. The city must mandate capacity and create a structure for accountability and external partner collaboration. Coordination and fluid communication across city departments is vital to successfully implement this Economic Development Policy.

Mechanisms could include carving out additional resources and revenue, exploring creative funding and financing tools outside of TIF, abatements, and bonds. Initiating, assembling, and managing development strategies in underserved communities, and a high-capacity, proactive entity can lead the transformative change needed in Dallas's economic development approach.

In the absence of safe neighborhoods and strong resident engagement, economic growth cannot thrive. Thus, creating a deliberate intersection between economic development and public safety is integral to sustainable and progressive economic and social growth. This includes addressing factors that contribute to crime (code enforcement, sanitation, blight, public nuisance, property decline, etc.). It is incumbent to target resources and identify measures for intersecting these components.

Alignment and capacity to execute are vital to policy effectiveness. Thus, a one-year transition period is necessary to allow staff and community stakeholders to coordinate strategy. This will also afford the city a period by which it can put in place procedures and processes that are foundational to each of the tenants outlined in this document.



Procedure and Process Recommendations:

- Review and update the city's incentive programs to align with the action items and achieving the metrics described in the policy.
- Streamline city building permitting process to match speed of business
- Refine equity indicators in alignment with policy actions and metrics.
- Redesign/align of city RFPs for housing and economic development projects to support integration of policy actions and metrics.
- Complete the creation of the economic development entity.
- Align/refine housing tools to expand resources to support housing production.
- Align workforce strategy to support increased training in support of job creation
- Review and refine scope of work for the comprehensive plan update to address smart growth and development and remove impediments which restrict economic growth in historically underserved areas.
- Establish a streamlined and fluid process for partner engagement and collaboration, including agency, non-profit, and private sector support.
- Develop coordinated strategy to support public safety efforts that holistically address quality of life issues that tie directly into economic growth and social progress.

Additionally, an advisory committee will be established to work with staff and stakeholders on policy refinement and to launch the economic development entity. Staff will also hire an outside consultant to assist with facilitating, structuring, and activating the recommended process alignment measures. During this one year's transition period staff shall bring to the appropriate Council committees any items that may need feedback to support policy implementation.



Policies and Actions: Economic Vitality

For the city of Dallas, economic vitality is characterized by an economy that is resilient to disruptions, retains wealth within the community, and provides residents with access to economic opportunities such as living wage jobs, affordable housing, and a high quality of life. Ensuring that economic growth is beneficial to everyone in the city regardless of geography, race, or educational attainment is central to Dallas being a desirable place to live, work, and invest.

Actions that will further economic vitality include promoting a strong business environment, providing access to workforce development, strategically investing in the untapped economic opportunity in southern Dallas, ensuring a thriving downtown Dallas, and facilitating access to workforce housing in all areas of the city.

While Dallas has a strong, business-friendly reputation and is home to some of the largest companies in the country, economic opportunities must continue to grow among all communities.

Achieving long-term economic prosperity requires intentional efforts to stimulate job growth, especially for high-quality and accessible jobs, support small businesses and entrepreneurs from all backgrounds, meet pressing housing needs and strategically invest in Southern Dallas, where disinvestment has hindered economic opportunity.

Dallas will need to utilize and, in some cases, create new tools to make tangible change in delivering economic opportunity. Where existing incentives or strategies fail, the City must review – and reinvent – policies and organizational structures to keep them accountable to these economic vitality goals:

Support the <u>long-term growth</u> of Dallas as the economic and cultural heart of North Texas.

- Grow Dallas labor for by 100,000 jobs and increase share of regional job growth each year by 10%.
- Build 90,000 new housing units, including 3,264 units of workforce housing each year.
- o Grow small businesses by 50%, and those MWBE-owned by 1.5 times.



- Create jobs using City of Dallas incentives that will all pay a living wage by 2032, as defined to meet minimum local standard of living⁹
- Increase Annual city sales and property tax revenue by 4% each year¹⁰
- o Increase the property tax base in southern Dallas by 50%11
- Approve 90% of building permits within two weeks
- Enhance transportation mobility, transit-oriented development and aligned workforce development training as defined as all residents have and live in proximity to job growth and institutions that foster job creation

Provide <u>quality employment</u> opportunities for residents of all neighborhoods and backgrounds.

- Place At least 85% of workforce development program graduates receiving support from the City of Dallas in emerging and stable job sectors
- Reduce household poverty by 50%.

Tackle <u>racial inequities</u> in the distribution of wealth and opportunities

- Close the racial wealth gap by half by 2032.
- Remove legacy land uses which contribute to social and economic segregation
- Double the tax base in Southern Dallas from 15% of the City's total tax base to 30%.
- o Increase disadvantaged, minority, and women-owned business participation in City of Dallas contracts by 30%.
- Reduce number of families experiencing housing cost burden by 40% (considered housing cost-burdened if they spend more than 30% of income on housing).

http://www3.dallascityhall.com/council_Briefings/Briefings0212/PlanForGrowth_SouthernDallas_021512.pdf



⁹ The Dallas Thrives report has a 50% living wage employment goal for young adults. Dallas Thrives, Boston Consulting Group. November 2020. https://static1.squarespace.com/static/5fa88fb791077544fe422314/t/5fa9dfcd4e5ce030c7ee55f3/1604968423861/DallasThrivesReport112020. pdf

¹⁰ The city projects sales tax to be negatively impacted by COVID (-4.19%) in 2020-2021 but rebound in 2021-2022 by 4.39%. Property tax revenue (despite the rate being reduced) is projected to grow by 5.14% in 2020-2021. City of Dallas Annual Budget Revenue. https://dallascityhall.com/departments/budget/financialtransparency/AnnualBudget/2021-03-Revenue.pdf

¹¹ A Plan for Growth in Southern Dallas. City of Dallas. February 15, 2012.

<u>Policy</u>	<u>Actions</u>	<u>Lead</u>
	correct for the past impacts of particles in Southern Dallas communities in	
deploys resources and n		in mow in directares and
A. Invest in infrastructure that improves the	Develop equity criteria for next COD bond program	Office of Equity & Inclusion (OEI), Bond Office
attractiveness of Southern Dallas to businesses and increases connectivity between jobs and housing.	Identify priority infrastructure investments via Comprehensive Plan update and commit to priorities for inclusion in next bond program and or other appropriate resources	Planning & Urban Dev. (PUD), Public Works
	Adjust incentive policies to include consideration of job access, in addition to job creation and utilization of TIF to support smaller scale developments.	Office of Economic Development (OED)
	Identify creative approaches to fund infrastructure and housing	Office of Economic Development (OED)
B. Use public land in Southern Dallas in ways that create living wage jobs and accessible housing while mitigating negative impacts on local communities.	Create EDC with Southern Dallas charge and equity in mission to acquire land, establish partnerships and develop and market Southern Dallas as a location for job growth and development	City Council
	Inventory existing public land and develop public land use strategy for City-owned developable assets and potential assignment to EDC for redevelopment,	Sustainable Development & Construction/PUD



C. Identify & remove all Via Comprehensive Plan PUD/Community/ discriminatory zoning update and in partnership City Council and land use polices with community which historically stakeholders, staff, and advisory committee identify limited economic mobility and and recommend polices for adjustment to the City economic growth in Council for consideration Dallas and action OED/Economic D. Develop Through public private transformative partnerships identify and Development incentivize up to four Corporation mixed-use projects in proximity to transformative projects that (EDC)/Private anchor institutions include a combination of Development (defined as business incubation, training Partner(s)/Anchor universities, hospitals centers, centers of Institutions and schools) in excellence/innovation, Southern Dallas to technology, commercial, foster long-term job retail and diverse housing growth in top five liked to top five job sectors in most common, most Dallas (Transformative projects are defined as specialized and highest paid projects that have the capacity to both transform employment sectors as defined by Data areas and also spur USA additional growth, development and revenue for Dallas).



E.	Document the historic - and future -	Compile existing reports and data	OEI
	impacts of incentives and infrastructure investments on	Develop and institutionalize equity goals & metrics for all incentive programs	OED/ OEI
	communities of color in Southern Dallas and across the city	Develop methodology for measuring impacts by geography, race, etc. and recommendations to close racial wealth gap	OEI
F.	Partner with private sources of capital - including philanthropic organizations and financial institutions - through a shared commitment to Southern Dallas investment.	Convene existing partners and create shared commitment statement & 10-year business plan/investment strategy for attracting capital, enhancing lending activity while strengthening the bankability of residents in Southern Dallas including and embedding and equity officer as part of the staff for the EDC to drive the focus Create and empower EDC	City Council
		as owner of key partnerships	
G.	Develop comprehensive suite of neighborhood preservation policies to apply to	Review existing policy options and identify gaps to create a historic preservation rehabilitation grant program	Office of Historic Preservation (OHP)
	neighborhoods identified for significant public investment & incentives.	Develop package of policies that apply automatically to neighborhoods that meet certain criteria	ОНР



H. Redesign incentive structure to attract private investment to Southern Dallas.	Review incentive policies to tie depth of subsidy with geographic focus on Southern Dallas and underserved areas to foster job creation and improved career paths for existing residents	OED
	Adjust incentive policies to include consideration of job access, in addition to job creation and utilization of TIF to support smaller scale developments	OED
	st, equitable economy by growth and expanding well-	
paying employment opp	ortunities.	
A. Focus resources and access to capital to grow small businesses and support entrepreneurs in	Review land use, occupational licensing rules, licensing, and incentives policies to remove regulatory barriers to innovation and research	EDC/OED
high-opportunity and underserved areas.	Develop a system to track data related to the creation of new companies being created and exiting the Dallas economy	SDC/COMMUNITY PARTNERS
	Develop a small business resource guide to route startup companies toward on time information and resources available	OED/EDC/COMMUNITY PARTNERS
	Conduct outreach to businesses in underserved communities to understand what resources are necessary to support small businesses growth and expansion	EDC/OED



	Sponsor annual citywide business plan competition to spur creativity and innovation in startup entrepreneurship to align with focus on incubation creation to grow small businesses and jobs	OED/EDC/COMMUNITY PARTNERS
	Investigate lending landscape to identify gaps in access to capital and recommendations to expand venture capital attraction through a fund-to-fund capital source	OED/COMMUNITY PARTNERS
B. Support the creation of five business incubators citywide to support business incubation and small business growth	Develop profile of incubator needs, funding strategy, aging commercial corridor acquisition targets and inclusion as a part of city sponsored redevelopment projects.	OED/EDC/COMMUNITY PARTNERS
C. Target business relocation and expansion efforts based on target growth sectors and stable industries in areas of opportunity and strength for Dallas	Develop business/industry engagement strategy to attract and expand corporate, regional and emerging business locations to Dallas.	OED/EDC
D. Require all projects receiving public funds or subsidy to	Develop business assistance loans, grants, or tax abatement programs	OED or EDC
pay a living wage, prioritizing opportunities that	Adjust incentives metrics to account for equity and economic mobility	OED
increase economic mobility and well- paying jobs not requiring a 4-year degree.	Include business attraction/retention in redevelopment strategies to target aging commercial corridors	OED/EDC
E. Negotiate industry commitments and	Adjust incentive policies to support living wages	OED



focus business attraction efforts on employers with living wage guarantees.	Support in partnership private firms negotiated commitments around living wage as part of their hiring efforts	OED/EDC/COMMUNITY PARTNERS/ANCHOR INSTITUTIONS
F. Leverage a diverse range of commercial and industrial development opportunities in all	Compile inventory of available commercial and industrial sites Create development plans, site improvements and infrastructure needs, for	PUD/EDC
areas of the city to meet 10-year demand for business growth.	large-scale opportunities Analyze and improve development review processes to encourage predictability	Sustainable Development & Construction (SDC)
G. Align incentives and partnerships with workforce development goals to spur	Conduct outreach and collect data to understand employment trends and needs Establish pipeline	EDC/ OED OED
apprenticeship and employment opportunities aligned with top five most common, most	partnerships with high schools, Dallas College, workforce development providers and anchor institutions	OLD
specialized and highest paid growing and stable job sectors in Dallas	Adjust incentive policies to match public funding with workforce goals (e.g. hiring in certain zip codes)	OED



	Determine possibility of using TIF funding for workforce development and education programming; deploy TIF structure if so	OED
3 Dallas will invest in its o	lowntown and neighborhoods	
	nclusive physical spaces	
reflective of the city's div		
A. Market downtown as both a national and regional	Establish metrics and goals around business attraction to Downtown	DDI/EDC/OED
business, education, lifestyle and tourism destination, as well as an inclusive place belonging to all Dallas residents.	Study perceptions of Downtown Dallas over time, especially among communities of color	DDI/OED
Identify underutilized downtown parking for redevelopment	Create strategy to identify redevelopment partnership with landowners	DDI/OED/EDC
to support workforce housing and mixed-use development	Enhance marketing efforts to support Dallas as a destination city for conventions, lifestyle center, tourist, films and cultural activities	EDC/DDI/Convention Center/Visit Dallas/OED
	Work with Dallas College and other higher education institutions to establish	



	T	
	significant new facilities in downtown Dallas	
B. Invest in public	Identify transportation gaps	DART/Transportation
transportation that improves non-car	preventing job access	Dept. (TD)/ PW
access to	Study possible 21st century	
Downtown jobs for	modalities: bus rapid transit;	
residents of Southern Dallas.	shared ride hailing Explore funding mechanisms	DART/OED/EDC
	to meet gaps; implement	
C. Incorporate design	promising mechanisms Review development efforts	SDC/PUD/City Council
and placemaking	to account for design and	
standards into economic	placemaking	
development efforts	Aim to create more	
to foster attractive and inclusive	culturally interesting places with diverse uses, diverse	
physical spaces.	daytime populations, and	
	diverse housing types	
D. Fostering a	Study the economic impact	OED/EDC/Community
sustainable	of Dallas nighttime economy	Partners
nighttime Dallas economy	as an untapped opportunity for growth	
	Develop strategies to strengthen the economic	
	sustainability of Dallas	
4. Dallas will incentivize t	nighttime economy he availability of a diverse	
and affordable range of	housing to meet needs across	
all neighborhoods.A. Deliver on growing	Assess equity impacts of	Housing (HOU)
diverse housing	Comprehensive Housing	



types and affordability levels throughout the city.	Policy &Market Value Analysis (MVA) to-date and identify gaps in implementation and adjust Focus on creating new mixed-income housing adjacent to anchor institutions to include but not limited to smaller unit developments of 5-10 units, micro-units, and SRO's.	
	Update affordable housing requirements and subsidy programs to include focus on NOAH and aging LIHTC developments	HOU
	Work closely with higher ed institutions to create housing in proximity to anchor institutions	HOU
	Develop affordable housing development plan for publicly owned transitadjacent properties	DART/HOU/EDC
B. Expand funding and explore alternate funding sources to maintain and develop affordable and workforce housing.	Pursue non-traditional sources of funding (for example, loan funds consisting of public/private capital focused on building mixed income / mixed-use developments, with incentives to include affordable housing units	HOU/OED/EDC
C. Reform regulatory requirements to encourage affordable housing	Through comprehensive plan update review how zoning capacity can meet city's housing need	SDC/HOU/PUD
development and accessibility between affordable housing and jobs.	Undergo regulatory review to remove barriers to affordable development Establish housing tools beyond HUD programs that	SDC/HOU/PUD
	expand capacity to support	



	market rate development in adding workforce housing	
D. Build capacity for community development	Convene CDCs, developers, and neighborhood partners to identify needs	EDC/Philanthropy
corporations, CDFIs, other partners to expand private	Conduct trainings, workshops, and capacity building initiatives	Dallas Development Fund/ CD Intermediaries
housing production in neighborhoods.	Explore funding options to create funding pool for gap financing and review underwriting process for developer scale and equity	OED/EDC

Supported/Related City of Dallas Plans and Policies

Administrative Directive 4-05 (Contracting Standards & Procedures) Interim

Business Inclusion and Development Policy

Capital Improvement Program

City of Dallas Local Preference Programs

Comprehensive Housing Policy

Convention Center Master Plan (Underway)

Dallas Historic Preservation Program

Dallas Park & Recreation Master Plan

Dallas Resiliency Plan

Dallas Zoning Map

Downtown Dallas 360 Plan

Economic Development Strategic Plan

Forward Dallas Comprehensive Plan (as updated)

Housing Nexus Study (forthcoming)

HUD Five Year Consolidated Plan

Transportation Mobility Plan

Water & Wastewater Capital Improvement Plan



Policies and Actions: Community Sustainability

Community sustainability plays a vital role in strengthening the resilience of the local economy. Investing in an inclusive, creative, multicultural city of complete communities where all people can thrive and feel safe strengthens the resilience and vibrancy of the local economy.

The City's comprehensive plan calls for this type of community, characterized by a mix of housing choices, more housing near job centers, preserving historic structures, maintaining the physical character and built environment of unique areas, and capitalizing on transit opportunities. Dallas is a city of neighborhoods which are strengthened through housing, recreation, and retail opportunities as well as targeted business and industry development, which can provide jobs near housing.

The city's Comprehensive Environmental and Climate Action Plan warns that by 2050, Dallas may have an additional 30-60 days with high temperatures over 100° Fahrenheit. Climate change will affect everyone, but not everyone will be affected equally. Vulnerable populations are most at risk to the impacts of climate change, and there is a role for the City to play in ensuring that economic development investments are made strategically to focus on creating a more resilient future. Examples of mitigating actions include aligning jobs and housing with transportation infrastructure, protecting and enhancing trees and green space, reducing emissions and waste, and improving access to healthy, local food.

Creating complete communities will help to address disparities in access to healthy food options. The City's equity indicators report gives public health a score of 39.92 out of 100, with the greatest disparities in access to health care, population health, and maternal and child health. Those living in Southern Dallas have the worst health outcomes including lower life expectancy, higher rates of chronic disease such as diabetes, and less access to amenities that benefit health such as park space that is within walking or driving distance. While economic development will not solve these disparities, targeted investments in communities can make a difference.

Dallas strives to be home to strong neighborhoods where residents have access to services, safe and clean environments, diverse arts and recreation, and an array of employment, housing, and transportation options. Through physical,

¹² City of Dallas. Dallas Equity Indicators: Measuring Change Toward Greater Equity in Dallas. Accessed at https://dallascityhall.com/departments/office-of-equity/DCH%20Documents/equity-indicators-booklet-2019.pdf.



environmental, and infrastructural interventions, aligning neighborhood-level partnerships and programming, and investing in active commercial corridors and vibrant walkable communities, all neighborhoods in Dallas can offer a high quality of life.

However, due to racist redlining policies and underinvestment, not all communities have such ample opportunities. A focus on closing the racial wealth gap and building community ownership must be a priority to building and preserving sustainable communities.

While there is an explicit focus on Southern Dallas in this document due to the concentration of inequities in these neighborhoods, we acknowledge that many neighborhoods outside of Southern Dallas have equally faced discriminative policies. We committed to using the same lens of restorative interventions to prioritize investments across the city. Our community sustainability goals are:

- Increase access to broadband for all households
- Improve community perception of their neighborhood by 50%.
- Decrease reliance on single-rider automobile trips by 30% by expanding housing development near job centers and transit stops, increasing public transportation usage, and expand shared ride hailing services
- Create more complete neighborhoods, where residents have access to transport, employment, commercial corridors, and social services.



<u>Policy</u>	<u>Actions</u>	<u>Lead</u>
		frastructure of its communities to
	afe, and dynamic neighborhoo	
A. Align public and private partners to tackle the	Convene private and public partners to identify gaps and neighborhood needs	HOU/Office of Homeless Services (OHS)
holistic causes of poverty, at the individual and neighborhoodlevel.	Pursue aligned redevelopment initiatives which include police (data), code/blight removal, sanitation, housing, economic development and community partners	EDC/HOU/OED/PD/Community Partners
	Identify and pursue funding opportunities to support programming	HOU/OHS
B. Invest in initiatives to expand broadband access, particularly in underserved	Refine areas of need for broadband access and explore broadband as a part of City sponsored residential and commercial developments in underserved areas	OEI/EDC
neighborhoods.	Explore bonding mechanisms to provide broadband infrastructure and plan for future bond program accordingly	CFO/OEI/PW
	Develop partnerships for investment in broadband access, including investment in subsidized digital connections and improved digital literacy	OEI/COMMUNITY PARTNERS
C. Remove and mitigate unsafe conditions through consistent code enforcement.	Consult community stakeholders on needs around public safety and implement code compliance process improvements to ensure consistency and equity	Code Compliance (CC)
D. Invest in arts, cultural assets	Incorporate funding for art into incentive offerings	OED/ Office of Cultural Affairs (OCA)



and events that reflect and celebrates the cultural, historic, and other characteristics of the communities in the city and is accessible to all ages and abilities.	Establish partnerships with private entities to fund arts and culture, including community arts events in locations throughout the city	OED/EDC
E. Protect neighborhoods from pollution through environmental remediation and zoning and permitting reconsideration.	Identify sites for environmental clean-up Dedicate resources for environmental remediation for sites in Southern Dallas Reconsider zoning and permitting regulations to limit industrial uses in high-need	OED EDC PUD/SDC
2. Dallas will align pla promote strong neigl	neighborhoods anning and investment to hborhoods, with housing, I opportunities as well as	
employment opportu	unities.	
A. Invest in affordable neighborhood commercial, retail, and office spaces to support a broad range of small business owners.	Identify needs through Comprehensive Plan update Develop incentive packages to support commercial space buy down program	PUD/OED/EDC OED
B. Apply a community-centered urban and environmental design approach to neighborhood planning.	Identify network of community-based design firms Incorporate approaches into Comprehensive Plan and ongoing planning projects	PUD
C. Incentivize and invest public	Update incentives and TIF guidelines with physical	OED



	resources in project with mixed land uses	requirements for development form and function	
	and walkable urban form in both existing and new communities.	Ensure that zoning provisions promote mixed uses, density, and walkability	SDC
D.	Prioritize public financial support for planning and development in areas reasonably contiguous with existing development to avoid premature investment in infrastructure.	Update incentives, TIF/MMD/LGC guidelines, and bond project guidelines to address proximity to existing infrastructure and communities	OED
E.	Develop centralized	Inventory existing plans	PUD
	tracking and	Create dashboard	PUD/Housing/OED/SDC/Historic Preservation



reporting process for all plans commissioned by the City of Dallas, monitoring progress over time, identifying areas of alignment and/or conflict, and transparently communicating with the public.	Assign responsibility and accountability	PUD
	the racial wealth gap by building opportunities for	
communities of colo	r.	
A. Pilot community	Identify opportunities for	EDC
cooperatives	pilot programs and	
leveraging area	associated partners	
business	Pilot cooperative models for	EDC
associations and	community ownership and	
neighborhood	revitalization	
associations to		
revitalize	With nonprofits, lenders, and	
commercial	others to launch a	
areas or public	community land trust that's	
spaces.	built to scale across all	
	underserved areas of the	
	city. Goal of creating 1,000 homeowner families within a	
R Devolon on	decade?	OED
B. Develop an	Assess historic performance	
MWBE policy	of MWBE participation	



and program that both creates strong incentives for minority participation and builds capacity among the minority-owned business community.	Study barriers to participation with targeted outreach	OED
Commonly.	Update MWBE policy and program	OED
C. Increase the capacity of and create opportunities for	Convene minority-owned development companies to identify barriers	EDC/Community Partners
minority-owned contractors and real estate developers in	Design and deploy incentives and financial subsidies to increase minority investment participation.	OED/PW/HOU
Dallas.	Create mentorship and partnership programs for minority-owned companies	OED/PW/HOU
	Create an emerging MWBE bonding initiative to support capacity building for minority contractors of color to strengthen their ability to participate in construction and development related projects	OED/PW/HOU/EDC/Community Partners



4. Dallas will invest as economic growth	nd promote public safety and	
D. Encourage development projects that identify strategies for increasing public safety	Develop strategies in consultation with community stakeholders	DPD/ Office of Integrated Public Safety Solutions (OIPSS) /OED/HOU/EDC
	Removing and mitigating unsafe conditions through consistent code enforcement	Code Compliance
	Supporting a safe environment through community-centered urban and environmental design standards in housing and redevelopment projects	PUD/OED/EDC/HOU
	Increasing access to quality employment, education and economic opportunities at the community level	OED/EDC/Community Partners
E. Pursue integrated redevelopment efforts consisting of housing, economic development, transportation, code enforcement and law enforcement	Design process to pursue integrated development as a means to support safe communities and economic development	EDC/OED/HOU/DART/DPD / OIPSS / CODE/ COMMUNITY PARTNERS/ANCHOR INSTITUTIONS



Supported/Related City of Dallas Plans and Policies

Administrative Directive 4-05 (Contracting Standards & Procedures) Interim

Business Inclusion and Development Policy

Capital Improvement Program

Code Enforcement Plan

City of Dallas Local Preference Programs

Complete Streets Design Manual

Comprehensive Environmental and Climate Action Plan

Comprehensive Housing Policy

Connect Dallas Plan (Underway)

Dallas Aquatic Facilities Master Plan

Dallas Bikeway Plan

Dallas Cultural Plan

Dallas Historic Preservation Program

Dallas Resiliency Plan

Dallas Trails Network Plan

Dallas Zoning Map

Economic Development Strategic Plan

Forward Dallas Comprehensive Plan (As updated)

Lead Based Paint Action Plan

Library Master Plan

Neighborhood Plus Plan

Neighborhood Stabilization Program (NSP)

Thoroughfare Plan

Water & Wastewater Capital Improvement Plan



Policies and Actions: Smart Growth & Development

Smart growth and development foster walkable and accessible communities that are attractive to live, work and play. This could lead to stronger communities, an increase in property value, tourism and firm recruitment and retention. improving property value, tourism, and firm recruitment and retention. While at the same time conserving energy and reducing commuter costs.

According to forecasts, Dallas will continue to have relatively strong demand for employment and household growth land development. However, most of Dallas land supply for employment growth is on land that has constraints or is already at least partially developed. With the northern sector all but built out, most of the buildable land is in the Southern Sector of the city.

By concentrating on building more livable communities, Dallas will be able to reduce its reliance on the already congested highways and take advantage of city living at its best.

Dallas's long-term growth and development must be both sustainable and resilient. Through building walkable neighborhoods, investing in green building, infrastructure, and operations, enhancing transit systems, and making streets safe for pedestrians and cyclists, Dallas can improve mobility, enhance job accessibility, lower emissions, and strengthen the city for future generations. The City and its public-sector partners will leverage publicly owned land assets to implement models for inclusive economic development and demonstrate successful models for private-sector adoption. These actions will contribute towards these smart growth & development goals:

- Decrease greenhouse gas emissions by 15% annually with greater emphasis on creating walkable communities and transit-oriented development
- Increase resiliency of neighborhoods to climate change and natural disaster risk.
- Increase business growth at the neighborhood level
- Foster the creation of homegrown business at the neighborhood level.
- Increase transportation mobility aligned with land use direction in support of transit-oriented development
- Foster walkable communities through zoning, land use, design and the integration of transportation planning with housing and redevelopment activities



<u>Policy</u>	<u>Actions</u>	<u>Lead</u>				
1. Dallas will center environmental sustainability and climate change resilience in its long-term growth.						
A. Track and improve energy efficiency and lower carbon emissions from new	Design metrics and targets around efficiency and emissions across sectors	TBD				
development, pursuing innovations in green building and operations.	Review incentives measures to account for sustainability in project delivery and operations	OED				
B. Reduce automobile dependence through	Incorporate urban design standards into development planning	PUD				
promoting the conditions for walkable neighborhoods.	Develop inventory of infill opportunities to increase density	EDC/PUD				
	Require pedestrian and cycling improvements in neighborhood planning efforts	PUD				
C. Assess vulnerability to climate change and natural disasters and develop adaptation plans.	Convene public agencies to inventory infrastructural vulnerabilities and explore focusing on surface permeability to decrease flood risk?	PW / DWU				
2. Dallas will develop accessible of modes.	transportation options across a series					
A. Incentivize transit-oriented development around existing and future nodes to improve access to jobs and housing.	Review land use policies to heighten density around job centers and planned transit nodes	SDC/PUD				
B. Integrate public transit & walking/cycling modes to increase sustainable multimodal transportation.	Map existing walking/cycling modalities and integration with transit	Transportation / Park & Recreation				
C. Plan for future public transit investments aligned with	Identify transit infrastructure needs through Comp Plan update	PUD				
land use considerations.	Conduct demographic growth analysis to match transportation planning	PUD				
	growth and redevelopment in infill supporting walkable communities					
A. Encourage small business growth and expansion in infill locations at the neighborhood level	Review land use policies through Comprehensive Plan update to heighten job creation at neighborhood level in tandem with	PUD/OED/EDC/SDC				



		redevelopment efforts of aging commercial centers.	
B. Promote er	ntrepreneurship	Identify locations and funding	EDC/OED
through bu	siness incubation,	strategy to support the creation of	
foster the c	reation of	business incubators both as	
homegrow	n businesses at	standalone entities and as a part of	
the neighb	orhood level.	redevelopment projects.	

Supported/Related City of Dallas Plans and Policies

Complete Streets Design Manual

Capital Improvement Program

Water & Wastewater Capital Improvement Plan

Forward Dallas Comprehensive Plan (As updated)

Comprehensive Housing Policy

Comprehensive Environmental & Climate Action Plan

Economic Development Strategic Plan

Dallas Zoning Map

Connect Dallas

Dallas Resiliency Plan

Thoroughfare Plan

Neighborhood Plus

Dallas Bikeway Plan

Dallas Trails Network Plan



Policies and Actions: Responsive Governance

Responsive governance is essential to ensuring our sustainable future. Fostering community trust is key to successful, sustainable economic and community development. Governance or management systems that are fiscally responsible, accountable, and inclusive provides for greater alignment and success. Through its economic development, planning and housing and redevelopment efforts, the City of Dallas supports responsible governance by:

- Engaging with community and neighborhood organizations that prioritize inclusivity and equitable access, especially within historically disadvantaged or marginalized populations
- Promoting transparency through open communication and publicly accessible materials
- Acting as a conduit for resources and information
- Facilitating inter-agency cooperation to leverage resources and coordinate services
- Collaborating with local partners to advance sustainable, equitable growth and leverage resources for community benefit
- Practicing transparent, accountable procurement policies that encourage participation by small, minority, and women-owned local businesses

Managing financial performance to ensure effective, efficient delivery of economic development programs and services

<u>Policy</u>	<u>Actions</u>	<u>Lead</u>
1. Dallas will practice good deploys economic develors and initiatives.		
A. Develop transparent methods for communicating with	Inventory plans, policies, and other materials to ensure all are available and updated online.	PUD/OED/EDC/HOU
the public, prioritizing public accessibility of materials.	Translate critical materials to most- spoken languages in Dallas	PUD/Communications , Outreach & Marketing
B. Create transparent and accessible reporting of	Transparently advertise and publicize contracting and procurement opportunities	Procurement Services
procurement and	Incorporate MWBE performance metrics into reporting dashboard(s)	OED/EDC/HOU/PUD/S DC



contracting policies and performance.	Partner with organizations to reach disadvantaged communities and businesses	OED/EDC
C. Consistently enforce performance requirements for incentives.	Develop robust performance metrics for all incentives, with clear and consistent measurement methodologies.	OED
	Annually review and report all incentive performance metrics.	OED
	Update incentive enforcement mechanisms to align with performance measures.	OED
D. Transparently report financial	Develop online dashboard for ongoing reporting of performance.	OED/EDC
performance, including the costs	Develop robust annual transparent reporting process and materials.	OED/EDC
and impacts of economic development incentives.	Develop business plan, including new sources of funding.	OED/EDC

Supported/Related City of Dallas Plans and Policies

Administrative Directive 4-05 (Contracting Standards & Procedures) Interim Business Inclusion and Development Policy City of Dallas Local Preference Programs
Public Improvement District (PID) Policy
Public-Private Partnership Program
Tax Increment Financing (TIF) District Program



Evaluation Matrix

The evaluation matrix assesses how well a project or initiative aligns with the economic development policy and its priorities. The project or initiative is rated using a point system. While a higher score indicates that the project or initiative is more closely aligned with the policy, it does not guarantee project or initiative approval.

	_									
			F	RIORIT	Y CONS	IDERATI	ONS (11	10 point	s)	
	Expands the tax base	Increases living wage job poportunities	Provides or participates in local ob trainina	Creates jobs in targeted industries	Investment below I- 30, south of the Trinity River, or in	es affe Kforce	Encourages a more inclusive, multicultural city	Promotes complete communities and connected	Increase entrepreneurship, homearown	Investment in public safety and environmental
$\begin{array}{c} \textbf{MAXIMUM} \\ \textbf{POINTS} \rightarrow \end{array}$	10	10	10	10	20	10	10	10	10	10
Incentive project, policy, or program										
Incentive project, policy, or program										
Incentive project, policy, or program										

CONSIDERATION	DEFINITION
Expands the city of Dallas tax base	program provides new property sales, HOT, or other taxes to the city through the development of property or facility or by making improvements to an existing property or facility, through the development of a new business or expansion of an existing business, through the development of a new multi-tenant complex where businesses can locate, or through the addition or increase in jobs available in the city.



CONSIDERATION	DEFINITION
Increases living wage job opportunities	increases access to jobs with a significant percentage of those jobs earning a living wage, as defined by the MIT Living Wage Calculator.
Provides or participates in local job training	provides job training directly to prospective employees, or partners with a local school district or other educational institution to provide job training or other workforce development services.
Creates jobs in targeted industries	provides greater access to jobs in the city's target industries as identified in the Economic Development Strategic Plan: Life Sciences and Healthcare; Telecommunications and IT; Business Services; National and International Corporate Headquarters; Entrepreneurship, Digital Arts, and Innovation; Advanced Logistics; Food Processing; and Advanced Manufacturing.
Investment below I-30, south of the Trinity River, or in other underserved areas	develops or redevelops a property or facility in a manner that brings new opportunities or amenities, leverages existing investments, or otherwise contributes to closing a gap in access to housing, retail, food access, business, and industry in southern Dallas and in other areas of high poverty or traditional disinvestment
Provides affordable or workforce housing	maintains existing or creates new housing that is affordable to incomes at or below 120 percent of the area median income. Special attention given to projects close to transit and anchor institutions
Encourages a more inclusive, multicultural city	promotes Dallas as a community for all people and emphasizes equity and inclusion in the city's growth and development patterns. Examples include encouraging investment in, and alignment of, poverty reduction efforts that address disparities in economic and workforce development, land use, transportation, housing, social services, public health, and community development; applying best practices in design and placemaking; and creating public art that reflects the cultural, historic, or other characteristics of a community.



CONSIDERATION	DEFINITION
Promotes complete communities and connected neighborhoods	promotes a mix of land uses with access to residential and commercial areas, transportation alternatives, broadband internet, parks, green space, and trail systems. Development/redevelopment is connected to existing development and infrastructure networks and either promotes transportation alternatives and connectivity or includes infrastructure investments in broadband, transit, sidewalks, bike lanes, and trails.
Investment in public safety and environmental quality	includes strategies for increasing public safety that are developed in consultation with community stakeholders and organizations, removes or mitigates unsafe conditions, or reduces environmental impacts through improvements in stormwater retention, water quality, energy efficiency, and air quality.
Increase entrepreneurship homegrown businesses, and minority business growth	includes strategies for increasing entrepreneurship for home grown businesses, startups and minority business growth and development.





Appendix: 10-Year Aspirational Outcomes



10-Year Aspirational Outcomes

The City of Dallas projects full policy implementation over the next decade. At the end of the 10th year, the city hopes to achieve the following outcomes:

- Grow total employment to 100,000 by 2032 (Previous 10-year's 87,684)
- One hundred percent (100%) of jobs created by city incentive will pay living wages, defined as sufficient to meet minimum local standard of living as defined by the United States Department of Housing and Urban Development annually.
- Top five best performing big cities in economic performance (Currently 14th according to Milken Institute performance index)
- Align workforce training efforts with emerging and stable top five job sectors to attract key industries to Dallas (New measure)
- Expand startup companies by 15% annually relative to the previous year (New measure).
- Increase minority business growth by 40% annually through new business capacity building and startup (New measure).
- Increase homegrown business growth by 15% annually (New measure).
- 100% of all families have access to broadband regardless of ability to pay within five years (2026) or sooner.
- Close racial wealth gap by 10% each year by increasing income, homeownership rate and new business creation (New measure)
- Establish an economic and redevelopment entity capable of supporting economic growth at the speed of demand.
- Increase annual city sales and property tax revenue each year by 4% or more (30-year average of 3% and last 10 years 4.5%).
- Increase the property tax base in southern Dallas by 50% (New measure).
- Build minimum of 3,264 workforce housing units annually defined as housing ranging from 30% area median income (AMI) to 100% AMI (Baseline 2,754 over past 5 years with city subsidy).
- Identify and remove all discriminatory zoning and land policies which historically limited economic mobility and growth in Dallas by 2032.



- Foster walkable communities by increasing transit-oriented development and city sponsored neighborhood revitalization efforts from mixing land uses to geographic diversification of economic development opportunities.
- Become a top 25 city for economic inclusion (Currently 274 out of 274 according to the Urban Institute) by 2032

Reduce housing burden by 40% over ten years by increasing diverse housing options that match wage for workers in Dallas and defined as households paying no more than 30% of their income toward housing. In alignment with the definition used by the U.S. Department of Housing and Urban Development, for purposes of this policy a household is "housing burdened" if it is paying more than 30% of the household's adjusted gross income toward rent and utilities.

