

# Tourism**Ohio**

# **Marketing Return** on Investment

Ohio.org

in advertising investment

Every \$1 invested in the 2022 TourismOhio advertising campaign generated \$73 in direct visitor spending and \$5 in taxes in the state.

\$73 Spending R.O.I.

**\$5** Tax R.O.I.



### 2022 Media Markets

Cleveland Cincinnati Columbus Dayton Lima Toledo Youngstown Zanesville

Evansville, IN South Bend, IN

Indianapolis, IN Ft. Wayne, IN Louisville, KY Lexington, KY Detroit, MI Lansing, MI Grand Rapids, MI Flint, MI Pittsburgh, PA Harrisburg, PA

Johnstown, PA Wilkes-Barre, PA Erie, PA Bluefield, WV Clarksburg, WV Charleston, WV Wheeling, WV Parkersburg, WV

**28 markets**, **11 new** in 2022



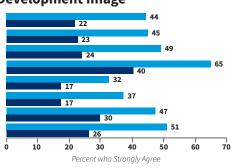
#### 6 in 10 travelers

in Ohio's advertising markets recalled seeing at least one TourismOhio ad.

\*Saw at least one ad Base: Residents of Ohio's Regional Advertising Markets

#### Impact of Ad Awareness Plus Visitation on **Ohio's Economic Development Image**

A good place to live A good place to start a career A good place to start a business A good place to attend college A good place to purchase a vacation home A good place to retire A good place to raise a family A good place for job opportunities Aware + Visitor Unaware + Nonvisitor



The mission of the brand is to showcase all Ohio has to offer as a place of adventure, a place of promise and the place for you.



**Department of** Development

Jon Husted, Lt. Governor

Lvdia Mihalik, Director



# Tourism**Ohio**

Estimated direct visitor spending of \$41 billion in 2022 generated

## Marketing Return on Investment

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### **Visitor Spending**

Highest spending ever

\$47 Billion approximately \$53 billion in sales. Compared to 2021, visitor spending was up 13% in Ohio.

Billion

# Tourism Visits 233 million

Compared to 2021, visits to Ohio were up 6%.



Compared to 2021, the number of industry supported jobs was up 3%.



47 million overnight visits



Compared to 2021, the number of overnight visits in 2022 was up 10%.

### Not just big fun, big business.

Data sourced from: Tourism Economics and Longwoods International.
TourismOhio reports tourism industry values using direct and indirect impacts.
Visitor spending and visitation includes domestic and international.



Department of Development

Mike DeWine, Governor Jon Husted, Lt. Governor Lydia Mihalik, Director