

Ohio.org

## **TourismOhio Marketing Return** on Investment

# in advertising investment

Every \$1 invested in the 2022 TourismOhio advertising campaign generated \$73 in direct visitor spending and \$5 in taxes in the state.

\$73 Spending R.O.I. **\$5** Tax R.O.I.



## 2022 Media Markets

- Cleveland Cincinnati Columbus Dayton Lima Toledo Youngstown Zanesville Evansville, IN South Bend, IN
- Indianapolis, IN Ft. Wayne, IN Louisville, KY Lexington, KY Detroit, MI Lansing, MI Grand Rapids, MI Flint, MI Pittsburgh, PA Harrisburg, PA
- Johnstown, PA Wilkes-Barre, PA Erie, PA Bluefield, WV Clarksburg, WV Charleston, WV Wheeling, WV Parkersburg, WV

## 28 markets, 11 new in 2022



#### 6 in 10 travelers

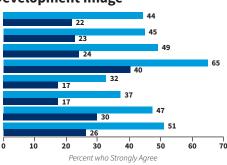
in Ohio's advertising markets recalled seeing at least one TourismOhio ad.

\*Saw at least one ad Base: Residents of Ohio's Regional Advertising Markets

#### Impact of Ad Awareness Plus Visitation on **Ohio's Economic Development Image**

A good place to live A good place to start a career A good place to start a business A good place to attend college A good place to purchase a vacation home A good place to retire A good place to raise a family A good place for job opportunities

Aware + Visitor Unaware + Nonvisitor



The mission of the brand is to showcase all Ohio has to offer as a place of adventure, a place of promise and the place for you.



**Department of** Development

Mike DeWine, Governor Jon Husted, Lt. Governor Lvdia Mihalik, Director

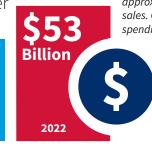


Tourism**Ohio** Marketing Return on Investment

**Visitor Spending** 

Highest spending ever

2021



Estimated direct visitor spending of \$41 billion in 2022 generated approximately \$53 billion in sales. Compared to 2021, visitor spending was up 13% in Ohio.

## Tourism Visits 233 million

Compared to 2021, visits to Ohio were up 6%.

## + Tourism Supported Jobs 424,339

Compared to 2021, the number of industry supported jobs was up 3%.



## 47 million overnight visits



Compared to 2021, the number of overnight visits in 2022 was up 10%.

## Not just big fun, big business.

Data sourced from: Tourism Economics and Longwoods International. TourismOhio reports tourism industry values using direct and indirect impacts. Visitor spending and visitation includes domestic and international.



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