****

**MONTANA DISTRICT EXPORT COUNCIL**

**10 West 15th Street**

**Suite 1100**

**Helena, Montana 59626**

December 1, 2020

Montana Exporter:

The Montana District Export Council (MDEC) is seeking nominations for the **2020 State of Montana Exporter of the Year Award**. This award recognizes a Montana firm that has made a significant contribution to the economic growth and prosperity of the state through its international marketing activities. All Montana firms that sell products or services in foreign markets are encouraged to apply.

The official Montana Exporter of the Year nomination form is attached to this cover letter, but nominations may be submitted without this form if they include the data requested on the official nomination form. Exporters may nominate themselves for the award.

All nominations should be sent to Angelyn DeYoung, member of the MDEC, at [ADeYoung@mt.gov](mailto:ADeYoung@mt.gov).

**The deadline for nominations is March 1, 2021**.

If you have any questions about the nomination process, please contact one of the DEC officers below:

* Carey Hester, MDEC Executive Secretary: 406-370-0097 or [Carey.Hester@trade.gov](mailto:Carey.Hester@trade.gov)
* Angelyn DeYoung, Montana Dept of Commerce: 406-841-2743 or [ADeYoung@mt.gov](mailto:ADeYoung@mt.gov)

The Montana DEC will support Montana exporters and provide a collective Montana exporter voice to advise on export education needs and disseminate education opportunities to its collective networks; and to advise policy makers on export policies under consideration and provide suggestions for future legislation.

Sincerely,

Barry Wood, MDEC Chair

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**2020 MONTANA EXPORTER**

**OF THE YEAR AWARD**

*In recognition of Montana companies for their contribution to the state’s economic growth and prosperity through the sale of Montana products or services abroad*

**NOMINEE INFORMATION**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Company Name** |  | | | | | | | | | | | | | |
| **Company Contact & Title** |  | | | | | **Phone** | | | |  | | | | |
| **Email** |  | | | | | **Website** | | | |  | | | | |
| **Are Company Headquarters in Montana?**  *Only exporters with principle operations in Montana will be considered.* | | | | | | |  | | | | **Yes** |  | | **No** |
| **Street Address** |  | | | | | | | | | | | | | |
| **City, State, Zip** |  | | | | | | | | | | | | | |
| **Number of Montana Employees**  *Montana Exporters with Montana employee growth will receive priority consideration.* | | | | | | | | | | | | | | |
| **2017** | | | **2018** | | | | | | **2019** | | | | | |
|  | | |  | | | | | |  | | | | | |
| **Product(s) / Service(s) Exported** | |  | | | | | | | | | | | | |
| **Schedule B # of products exported**  *Contact* [*ExportMontana*](http://marketmt.com/Export) *for help with this #, if needed* | |  | | | | | | | | | | | | |
| **What percent of the product’s / service’s value was added in Montana?**  *Only exporters whose products / services with significant value-added in Montana will be considered.* | | | | | | | | | | | | | % | |
| **Total Revenue from Montana Exports**  *Montana Exporters with Montana export revenue growth will receive priority consideration.* | | | | | | | | | | | | | | |
| **2017** | | | | **2018** | | | | **2019** | | | | | | |
| $ | | | | $ | | | | $ | | | | | | |
| enter export % of total revenue here | | | | enter export % of total revenue here | | | | enter export % of total revenue here | | | | | | |
| **Countries Montana Product Exported To**  Please list the top 10 countries.  *Montana Exporters selling Montana products to multiple countries will receive priority consideration.* | | | | |  | | | | | | | | | |
| **Company Narrative**  Please tell us about your company as a Montana exporter *(limit: 1000 words)*.  *Montana Exporters with significant economic and/or social impact on local or Montana communities will receive priority consideration.* | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | |
| **Other Comments** (optional) | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | |

**NOMINATED BY** *(if different from nominee)*

|  |  |  |  |
| --- | --- | --- | --- |
| **Company / Organization Name** |  | | |
| **Contact & Title** |  | **Phone** |  |
| **Email** |  | **Website** |  |

**SUBMISSION**

**Due by**: March 1, 2021

**Send to**: Angelyn DeYoung

**Mail**: Montana Department of Commerce, PO Box 200505, Helena, MT 59620-0505

**Fax**: 406-841-2871

**Email**: [adeyoung@mt.gov](mailto:adeyoung@mt.gov) (no larger than 5 MB)

**Applicants may be contacted for additional details as needed.**

**EXPORTER OF THE YEAR GUIDELINES**

**Required Qualifications:**

* Only exporters with principle operations in Montana will be considered.
* Only exporters whose products / services with significant value-added in Montana will be considered.

**Preferred Qualifications:**

* Montana Exporters with Montana employee growth will receive priority consideration.
* Montana Exporters with Montana export revenue growth will receive priority consideration.
* Montana Exporters selling Montana products to multiple countries will receive priority consideration.
* Montana Exporters with significant economic and/or social impact on local or Montana communities will receive priority consideration.