

Electric Vehicle (EV) Charging for Businesses



Why Offer EV Charging

All businesses can benefit by installing EV chargers to help achieve sustainability goals and establish your brand as a green leader. It is also beneficial to add charging now while incentives are available.

See below for how EV charging could benefit your business type.

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	Workplace	Multi-Unit Dwelling	Retail	Government	Highway Corridor	Downtown Showcase	Delivery Vehicles	Shared Mobility
Add a new revenue stream		~	~	~	✓	~		
Attract and retain top talent	V							
Attract new and repeat customers			~		V			
Boost downtown economy				~		~		
Create an advantage over your competitors	~	~	~		~			~
Enable TNCs and drivers to go electric						~		~
Increase employee satisfaction and productivity	>							
Increase customer satisfaction and shopping dwell time			~		~			
Potentially increase rent, occupancy rate, and property values		~						
Provide a free or low-cost, highly visible benefit	>							
Reduce public concern over noisy diesel vehicles							~	
Save on vehicle total cost of ownership							~	~

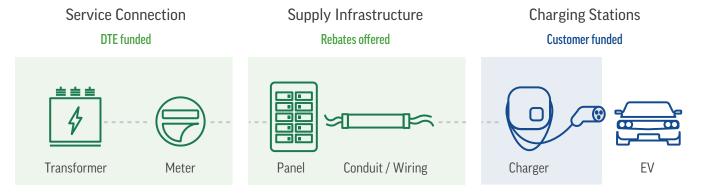
Charging Forward Incentives

DTE now offers and provides incentives for you to deploy charging stations.

- Open to business and commercial DTE Electric customers
- You must have the right to install, own, operate, and maintain charging equipment at the location
- You must install and maintain qualified chargers for at least five years
 - ~ Visit www.dteenergy.com/chargingforwardbiz to choose a qualified charger

What is covered?

- Service Connection DTE fully funds the EV Service Connection all the work up to and including the meter.
- **Supply Infrastructure** DTE offers rebates that fully or partially fund the EV Supply Infrastructure. The rebates are structured as follows:
 - ~ Level 2 stations receive \$2,500 per port
 - ~ Minimum of four ports per site to ensure charging availability
 - ~ Maximum of 20 port rebates per site to spread charging across DTE service territory
 - ~ Maximum of 100 port rebates per business or commercial customer to ensure funding is dispersed
 - ~ DC Fast Charger (DCFC) stations receive \$20,000 per charger
 - ~ Minimum of two chargers per site to ensure charging availability



Choosing the Right Charging Type to Offer

Level 2 EV Chargers







- One hour of Level 2 charging provides about 10 to 20 miles of range, depending on the vehicle model
- Level 2 charging is best suited for workplace, retail, and government as the EVs are parked longer durations

DC Fast Charger (DCFC)





Highway Corridor

Downtown Showcase

- One hour of DCFC charging provides about 150 to 210 miles of range, depending on the vehicle model and DCFC power level
- DCFCs are ideal for highway corridors and downtown showcases as EV drivers will utilize them on longer trips when they need a full battery charge

Multi-Unit Dwellings, Delivery Vehicles, and Shared Mobility may benefit from either Level 2 or DCFC depending on EV use







