

FIND. HIRE. BID.  
**WIN.**



Improve your chances of winning a federal contract with the Proposal Writing Services grant program!

The Michigan Defense Center (MDC) offers the Proposal Writing Services grant program to assist Michigan companies in writing a winning bid response.

Grant funds subsidize the cost of proposal writing services contracted through one of the MEDC pre-qualified bid-writing firms.

MDC offers up to 50% of the service cost up to \$10,000. <<



Apply for grant funding and explore pre-qualified proposal writing vendors at [BIDTARGET.ORG](http://BIDTARGET.ORG)



Make more informed business decisions



Save time and money pursuing federal bids



Leverage business intelligence to prioritize opportunities



Uncover strategies to win more contracts

**FREE REGISTRATION**  
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For more information email:  
[info@bidtarget.org](mailto:info@bidtarget.org)

MICHIGAN DEFENSE CENTER  
MICHIGAN ECONOMIC DEVELOPMENT CORPORATION





## THE GRANT PROCESS

- 1 Applicants can coordinate with MDC prior to hiring a proposal writing firm
- 2 Complete the online grant application by selecting one of your saved bid opportunities at bidtarget.org
- 3 Your eligibility will be determined within 48 hours
- 4 If approved, contract with one of the pre-qualified proposal writing providers. List of current providers and fact sheets available at bidtarget.org
- 5 Submit payment to vendor and MDC will release appropriated grant funds directly to vendor
- 6 Request and receive a federal contract debrief indicating either win or loss of contract award
- 7 Notify MDC of final outcome

### BTS BID SCORE

		50-75	76-89	90+
BTS FIRM SCORE	<50	UP TO \$1,500	UP TO \$2,000	UP TO \$2,500
	51-75	UP TO \$2,000	UP TO \$3,500	UP TO \$5,000
	>75	UP TO \$2,500	UP TO \$5,000	UP TO \$10,000

