



State of Maryland

PROCUREMENT IMPROVEMENT COUNCIL

Tuesday, June 9th, 2026 | 1:00pm – 2:00pm

Agenda

1 Welcome & Introduction

Linda Dangerfield, Acting Chief Procurement Officer, DGS-OSP
Amit Khardori, Deputy Chief Procurement Officer, DGS-OSP
Maryland Department of General Services
Office of State Procurement

2 Updates from Last Meeting

Amit Khardori, Deputy Chief Procurement Officer, DGS-OSP

3 Workgroup Updates

Corbett Webb, Senior Procurement Policy Advisor, DGS-OSP
Chantal Kai-Lewis, Director of Supplier Diversity, DGS-OSP
Natalie Grasso, Director of Contract Oversight, DGS-OSP

4 Vision Outreach / Open Discussion

Amit Khardori, Deputy Chief Procurement Officer, DGS-OSP

CPO Transition

Chief Procurement Officer Wallace Sermons departed from State service after leading OSP through a period of meaningful transformation.

We thank him for the strong foundation he leaves behind.

Effective May 1, Linda Dangerfield, Deputy Chief Procurement Officer, was appointed Acting Chief Procurement Officer for the State of Maryland and will continue advancing the Office's mission and strategic priorities.

Updates from Last Meeting

Providing a quick recap of discussion points and ideations from our last PIC meeting

Workgroup Updates

- Socioeconomic Opportunities and Contract Management workgroups continue.
- New Technology workgroups to launch.
- Risk Management workgroup remains on pause, pending internal OSP transition.



Expression of Interest Form

- The [PIC Workgroup Expression of Interest Form](#) provides an opportunity to join a different workgroup, upon review and confirmation from workgroup leads.



Public Engagement Survey

- OSP has established a [public survey link](#) for broad, public input on the priorities of PIC. Feedback from the public may help shape future PIC workgroup topics, agendas, discussions, and recommendations.



Technology

This workgroup aims to identify ways technology can be used to improve Maryland's procurement processes and facilitate State agencies' efficient, effective, and responsible procurement of technology solutions.

If you are interested in joining this workgroup, please complete the [PIC Expression of Interest Form](#).



Socioeconomic Opportunities*

◀◀ Mission

In alignment with the Governor's State Plan-Priority 3, Objective 3.2, which focuses on fostering an equitable, robust, and competitive economy by strengthening diverse local small businesses and entrepreneurship, our comprehensive strategy aims to enhance compliance and data integrity within procurement processes, thereby improving participation by local and diverse businesses and overall procurement performance.

SOCIOECONOMIC OPPORTUNITIES

Workgroup Lead	Input Version
Chantal Kai-Lewis	6/09/2026

1 Objectives: *What issue or opportunity is the workgroup addressing?*

Now that the PRA is in effect, the workgroup is moving forward with implementing the new policies. We continue to focus on key barriers that limit equitable access and participation in Maryland’s procurement system, especially for Minority Business Enterprises. Addressing these issues is essential to advancing the Governor’s goals for inclusion across state government. This work also supports his broader vision for equity, opportunity, and economic growth. By carrying these PRA-driven policies through the post-rollout phase, we help ensure the state’s procurement system reflects Maryland’s diversity and promotes shared prosperity.

2 Key Deliverables: *What specific measurable outcomes are desired and by when?*

Deliverable	Description	Target (By When)
Standardized template on workforce diversity	Procurements ≥ \$500k to include workforce diversity plans; for apparent awardees reporting on workforce diversity efforts and demographics.	December 2026
Streamlined MBE/VSBE forms	Reducing unnecessary MBE/VSBE reporting burdens by streamlining forms in collaboration with agency stakeholders and digitizing reporting through an eMMA update	April 2026
Updates to Guidelines for Liquidated Damages for Contracts Containing MBE Goals	Policy draft and enhanced liquidated damages enforcement for non-compliant primes; submit to DoSEM for approval	April 2026
Half of bids include signed subcontracting good-faith effort attestations	Included on Attachment P, attestation language developed and approved by Legal	FY27
Bond threshold effectiveness review & recommendation	OSBA has completed a feasibility assessment and met with DGS to discuss considerations related to increasing the bond threshold. OSBA will incorporate resulting changes into guidance and training materials as appropriate.	August 2026

3 Progress This Quarter: *What actions occurred and progress toward deliverable completion?*

Key Actions	Milestone Reached & Key Dates

4 Target(s) For Next Quarter: *What is being delivered?*

Key Actions	Target Date
Streamlined MBE/VSBE Forms	April 2026
Draft policy for withholding payments	April 2026

5 Barriers / Supports Needed: *What are the key risks or constraints? What input is needed?*

A key input needed for this deliverable is establishing the parameters and evaluation criteria that will be used to assess the quality and effectiveness of submitted diversity workplans. Potential risks or constraints are vendor resistance or pushback, particularly from firms that view the requirement as burdensome or are unwilling to engage in diversity planning efforts beyond existing contractual obligations.

6 Workgroup Roster:

- Chantal Kai-Lewis (OSP)(Chair)
- Calvin Johnson (MDH)
- Harris Floyd (MBE Community)
- Nichelle Johnson (OSBA)
- Megan Ulrich (DGS)
- Nish Thakker (MBE Community)
- Tom Hickey (USM)
- Valerie Radomsky (MDOT)
- Zenita Hurley (OAG)
- Taggart Brown (MBE Community)

Contract Management

«« Mission

This workgroup aims to streamline contract management by enhancing lifecycle efficiency, implementing consistent tracking and performance metrics for transparency, leveraging emerging technologies, and ensuring clear terms to minimize disputes and maintain accountability.

CONTRACT MANAGEMENT

Workgroup Leads	Input Version
Natalie Grasso & Lyudmila Bond	6/09/2026

1 Objectives: *What issue or opportunity is the workgroup addressing?*

1. CM Survey; To identify current contract management challenges, gaps, and inconsistencies across state agencies in order to inform data-driven improvements.
2. CMT Tool Training; To standardize and strengthen contract management competencies across agencies through structured, formalized training.
3. Contract Modification Process; To streamline and improve the contract modification process to reduce delays, administrative burden, and potential compliance risks.

2 Key Deliverables: *What specific measurable outcomes are desired and by when?*

Deliverable	Description	Target (By When)
Deploy a CM survey to be used to gather information from state agencies on their CM challenges.	This initiative involves the design, deployment, and analysis of a comprehensive Contract Management (CM) survey aimed at collecting actionable insights from state agencies regarding their contract management challenges, operational gaps, and resource needs.	1/30/26
Draft a more efficient process for handling contract modifications.	This initiative focuses on analyzing, redesigning, and documenting a streamlined process for managing contract modifications to improve efficiency, transparency, compliance, and turnaround times.	3/1/26
Define and develop a CMT training course curriculum.	This initiative involves the structured design and development of a comprehensive training curriculum for the Contract Monitor Tracking (CMT) tool.	3/1/26

3 Progress This Quarter: *What actions occurred and progress toward deliverable completion?*

Deliverable	Actions & Key Dates
Deploy a CM Survey to state agencies.	Survey results compiled/shared with workgroup. Workgroup to review results and share comments for next steps. Next meeting scheduled for 6/16/26.
Draft a more efficient process for handling contract modifications.	OSP Policy Team will develop a standardized contract modification form. The form will be shared with the AAG for review/approval before presenting to Executive Leadership.
Develop a CMT Tool training course curriculum..	All training modules recorded. Training course is being reviewed/finalized. Once finalized, it will be 'piloted' on a small scale before releasing it statewide.

4 Target(s) For Next Quarter: *What is being delivered?*

Key Actions	Next Milestones	Target Date
Pilot the CMT Tool training course.		6/30/26

5 Barriers / Supports Needed: *What are the key risks or constraints? What input is needed?*

No updates.

6 Workgroup Roster:

- Natalie Grasso (OSP) (Chair)
- Megan Ulrich (OSP) (Chair)
- Johnny Harris (OSP)
- Yaa Ampofo (OSP)
- Lyudmila Bond (OSP)
- Stella Alexander-Sergeeff (OSP)
- Gennadiy Shoykhedbrod (OSP)
- Joan Plater (OSP)
- Vandana Vats (OSP)
- Lorian Lipton (MDOT)
- Juanita Gray (MDOT)
- Mark Newgent (MDOT)
- Alison Barry (MDH)
- Chanda Miller (DHS)
- Ash Shetty (Montgomery County)

Vision Outreach

◀◀ Next Steps

DCPO Khardori is planning introductory outreach to all PIC members to introduce the new OSP leadership team supporting the Council. We look forward to hearing your perspectives on PIC management approach and policy priorities going forward.

Open Discussion

An open floor for all attendees, fostering constructive conversation, new ideas, and knowledge sharing.

Closing Remarks

Final words, comments, and remarks before we adjourn.

Next PIC Meeting is set for
Tuesday, September 8th at 1:00pm.