



Wes Moore, Governor · Aruna Miller, Lt. Governor · Atif Chaudhry, Secretary

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Procurement Officer's Determination  
Intergovernmental Cooperative Purchasing Agreement (ICPA)  
COMAR 21.05.09.04

**Date: 4/24/2026**

Department/Procurement Agency: Maryland State Department of Education  
Contract Title: The Interlocal Purchasing System (TIPS) Technology Solutions, Products, and Services Contract No. 20101  
Contractor: PowerSchool Group LLC

Term of ICPA modification: 6/5/2026 – 6/30/2028

Estimated modification amount: \$5,222,720.00

**Background:** In accordance with COMAR 21.05.09.05, the Department of General Services Office of State Procurement (DGS OSP) Procurement Officer, on behalf of the Maryland State Department of Education (MSDE), seeks approval for MSDE to continue its participation in the Intergovernmental Cooperative Purchasing Agreement (ICPA) with The Interlocal Purchasing System (TIPS) Contract No. 210101 to support a statewide finance and data system.

This statewide finance and data system requirement is mandated by the Blueprint for Maryland's Future legislation (Chapter 36, Acts of 2021), which directs the MSDE to implement and maintain a statewide financial management and student data system capable of supporting all fiscal tracking, data analysis, and statutory reporting requirements for all Local Education Agency (LEA), including minimum school-level funding allocation reporting beginning July 1, 2023.

DGS OSP respectfully requests approval of this modification to extend the existing ICPA with PowerSchool Group LLC for its Unified Insights Platform and Student Analytics Services, for the period of June 5, 2026, through June 30, 2028, in the amount of \$5,222,720.00, which supports approximately 859,000 students statewide in Maryland.

PowerSchool Group LLC provides significant cost and operational advantages due to its widespread use across the State, supporting interoperability and facilitating expedited integration. Its systems are currently deployed across a substantial majority of Maryland's LEAs, establishing a common data architecture that enables accurate and efficient statewide data collection. This widespread adoption reduces integration risk, enhances data consistency, and supports the timely implementation of legislatively required data reporting functions.

The requested extension of this ICPA through June 30, 2028, is necessary to maintain continuity of services, meet critical operational and legal requirements, and ensure a responsible and transparent procurement process in alignment with Maryland procurement laws.

**Determination:** In accordance with COMAR 21.05.09.04, OSP has reviewed the request and determined that use of this ICPA modification for TIPS is appropriate and in the best interest of the State. The current contractor is fully integrated into ongoing services and has demonstrated the ability to meet statutory obligations for statewide student data reporting, fiscal accountability, and analytics within a single, unified platform. Extending the contract will ensure continuity of services and minimize the risk of disruption associated with transitioning to a new contractor.

**Price Analysis:** DGS OSP assessed price reasonableness by comparing pricing to its most recent contract term with PowerSchool Group LLC (July 1, 2025 – May 31, 2026). The prior term consisted of two separate quotes: a subscription quote (Q-139138-2) for the Unified Insights Platform and Student Analytics in the amount of \$2,302,120.00 for 11 months, and a professional services quote (Q-129263-3) for Analytics and Insights Keys to Ownership in the amount of \$249,600.00, resulting in a combined total of \$2,551,720.00 and an effective monthly rate of approximately \$231,974.55.

The current quote (Q-231714-1) includes the same core subscription products at the same student enrollment level of approximately 859,000 students for a 13-month term at a total cost of \$2,714,440.00, representing an effective monthly rate of approximately \$208,803.08. This reflects a reduction of approximately \$23,171 per month compared to the prior combined rate, despite the longer term and the inclusion of services previously procured separately.

Additionally, the current quote includes a 0% price increase (uplift) through June 30, 2028, for any subsequent term, providing cost stability and predictability for the State. Based on this analysis, DGS OSP has determined the proposed pricing to be fair and reasonable.

**Market Research:** Market Research determined that PowerSchool Group LLC is widely utilized across a substantial majority of Maryland's Local Education Agency (LEA), establishing a common data architecture that supports interoperability, consistency, and efficient statewide data collection and reporting. This widespread adoption significantly reduces integration risk, avoids duplicative system implementation costs, and enables expedited deployment of required data reporting functions. Additionally, the use of The Interlocal Purchasing System (TIPS) cooperative contract provides access to competitively solicited pricing and terms, supporting a streamlined procurement approach while maintaining compliance with State procurement regulations.

Based on these factors, DGS OSP determined that continuing with PowerSchool through the TIPS cooperative contract represents the most advantageous and cost-effective solution to meet current operational and statutory requirements.

In accordance with COMAR 21.05.09.04, the Procurement Officer has determined that continuing with PowerSchool through the TIPS cooperative contract represents the most advantageous and cost-effective solution to meet current operational and statutory requirements.

Approved By:

*Tammie Wells*

May 8, 2026

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Tammie Wells, Procurement Officer, DGS OSP / Date

*Cheryl Howard-Bond*

08/05/2026

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Cheryl Howard-Bond, Procurement Manager / Date

*Jamie Tomaszewski*

17/05/2026

[JAMIE TOMASZEWSKI \(May 17, 2026 19:02:41 EDT\)](#)

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Jamie Tomaszewski, Senior Procurement Director, DGS OSP / Date

*Amit Khardori*

19/05/2026

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Amit Khardori, Deputy Chief Procurement Officer, DGS OSP / Date

*Jamie Tomaszewski*

17/05/2026

[JAMIE TOMASZEWSKI \(May 17, 2026 19:02:41 EDT\)](#)

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Jamie Tomaszewski, Acting Deputy Chief Procurement Officer, DGS OSP / Date

*Linda Dangerfield*

20/05/2026

[Linda Dangerfield \(May 20, 2026 12:06:55 EDT\)](#)

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Linda Dangerfield, Acting Chief Procurement Officer, DGS OSP / Date

**Signature:**

**Email:** jamie.tomaszewski@maryland.gov

# ICPA POD PowerSchool Services for MSDE 5.8.2026 - unsigned

Final Audit Report

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