



OCTOBER 2025



# Agenda

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- **Welcome & Opening Remarks**  
Linda Dangerfield, Deputy Chief Procurement Officer – Operations
- **SPAG Housekeeping Updates**  
Amit Khardori, Deputy Chief Procurement Officer – Infrastructure
- **Contract Monitoring Tool (CMT)**  
Natalie Grasso, Program Manager, OSP Office of Contract Oversight
- **Coming Soon: New Policy Council**  
Lyudmila Bond, Director of Policy, OSP Policy Division
- **Procurement Reform Act of 2025**  
OSP Policy Team & Subject Matter Experts
- **Question, Answer, & Feedback**  
Lyudmila Bond, Director of Policy, OSP Policy Division
- **Closing Remarks**  
Amit Khardori, Deputy Chief Procurement Officer – Infrastructure



# Housekeeping Updates

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## **New SPAG Meeting Cadence**

→ Meetings now occur every other month



## **Updated Meeting Time**

→ Meetings will now take place from 9:00 AM to 11:00 AM

→ Adjusted for improved flexibility



## **Participation Encouraged**

→ The more the merrier – virtual platform is easy to join

→ Encourage at least one rep per organization to attend



## **More Communication, Not Less**

→ Meetings are bi-monthly, but communication increases

→ Regular touch points for policy, guidance, and socialization



# Contract Monitoring Tracker (CMT)

## A New Tool for Streamlined Compliance



A standardized tool to **efficiently track contract deliverables and compliance** for RFPs, IQCs, IFBs, and other contracts.



The CMT **helps contract monitors stay proactive**, ensure vendor compliance, and quickly access up-to-date information for audits and reviews.



The CMT and quick reference guide for how to utilize it are **available via the [OSP-OCO webpage](#)**.

*Quick heads up!*



Be sure to grab the **eMMA Contract Dates** infosheet from the handouts section to better navigate respective fields in eMMA.



**Natalie Grasso**  
Program Manager  
OSP Office of Contract Oversight

# Coming Soon: New Policy Council



## Meeting Cadence

→ Meetings now occur every other month on SPAG off-months



## Statewide Representation

→ Includes executive branch representation from across MD



## Policy Collaboration

→ Provides a targeted platform to collaborate on policy



## Guidance Development

→ Helps inform and shape statewide procurement practices



## Improved Communication

→ Enhances communication and alignment among agencies



**Lyudmila Bond**

Director of Policy

Office of State Procurement



# Procurement Reform Act of 2025

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Effective October 1, 2025



# What is the Procurement Reform Act?



## House Bill 500

Passed in Spring 2025 as part of Maryland's 447<sup>th</sup> Legislative Session



## Procurement Transformation

To enhance efficiency, promote equity, and support local businesses



## Effective October 1

PRA revisions went into effect on October 1, 2025

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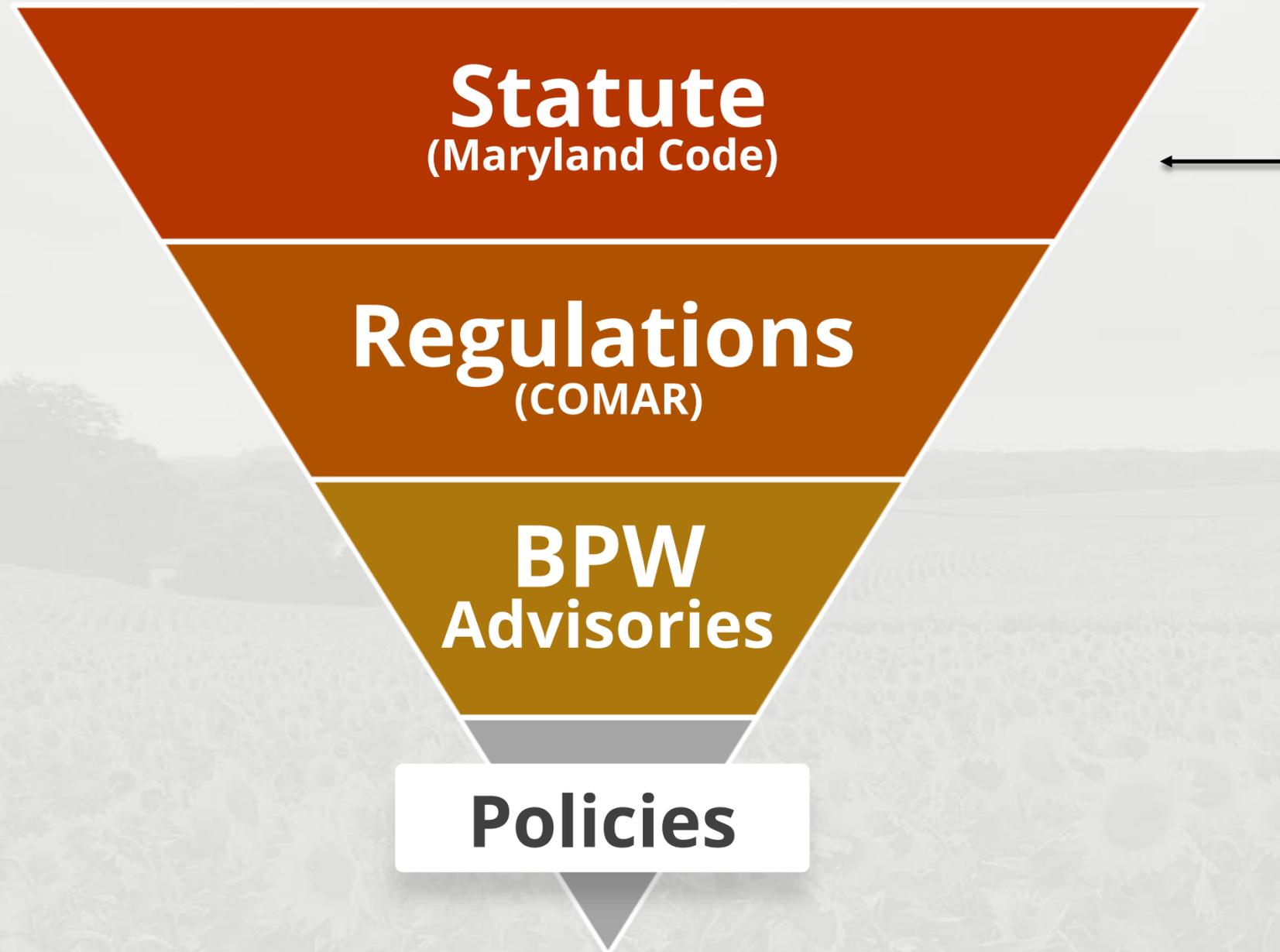
It is the objective of the Moore-Miller Administration to advance meaningful reforms to the State procurement system that deliver increased efficiency, competition, and transparency to procurement operations.

**Governor Wes Moore**

Executive Order 01.01.2024.38

# PRA Implementation

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The PRA revises State Finance and Procurement statute

The **DGS OSP Policy Division** is:

- **Identified** all regulations, policies, templates, and other documents that require related updates;
- **Coordinated** with relevant stakeholders; and
- **Revised** policies and guidance.



# SBR Designation

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Expanding to \$0 - \$1M

- **What's Changing?**

- Expanding the Small Business Reserve (SBR) designation to any procurement of \$1,000,000 or less (instead of prior range of \$50,000 to \$500,000)

- **What's Not Changing?**

- Use the Rule of Two to make SBR designations
- PRG not required for Category I and II Small Procurements, but SBR determination must be documented in the procurement/purchase file

- **What's the Impact?**

- Increases procurement opportunities for small businesses

- **Additional Details**

- PRA Revisions SFP § 14-502.1
- [Best Practices for Small Business Reserve](#)
- [Implementation Guide](#)
- [PRG Guidance and Worksheets](#)



# MBE/VSBE Forms

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## Core Deficiencies

- **What's Changing?**
  - Allows bidders and offerors the ability to correct deficiencies in Minority Business Enterprise (MBE) and Veteran-Owned Small Business Enterprise (VSBE) forms, if the Procurement Officer (PO) determines a deficiency exists
- **What's the Impact?**
  - Now bidders and offerors are able to amend their MBE/VSBE forms after submission of a bid or proposal, which will allow them to correct deficiencies instead of being automatically rejected for errors
- **Additional Details**
  - PRA revisions to SFP §14-302 & 14-602



# Participation Goals

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## Modification

- **What's Changing?**
  - POs may modify MBE and VSBE participation goals
  - Modifications are possible both before and after contract execution, in certain circumstances
- **What's the Impact?**
  - Improves reporting accuracy for MBE and VSBE participation in contracts, and ensures adequate recognition and tracking of MBEs/VSBEs
- **Additional Details**
  - PRA revisions to SFP §14-302 & 14-602
  - [Procurement Manual](#), Sections 5.3 and 6.2.2



# Maryland Works

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Transfer to OSBA

- **What's Changing?**
  - Relocates the Employment Works Program ("Maryland Works") from DGS to OSBA.
  - Assigns the Special Secretary of OSBA to the Pricing and Selection Committee (PSC)
- **What's the Impact?**
  - Builds upon partnerships between OSBA and small and socially and economically disadvantaged businesses, increasing the effectiveness of the Maryland Works program to support affected constituencies
- **Additional Details**
  - PRA revisions to SFP § 14-106 and 14-108



# VSBR Program

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- **What's Changing?**
  - Creates a Veteran-Owned Small Business Enterprise Reserve Program for the Maryland Department of Veterans and Military Families and the Maryland Military Department.
- **What's the Impact?**
  - Increases opportunities for VSBEs to secure contracts and supports the growth of veteran-owned businesses.
  - This is prime contracting program.
  - To roll out in 2026!
- **Additional Details**
  - PRA revisions to SFP § 14.602.1



# Oral Presentations

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## Updates

- **What's Changing?**
  - Oral presentations required for CSP and secondary competition under master contracting when the award is anticipated to exceed
    - \$2,000,000 for A&E services,
    - \$10,000,000 for construction, and
    - \$5,000,000 for other procurements
  - PO may make written determination that oral presentations are unlikely to aid in the evaluation
- **What's the Impact?**
  - Allows vendors to more clearly communicate their proposals to evaluation committees
- **Additional Details**
  - PRA revisions to SFP §§ 13-104 and 13-113
  - [Procurement Manual](#), Section 6.5



# Certain Dollar Thresholds

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Updates

- **What's Changing?**
  - Revises several thresholds in statute to align with the Small Procurement Threshold
  - Bid and performance security now required on construction contracts exceeding \$200,000; prohibited on construction contracts \$200,000 or less
- **What's the Impact?**
  - Removes inefficiencies by aligning requirements with a consistent threshold
- **Additional Details**
  - For bid/performance security, see PRA revisions to SFP §§ 13-207, 13-216, and 17-103
  - For other changes, see PRA revisions to SFP §§ 13-103, 13-104, 13-108, 15-111, 15-112, and 17-604



# Prompt Payment

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- **What's Changing?**

- For SBR contracts: amends the State's policy to make payments within 15 days after a payment becomes due and the unit has received a proper invoice

- **What's the Impact?**

- Supports the liquidity of small businesses to reduce their reliance on credit and potentially lower operational costs  
Encourages more small businesses to engage in State contracting

- **Additional Details**

- PRA revisions to *SFP §15-103 and 15-104*
- [Procurement Manual](#), Section 8.3.2
- [Sample Contract Template](#), Section 4



# Secondary Competition

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- **What's Changing?**
  - Reduces the number of solicitations required to be sent in secondary competition for smaller procurements that are not designated as SBR, when certain conditions apply
    - ≤\$100,000: three master contractors
    - ≤\$500,000: six master contractors
  - PO may make written determination that oral presentations are unlikely to aid in the evaluation
- **What's the Impact?**
  - Optimizes the master contracting process by reducing burden on procurement officers and vendors
- **Additional Details**
  - PRA revisions to *SFP §13-113*
  - [Procurement Manual](#), Section 3.4.5



# “Statewide Contract”

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Definition

- **What’s Changing?**  
→ Establishes a definition of “statewide contract”
- **What’s the Impact?**  
→ Creates a consistent framework for all procurement units and stakeholders by establishing clear terminology
- **Additional Details**  
→ PRA revisions to SFP §11-101



# “Services” and “Supplies”

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## Definitions

- **What’s Changing?**
  - Definitions of “services” and “supplies” updated, distinguishing between information technology (IT) as a service versus IT as a supply
  - Categorizes IT hardware and software as “supplies”
- **What’s the Impact?**
  - For certain contracts for IT hardware and software, this may result in a more expedited procurement process
- **Additional Details**
  - PRA revisions to SFP § 11-101



# MDOT/MDTA Jurisdiction Updates

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- **What's Changing?**
  - Authorizes the Department of Transportation and the Maryland Transportation Authority to procure of certain supplies and services for transportation-related activities
- **What's the Impact?**
  - Clarifies roles and responsibilities, improving the effectiveness of different units to procure certain supplies and services
- **Additional Details**
  - PRA revisions to SFP § 12-107



# COMAR Revisions

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- BPW is developing **revisions to COMAR** to update and align the regulations with the PRA statutory changes.
- The **revisions to the COMAR will take longer to effect**, due to the timeline associated with public rulemaking.
- **Statute** — including the PRA revisions — will **take precedence** in the interim.
- **Additional edits may be made** to policies and guidance after the COMAR is formally updated.

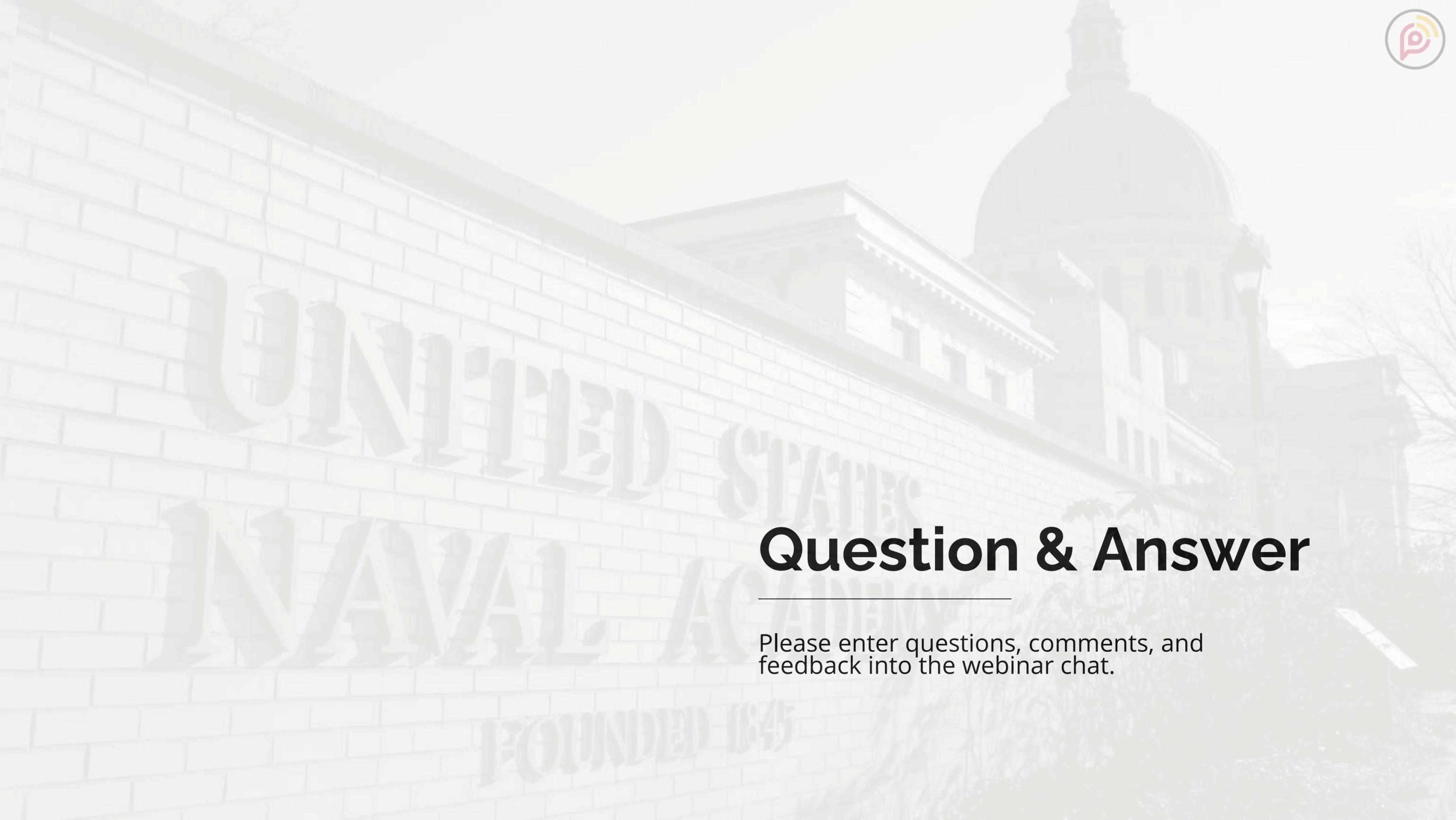


# Future Changes

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## PRA-Related

- There are additional tasks outlined in the PRA that are **under development with expected implementation in 2026** related to:
  - Workforce and supplier diversity plans
  - Internship and apprenticeship programs
  - Good labor practices evaluation factor
  - Reducing MBE reporting burden
- **Please stand by for future updates and new information,** as these other changes go into effect.



# Question & Answer

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Please enter questions, comments, and feedback into the webinar chat.



# We Want to Hear From You

We're listening and we appreciate your perspective!

- The OSP Policy Team has created a short [Google Form](#) where staff can ask questions and share feedback about the recent PRA-related changes.
- Your input helps us understand what's working, what needs clarity, and how we can better support you through these updates.

Scan the QR code to share your feedback with us!





# Closing Remarks

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- SPAG meetings will now be held on the **third Thursday of every other month from 9:00–11:00 AM**, with continued communication between sessions
- The **Contract Monitoring Tracker (CMT) is now available** with a Quick Reference Guide on the OSP-OCO webpage.
- **A new council is launching!** A bi-monthly meeting on SPAG off-months, bringing together executive branch representatives to collaborate on policy, shape guidance, and strengthen statewide procurement communication.
- Be sure to **utilize the online form to ask questions** and relay feedback regarding the PRA and its impact.