



Bernard C. “Jack” Young  
Mayor

## Upcoming Events



### Announcement

Attention Business Owners:

If you're looking for a solution on how to grow your small business in 2020, the SBA may have the answer.

Recruitment for the **SBA's Emerging Leaders** 2020 training cycle is now underway at the U.S. Small Business Administration Baltimore District Office, click here: <https://www.sba.gov/offices/district/md/baltimore> and we're looking for interested small businesses.

Since 2008, Emerging Leaders has trained more than 4,000 promising small business owners in underserved communities and continues its impact in helping small business owners grow and create jobs.

**Interested entrepreneurs can find more information and apply by Friday, April 3, 2020 by clicking [here](#)**

#### *What Emerging Leaders Can Do for You:*

The benefits of the training series are well documented by the hundreds of entrepreneurs around the country. The initiatives success is highlighted in these numbers. Graduates of Emerging Leaders have reported:

- \$17 million in new financing.
- Nearly 70 percent saw revenue growth.
- Over 80 percent created new jobs or retained all existing jobs.
- Over \$700 million secured in federal, state, local, tribal and corporate contract awards.

**Hear first-hand from past participants about their experience with Emerging Leaders and the impact made on their businesses in this two-minute video: [Why You Should be Part of SBA's Emerging Leaders](#).**

### ***How Emerging Leaders Works:***

Emerging Leaders is a FREE executive-level training program that provides tools and resources to help small companies sustain and grow. Now in its ninth year, Emerging Leaders is an intensive entrepreneurship education series for small businesses that have the potential for quick growth and job creation. The initiative has been a change-maker in increasing opportunities, providing participating businesses with an organizational framework, as well as a resource network that helps to form sustainable companies and promote economic development.

Sessions are held bi-weekly in Baltimore. Participants commit approximately 40 hours of in-class time, divided over 13 in-person sessions. Participants will also spend at least 60 hours over the course of the curriculum in self-directed CEO mentoring groups. All instructional in-class sessions, CEO Mentoring Groups and session preparation are interconnected and of equal importance. In total, each participant can expect to commit approximately 100 hours to analyzing their business and planning for growth.

### ***How to Learn More:***

If you are a small business owner interested in applying for the 2020 training cycle, be sure to first learn more about the [full eligibility requirements](#) for participants:

#### **Qualified businesses must have:**

- \$250K - \$10M in gross annual revenues
- One full-time employee besides the owner
- Been in business for at least 3 years

Please take a minute to register your company's interest here: [Emerging Leaders Registration](#) for consideration for the 2020 cycle. Added information on the [Emerging Leaders](#) is available online.

For additional information, contact Tonia McCoy at [tonia.mccoy@sba.gov](mailto:tonia.mccoy@sba.gov)

**Live Hotsheet Webinar "Where is the money. The inside scoop on contracting during COVID-19 and how MBE's can benefit from the stimulus package." hosted by Capital Region Minority Supplier Development Council Business Consortium  
Tuesday, April 7, 2020  
9:00 a.m. – 10:30 a.m.**

These are historic and extraordinary times. CRMSDC's Business Consortium (Capital Region Minority Supplier Development Council, MBDA Business Center, Washington, DC and the Federal Procurement Center) stand ready to assist you. You are not alone.

The goal of this CRMSDC Business Consortium HotSheet is to provide you with the inside scoop on Federal Contracting during COVID-19 and how MBE's can benefit for the stimulus package.

To register, click [here](#)

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**City of Baltimore Webinar: Amazon Web Services (AWS)  
Shares Remote Working Tools  
Wednesday, April 8, 2020  
11:00 a.m. – 12:00 p.m.**

Join Amazon Web Services (AWS) Solutions Architect for an overview of three collaboration tools they believe are key to working productively outside of the office.

**Amazon Chime**, a communications service that lets you meet, chat, and place business calls inside and outside your organization.

**AmazonWorkSpaces** that provides co-workers fast, easy access to corporate applications and data from the device of their choice and can scale from a single user to thousands of users in minutes

**Amazon Appstream 2.0**, fully managed application streaming service that provides users instant access to their desktop applications from anywhere.

You have been invited to an online meeting, powered by Amazon Chime. This webinar is limited to 250 participants.

To join meeting, click [here](#)

Meeting ID: 5309 37 4391

You can use your computer's microphone and speakers; however, a headset is recommended. Or, call in using your phone:

United States Toll-Free: +1 855-552-4463

Meeting ID: 5309 37 4391

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**MBE/DBE/ACDBE/SBE Application Assistance Workshop  
by Maryland Department of Transportation (MDOT)  
Office of Small and Minority Business Policy  
Tuesday, May 5, 2020  
10:00 a.m. – 1:00 p.m.  
Maryland Department of Transportation (MDOT) Headquarters  
7201 Corporate Center Drive, Hanover, MD 21076.  
Photo ID required at Security Desk**

MDOT's Office of Small, Minority and Business Policy conducts this free monthly workshop for firms interested in applying for certification as a Minority Business Enterprise (MBE), Disadvantaged Business Enterprise (DBE), Airport Concession Disadvantaged Business Enterprise (ACDBE) and/or Small Business Enterprise (SBE).

To register, click [here](#)

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**National Small Business Week 2-Day Virtual Conference  
Tuesday, May 5 and Wednesday, May 6, 2020  
11:00 a.m. – 5:30 p.m.  
The U.S. Small Business Administration and the SCORE Association will  
host a free, 2-Day Virtual Conference during National Small Business Week.**

Registration is free to the public. Participate in all the webinars or pick and choose the topics you like. You will also have the opportunity to meet other business owners and chat with industry experts. The Virtual Conference offers all the best parts of an in-person conference, but without the hassle of traveling.

To register and more information, click [here](#)

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**MBE/DBE/ACDBE/SBE Application Assistance Workshop  
by Maryland Department of Transportation (MDOT)  
Office of Small and Minority Business Policy  
Tuesday, June 2, 2020  
10:00 a.m. – 1:00 p.m.  
Maryland Department of Transportation (MDOT) Headquarters  
7201 Corporate Center Drive, Hanover, MD 21076.  
Photo ID required at Security Desk**

MDOT's Office of Small, Minority and Business Policy conducts this free monthly workshop for firms interested in applying for certification as a Minority Business Enterprise (MBE), Disadvantaged Business Enterprise (DBE), Airport Concession Disadvantaged Business Enterprise (ACDBE) and/or Small Business Enterprise (SBE).

To register, click [here](#)

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**MBE/DBE/ACDBE/SBE Application Assistance Workshop  
by Maryland Department of Transportation (MDOT)  
Office of Small and Minority Business Policy  
Tuesday, June 2, 2020  
5:30 p.m. – 7:00 p.m.  
Maryland Department of Transportation (MDOT) Headquarters  
7201 Corporate Center Drive, Hanover, MD 21076.  
Photo ID required at Security Desk**

MDOT's Office of Small, Minority and Business Policy conducts this free monthly workshop for firms interested in applying for certification as a Minority Business Enterprise (MBE), Disadvantaged Business Enterprise (DBE), Airport Concession Disadvantaged Business Enterprise (ACDBE) and/or Small Business Enterprise (SBE).

To register, click [here](#)

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**Save the Date!!!  
36th Annual Maryland Small Business Week Awards Luncheon  
Thursday, June 4, 2020  
11:00 a.m. – 2:00 p.m.  
Martin's West, 6817 Dogwood Road, Baltimore, MD 21244**

This premiere awards luncheon will celebrate the contributions of Maryland's small businesses.

To purchase tickets, click [here](#)

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**Save the Date!!!**  
**Associated Black Charities of Maryland's 35th Annual Gala**  
**Saturday, June 6, 2020**  
**Martin's West, 6817 Dogwood Road, Baltimore, MD 21244**

To view flier, click [here](#)

To register, click [here](#)

To become a sponsor, click [here](#)

For tickets and sponsorship opportunities, contact Anike Coates at [acoates@abc-md.org](mailto:acoates@abc-md.org) or 443-524-7728.

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**MBE/DBE/ACDBE/SBE Application Assistance Workshop**  
**by Maryland Department of Transportation (MDOT) Office of Small and**  
**Minority Business Policy**  
**Tuesday, July 7, 2020**  
**10:00 a.m. – 1:00 p.m.**  
**Maryland Department of Transportation (MDOT) Headquarters, 7201**  
**Corporate Center Drive, Hanover, MD 21076.**  
**Photo ID required at Security Desk**

MDOT's Office of Small, Minority and Business Policy conducts this free monthly workshop for firms interested in applying for certification as a Minority Business Enterprise (MBE), Disadvantaged Business Enterprise (DBE), Airport Concession Disadvantaged Business Enterprise (ACDBE) and/or Small Business Enterprise (SBE).

To register, click [here](#)

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**Maryland's Top 100 Women hosted by The Daily Record**  
**Monday, July 27, 2020**  
**4:30 p.m. – 8:00 p.m.**  
**Renaissance Baltimore Harborplace Hotel, 202 East Pratt Street**  
**Baltimore, Maryland 21202**

Maryland's Top 100 Women recognizes high-achieving Maryland women who are making an impact through their leadership, community service and mentoring. Winners are selected by past Top 100 Women and business leaders. Three-time winners are

inducted into the Circle of Excellence.

To register, click [here](#)

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## **Workshops**

To view a list of the upcoming workshops and events hosted by the Small Business Resource Center, click [here](#)