



Bernard C. "Jack" Young  
Mayor

## Upcoming Events



### **SBA Invites Small Businesses to Share Their Story 2020 Small Business Week Nominations Now Open**

The U.S. Small Business Administration's (SBA) Baltimore District Office is accepting nominations for the successful small business person who might become Maryland's 2020 "Small Business Person of the Year" and compete for the national title during National Small Business Week, May 3-9, 2020.

Nominees are also sought for Small Business Exporter of the Year and a variety of local award categories. **The submission deadline is Tuesday, January 7, 2020.**

Small Business Person of the Year nominees are judged on a variety of criteria, including staying power, growth in employment and sales, innovation of product or service and evidence of contributions to the community.

Local award categories include: Financial Services Champion, Home-Based Small Business, Minority-Owned Small Business, Veteran-Owned Small Business, Woman-Owned Small Business, Family-Owned Small Business, Entrepreneurial Success, Small Business Exporter, Young Entrepreneur, Rising Star Student Entrepreneur and three industry awards, the Accountant Champion, Insurance Advocate and Attorney Advocate.

Nominations can be made by an individual or an organization. The Maryland program accepts nominations for individuals or businesses operating within the City of Baltimore and all Maryland counties except Prince George's and Montgomery counties, which are accepted through SBA's Washington Metro Area District Office.

Winners will be announced in late March 2020 and will be honored at the 36th Annual MD Small Business Week Awards Luncheon in Woodlawn, MD on Thursday, June 4, 2020.

**To obtain nomination criteria and submission guidelines, click [here](#) or email [rachel.howard@sba.gov](mailto:rachel.howard@sba.gov).**

**10,000 Small Businesses Program Open House hosted by Goldman Sachs  
10,000 Small Businesses Baltimore Educational Consortium  
Thursday, January 16, 2020  
5:30 p.m. – 7:30 p.m.  
Hilton Center at Community College of Baltimore County (CCBC)  
Catonsville Campus, 800 S. Rolling Road, Catonsville, MD 21228**

The Goldman Sachs 10,000 Small Businesses is an educational leadership program designed to help owners and C-level employees discover better methodologies for growing their business through finance metrics, marketing, negotiating, leading, and other topics.

To register, click [here](#)

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**Construction Trades Training Resource Fair hosted by Mayor's Office of  
Employment Development and Employ Baltimore  
Friday, January 24, 2020  
10:00 a.m. – 1:00 p.m.  
War Memorial Building, 101 N. Gay Street, Baltimore, MD 21202**

If you are looking for long term in the construction industry, you should attend this event. You will meet directly with organizations offering construction trades training, pre-apprenticeship training and manufacturing training.

To register, click [here](#)

For more information, contact Deral Falls at [dfalls@oedworks.com](mailto:dfalls@oedworks.com) or call 443-984-3014.

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**2020 Maryland General Assembly Legislative Forum hosted by Greater  
Baltimore Committee and Baltimore Development Corporation  
Monday, January 27, 2020  
7:30 a.m. – 9:30 a.m.  
Baltimore Marriott Waterfront Hotel  
700 Aliceanna Street, Baltimore, MD 21202**

Join the Greater Baltimore Committee for its annual Maryland General Assembly Legislative Forum. This event will highlight upcoming key policy issues for the 2020 Maryland General Assembly legislative session.

To register, click [here](#)

For event and sponsorship information, contact Lisa Byrd at 410-727-2820.

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**Prime Contracting in the Small Business Reserve (SBR) Program  
by Governor's Office of Small, Minority & Women Business Affairs  
Tuesday, January 28, 2020  
10:00 a.m. – 12:00 noon  
Governor's Coordinating Offices, 100 Community Place, First Floor  
Training Room B, Crownsville, MD 21032.  
Photo ID is required upon entry to the building.**

If you are ready to become a prime contractor with the State of Maryland, you should attend this session. Every small business owner should consider participation in the SBR Program, a race and gender-neutral procurement program that offers prime contracting opportunities on state-funded contracts. This session provides an in-depth review of the statutes governing the SBR Program, the online certification process, and the pipeline for identifying SBR opportunities.

There is no cost to attend. Seating is limited and advance registration is required.

To register, click [here](#)

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**MBE/DBE/ACDBE/SBE Application Assistance Workshop  
by Maryland Department of Transportation (MDOT) Office of Small and  
Minority Business Policy  
Tuesday, February 4, 2020  
10:00 a.m. – 1:00 p.m.  
Maryland Department of Transportation (MDOT) Headquarters, 7201  
Corporate Center Drive, Hanover, MD 21076.  
Photo ID required at Security Desk**

MDOT's Office of Small, Minority and Business Policy conducts this free monthly workshop for firms interested in applying for certification as a Minority Business Enterprise (MBE), Disadvantaged Business Enterprise (DBE), Airport Concession Disadvantaged Business Enterprise (ACDBE) and/or Small Business Enterprise (SBE).

To register, click [here](#)

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## **Workshops**

To view a list of the upcoming workshops and events hosted by the Small Business Resource Center, click [here](#)