### **Baltimore City Department of Public Works**

# Small Business Development Training Program ENROLLING NOW!

# Classes will be in session September 12 through November 16

Montebello Pumping Maintenance Building 3501 Hillen Road, Baltimore, MD 21218

For an application or assistance:

Visit publicworks.baltimorecity.gov

Call 410-433-2400

Email info@pyattgroup.com



## **Get Training...Make MONEY!**



The 10-week construction management training program was created to make local M/W/DBEs contract-ready for more than \$3 billion in utility construction work, including Consent Decree sewer rehabilitation and replacement, and capital improvements under drinking water, stormwater and wastewater programs.

The DPW Small Business Development Training Program will enhance your knowledge of utility construction and sewer rehabilitation work and prepare local certified and certifiable M/W/DBEs to be contract ready.

For a nominal fee of \$199, participants receive 10 modules of training valued at \$1199. Training fee will cover the cost of materials and meals.

#### Participants emerge from training with an arsenal that includes:

- Consent Decree and Capital Improvement Projects summary
- 10 hour OSHA certification card
- A review of M/W/DBE certification requirements
- · A review of pre-qualification requirements
- A review of accounting practices and financial strategies
- A review of construction industry best practices
- Management skills for construction programs and construction projects
- Estimating and bidding techniques
- · Proven marketing strategies
- · Access to a network of primes needing subs
- · Network of subs seeking partnerships

#### Mail completed applications to:





DPW Small Business Development Training Program, P.O. Box 41321, Baltimore, MD 21203