



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION
4970 CITY HALL BLVD
NORTH PORT, FLORIDA 34286
Office: 941.429.7170
Fax: 941.429.7173
Email: purchasing@northportfl.gov



NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

Sole/Single Source No: SS NO. 26-88

Date Posted: JULY 7, 2026

Written Response Due Date: JULY 14, 2026

This is not a formal solicitation and there are no submissions required. The proposed contract action is for products or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct competitive procurement. Responses will not be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT:** Training Bunker Gear - Carcinogen-Free, PFAS-Free Structural Firefighter Training Gear Configuration
- **AMOUNT** (This is an acquisition with an estimated value of): \$29,300.00
- **VENDOR:** CARNA BUNKER GEAR

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they can meet or exceed the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to complete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail purchasing@northportfl.gov. Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at www.demandstar.com. Links to DemandStar are also available from the City website at www.northportfl.gov. This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/filesshare>. If you have any questions, concerns, or problems accessing this request using the link, please contact Michael White, Contract Administrator I, at 941.429.7174. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to purchasing@northportfl.gov. No verbal requests will be honored.

Verification of Sole Source

1. Statement of Need & Scope

The Fire Rescue Department requires a specialized, dedicated training gear solution to outfit personnel during non-live-burn training operations (e.g., drill yard ops, hose line deployment, ladder drills, physical agility training). The objective is dual-fold: to mitigate cumulative firefighter cancer risks by eliminating dermal exposure to polyfluorinated chemicals (PFAS) and flame retardants during routine training, and to significantly extend the performance lifecycle and factory specifications of frontline, NFPA-certified structural firefighting PPE by reducing unnecessary wash cycles and physical wear.

2. Technical Justification & Proprietary Features

Based on exhaustive market research and vendor technical documentation, **Carna Bunker Gear LLC** is the sole manufacturer and source for this specific training-specific configuration. Standard structural firefighting PPE manufacturers design, manufacture, and certify gear exclusively to **NFPA 1971** standards. By definition, NFPA-compliant gear historically utilizes chemical moisture barriers and outer shells treated with intentionally added flame retardants and fluorinated compounds (PFAS) for thermal and fluid protection.

Carna Bunker Gear is uniquely engineered under a proprietary, patented design framework to deliberately omit these chemicals.

- **PFAS-Free and Carcinogen-Free Base Materials:** Manufactured utilizing untreated fabrics completely free of PFAS, PFOS, polybrominated diphenyl ethers (PBDEs), and organophosphate flame retardants (OPFRs).
- **True-to-Performance Form Factor:** While technically uncertified for Immediately Dangerous to Life or Health (IDLH) or thermal environments, the gear specifically mimics standard structural firefighting gear in exact dimensions, bulk, weight, and heat-retention characteristics. This ensures job-specific training fidelity and critical thermal acclimation without the associated toxicological exposure.
- **NFPA 1850 Public Outreach Compliance:** The vendor provides a dedicated Public Information Officer (PIO) outer shell configuration lacking thermal liners, satisfying the health and safety intent of NFPA 1850 (A.4.6.3) regarding public demonstration restrictions.

3. Market Research & Single-Source Determination

A competitive market survey confirms that alternative turnout gear providers (e.g., Lion, Fire-Dex, Globe, Innotex) do not offer or manufacture a non-certified, chemical-free, training-only equivalent designed to bypass the traditional NFPA thermal chemical treatment pipeline. Carna Bunker Gear LLC holds the exclusive patent rights for this specific training turnout application, stepping into a vacant marketplace. Consequently, competition is precluded by the proprietary nature of the design, and Carna Bunker Gear LLC is determined to be the **Single-Source Provider**.

4. Price Reasonableness & Cost Benefit

The cost per unit is highly favorable compared to standard structural gear lines (\$1,800 vs. \$3,500+ for standard frontline turnouts). Furthermore, extending the lifecycle of frontline structural gear—which traditionally degrades rapidly after 10 to 40 wash/decon cycles—will result in quantifiable downstream municipal savings regarding premature PPE replacement schedules, worker's compensation, and light-duty administrative strain.

5. Patent Verification

Patent Public Search Basic (PPUBS Basic)

Quick lookup

Patent or Publication number

For example: 0123456 or 20210123456

Search

OR

Basic search

Search

Everything

For

Operator

AND

Search

Everything

For

Reset

Search

Query building guidance

To start a quick lookup, enter a single patent or publication number and select the Search button. To start a basic search, select a search field, enter your search term, and select the Search button.

For example, to search for the keywords 'horse blanket', select Everything from both of the Basic Search dropdowns. Type 'horse' in the top text box, select 'AND' from the Operator dropdown, type 'blanket' in the bottom text box, and select the Search button.

Formatting rules for searching are as follows:

- One word per text box
- If using the Patent/Application Publication number field, add leading zeros:
Before Patent Numbers with 6 digits or less to make 7 total digits
-ex: 123456 should be entered as 0123456
-ex: 12345 should be entered as 0012345
After the year to make 11 total digits for Application Publication numbers:
-ex: 2021123456 should be entered as 20210123456
- If using Publication Date, the date format should be YYYYMMDD (e.g. 20221227 or 20221229)

Search results

Results for query "(11,826,595).pn."

Showing 1 to 1 of 1 records

Result #	Document/Patent number	Display	Title	Inventor name	Publication date	Pages
1	US-11826595-B1	Preview PDF Text	Flammable firefighter training gear	Conley; Ryan	2023-11-28	11

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Procurement Request

City of North Port

Request

Request Type *

Sole/Single Source/Standardization

Capital? (?)☒ No ☐ Yes**PRR-EX (?) ***☒ No ☐ Yes**FY ***

2026

Type code ***Preparer**

Kristina Smith

Pre-Director Approver(s) (?)

	Name
1	Deanna Marshall

Department *

FIRE

Division(s)**Commission Meeting? ***☐ Yes ☒ No**Commission Override (?)**☐ Yes ☒ No**Purchase****Payment Method ***☐ Visa Purchase ☒ Purchase Order
☐ Payment Authorization**Purchase Type ***☐ Single Purchase (current FY)
☒ Blanket Purchase (current FY)**Purchase SubType ***☒ None ☐ Change Order
☐ Amendment**Description ***

Non PFAS training bunker gear for cadets.

Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. **All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.**

Exemption Explanation (?) *

Training bunker gear PFAS Free - There is no other like item or product available for purchase that would serve the same purpose or function and there is only one price for the above-named item or product because of exclusive distribution or marketing rights

Steps taken to verify these goods and/or services are not available elsewhere (?) *

Personnel researched extensively, no other vendor found for PFAS free training bunker gear.

Other vendors that were contacted (?) *

N/A

Additional Approvals**Grant? ***☐ Yes ☒ No**Technology Related? (?) ***☐ Yes ☐ Renewal ☒ No**Exemption****Reason ***

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

☒ Patent, copyright or unique design restrictions. (Sole Source)☐ Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source)

☐ Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

☐ Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

☐ When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

☐ Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

☐ Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

☐ The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

☐ Other: None or some of the above apply. Provide detailed justification below.

Explanation *

U.S. Pat. No. 11,826,595

Agreement in Place? *

☐ Yes ☒ No

Supporting backup *

[Click the Preview icon or right click link and select open in new tab or window to avoid downloading.](#)

Carna Bunker Gear Sole Source Vendor Letter.pdf 117.74KB

DemandStar

[For Purchasing Division](#)

Date Posted

Sole/Single Source Number **Effective Date** **Expiration Date**

Purchase Details

Line Items

Item #	Description *	Unit of Measure	Quantity *	Unit Price *	Subtotal
1	Training bunker gear	ea	20.00	\$1,450.00	\$29,000.00

Shipping (?) * **Total Charges**
\$300.00 \$29,300.00

Accounts (?)

	Dept *	Account # (?) *	Project #	Amount *
1		001-2222-526.52-08		\$14,650.00
2		110-2222-522.52-08		\$14,650.00

Total Payments
\$29,300.00

Comments to Budget (?)

Backup Attachments

[Click the Preview icon or right click link and select Open link in new tab or window to avoid downloading.](#)



Additional Backup

Related NavLine Req, price sheet, quote, drawings, specifications, risk waiver, etc.

Carna Bunker Gear LLC Invoice.pdf	40.79KB
Carna 900.2 Insurance Requirements No Risk approval 6.30.2026.pdf	248.41KB

Vendor Details

Vendor Information (?)



Except for Emergency purchases, vendor MUST already be setup as a vendor in NaviLine.

Vendor Name *

CARNA BUNKER GEAR

Vendor Number *

8591

Vendor Name CST

Contact

Vendor Email

carnabunkergear@gmail.com

Remittance Address

12941 SW 14 CT, DAVIE, FL 33325

Phone

954-529-3205

Vendor Documentation Current (?) *

☒ Yes ☐ No

Risk Documentation Current (?) *

☐ Yes ☐ No ☒ Waiver Attached

YTD Expenses (?)

Department Inclusive (?) *

\$0.00

City Inclusive (?) *

Highest Approver (?) *

FD and CM will be skipped on the back end, as needed.

Sole Source Vendor

To whom it may concern: This letter is to confirm that the Carna Bunker Gears firefighter training gear is a sole source product, manufactured, sold and distributed exclusively by Carna Bunker Gear. No division of Carna Bunker Gear, nor any other company, makes a similar or competing product. This product must be purchased directly by organizations from Carna Bunker Gear.

There are no agents or dealers authorized to represent this product. The following are the sole source reason(s):

- o Carna Bunker Gear LLC is manufacturer of the product and has no other distributors.
- o Carna Training Gear to be purchased is a supply for equipment which is under a 60-day manufacturer warranty, and use of any product other than specified will void the warranty.
- o Product is patented. - U.S. Pat. No. 11,826,595
- o There is no other like item or product available for purchase that would serve the same purpose or function and there is only one price for the above-named item or product because of exclusive distribution or marketing rights.

If you desire additional information, please do not hesitate to contact me at 954-529-3205 at any time, or visit our website at Carnabunkergear.com. Thank you for your interest in our products. Sincerely, Ryan Conley, CEO and owner.



INVOICE

Carna Bunker Gear LLC - Ryan
Conley Owner
12941 14th Ct
Davie, FL 33325

Carnabunkergear@gmail.com
+1 (954) 529-3205



Bill to
Frank Wolbers

Ship to
Frank Wolbers

Invoice details
Invoice no.: 10041
Terms: Due on receipt
Invoice date: 06/16/2026
Due date: 06/16/2026

#	Date	Product or service	Description	Qty	Rate	Amount
1.		Training Bunker Gear	Training Bunker Gear	20	\$1,450.00	\$29,000.00
2.		Shipping		1	\$300.00	\$300.00

Total \$29,300.00

Ways to pay



View and pay



City of North Port

Human Resources Department
Risk Management
4970 City Hall Boulevard
North Port, FL 34286
Phone: 941.429.7200
Fax: 941.429.7135

Print Form

Date submitted:

This form is NOT used for the purchase of services (vendors coming on site) or any purchases utilizing a piggyback.

Insurance Requirements Waiver Form for Supplies

Primary
Department:

Secondary
Department:

Requested by / Phone#:

Amount of Purchase:

Provide a DETAILED description of the items being purchased:

☒ Is this an online order (delivered) ☐ Is this an in store pick-up

Supplies to be purchased (based on Delivery ONLY) - NO INSTALLATION

- ☐ Apparel / Uniforms: *(City must provide artwork/logo and approves proof)*
- ☐ Tools for the Trade: Hand tools, weapons, cameras, badges, safety apparatus
- ☐ Cleaning Supplies: *Examples of acceptable items include - paper towels, hand soap, toilet paper, cleaning detergent, that do not exceed five (5) gallons per unit*
- ☐ Business cards, envelopes, stationary: *(City provides logo/artwork and approves proof)*
- ☐ City promotional items: *(City provides logo/artwork and approves proof)*
- ☐ Going to local store to purchase items: Hobby Lobby, Lowes, Home Depot, Wal-Mart, Michaels, etc.
- ☐ Vehicle / Light or Heavy Equipment *(Cannot use this form if under contract with piggyback)*
- ☐ Mechanical Parts for Repairs / Maintenance
- ☐ Gym or Fitness Equipment
- ☐ Office Supplies
- ☐ Computer Software *(No remote access, City purchases and IT installs, maintains and troubleshoots)*
- ☐ Back Packs & school supplies
- ☐ Professional Memberships/Certifications

NOTE: As the requester, the Department accepts liability for the submission of this form and the request to waiver insurance requirements. By the submission of this form, it is understood that this is a supply only purchase and that no vendor will be coming on site, installing products, or accessing a computer system remotely.

If you are not sure, it is the responsibility of the requester to submit form 900.1 Insurance Requirements Request Form for risk review at RiskServices@cityofnorthport.com. ALL procurement procedures still apply.

Requester

Date

All fields must be completed; incomplete forms will be returned to the requester.