



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION
4970 CITY HALL BLVD
NORTH PORT, FLORIDA 34286
Office: 941.429.7170
Fax: 941.429.7173
Email: purchasing@northportfl.gov



NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

Sole/Single Source No: SS NO. 26-79

Date Posted: April 24, 2026

Written Response Due Date: May 01, 2026

This is not a formal solicitation and there are no submissions required. The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT: PURCHASE OF DUAL FOV THERMAL CAMERA**
- **AMOUNT** (This is an acquisition with an estimated value of): **\$18,254.66**
- **VENDOR: TS WILLIAMS AND ASSOCIATES**

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail purchasing@northportfl.gov. Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at www.demandstar.com. Links to DemandStar are also available from the City website at www.northportfl.gov. This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/files>. If you have any questions, concerns, or problems accessing this request using the link, please contact Michael White, Contract Administrator I, at 941.429.7174. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to purchasing@northportfl.gov. No verbal requests will be honored.



Procurement Request

City of North Port

Request

Request Type *

Sole/Single Source/Standardization

Capital? (?) No Yes**PRR-EX (?) *** No Yes**FY ***

2026

Type code ***Preparer**

Karen Nix

Pre-Director Approver(s) (?)

| | Name |
|---|---------------|
| 1 | Michelle Tipp |

Department *

UTILITIES

Division(s)

WASTEWATER

Commission Meeting? * Yes No**Commission Override (?)** Yes No**Purchase****Payment Method *** Visa Purchase Purchase Order**Purchase Type *** Single Purchase (current FY)
 Blanket Purchase (current FY)**Purchase SubType *** None Change Order
 Amendment**Description ***

Purchase of a FLIR E96 Dual FOV thermal camera and license with warranty and hands on support for the water and wastewater plants.

*Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. **All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.***

Exemption Explanation (?) *

TS Williams is a distributor for the FLIR products. There is no equivalent offering from other manufactures that offer the same combination of resolution, lens flexibility, accuracy and integrated workflow capacity that is needed by our Water and Wastewater plants.

Steps taken to verify these goods and/or services are not available elsewhere (?) *

We obtained a sole source letter.

Other vendors that were contacted (?) *

N/A

Grant? * Yes No**Technology Related? (?) *** Yes Renewal No**Exemption****Reason ***

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

 Patent, copyright or unique design restrictions. (Sole Source) Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source) Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

Other: None or some of the above apply. Provide detailed justification below.

Explanation *

Supporting backup *

[Click the Preview icon or right click link and select open in new tab or window to avoid downloading.](#)

2026 TS Williams LOA.pdf 143.32KB

Sole Manufacturer E96.pdf 107.43KB

DemandStar
For Purchasing Division

Date Posted

Sole/Single Source Number Effective Date Expiration Date

Purchase Details

Line Items

| Item # | Description * | Unit of Measure | Quantity * | Unit Price * | Subtotal |
|--------|---|-----------------|------------|--------------|------------|
| 1 | Purchase of a FLIR E96 Dual FOV thermal camera and license with warranty and hands on support - WTP | \$\$ | 9,127.33 | \$1.00 | \$9,127.33 |
| 2 | Purchase of a FLIR E96 Dual FOV thermal camera and license with warranty and hands on support WWTP | \$\$ | 9,127.33 | \$1.00 | \$9,127.33 |

Shipping (?) * **Total Charges**
\$0.00 \$18,254.66

Accounts (?)

| | Dept * | Account # (?) * | Project # | Amount * |
|---|--------|--------------------|-----------|------------|
| 1 | | 420-6061-533.64-00 | U26STM | \$9,127.33 |
| 2 | | 420-6062-535.64-00 | U26STM | \$9,127.33 |

Total Payments
\$18,254.66

Comments to Budget (?)

Backup Attachments



Click the Preview icon or right click link and select Open link in new tab or window to avoid downloading.

Additional Backup

Related NavLine Req, price sheet, quote, drawings, specifications, risk waiver, etc.

FLIR E96 North Point FL.pdf

182.46KB

Vendor Details

Vendor Information (?)



Except for Emergency purchases, vendor MUST already be setup as a vendor in NavLine.

Vendor Name *

TS WILLIAMS AND ASSOCIATES

Vendor Number *

8550

Vendor Name CST

Contact

Vendor Email

office@tswilliams.com

Remittance Address

102 AMOS DRIVE, CUMMING, GA 30040

Phone

678-947-1400

Vendor Documentation Current (?) *

Yes No

Risk Documentation Current (?) *

Yes No Waiver Attached

YTD Expenses (?)

Department Inclusive (?) *

\$18,254.66

City Inclusive (?) *

Highest Approver (?) *

FD and CM will be skipped on the back end, as needed.



Teledyne FLIR Commercial Systems
110 Lowell Rd
Hudson, NH 03051
T: 603-324-7600
www.teledyneflir.com

Subject: Authorized Distributor

Policies/Notifications
Date: January 1, 2026

RE: TS Williams
102 Amos Dr
Cumming, GA 30040

Please use this letter as official notification that TS Williams is an authorized Teledyne FLIR partner in good standing as of the date of this letter. TS Williams is well versed in all Teledyne FLIR products and solutions and is a trusted source based on their years in the industry.

TS Williams is authorized to sell and ship our products in the United States.

Please feel free to contact me with any questions.

Thank you for choosing Teledyne FLIR!

Best Regards,

A handwritten signature in blue ink that reads "Steven Chisholm".

Steven Chisholm
Director of Sales
Teledyne FLIR

110 Lowell Rd. Hudson, NH 03051 USA Phone: +978-204-4029



Teledyne FLIR Commercial Systems
110 Lowell Rd
Hudson, NH 03051
T: 603-324-7600
www.teledyneflir.com

Subject: Sole Manufacturer – FLIR E96

Effective Date: April 2, 2026

To Whom It May Concern,

This letter serves to confirm that the FLIR E96 advanced thermal imaging camera is exclusively manufactured by FLIR Systems at our production facility in Täby, Sweden. This applies to all variants of the E96 product line.

Teledyne FLIR Commercial Systems sells the E96 in the United States and Canada either directly to end-user customers or through authorized and contracted channel partners.

Sincerely,

Jason Howarth

Jason Howarth
Vice President, Sales

Teledyne FLIR Commercial Systems
110 Lowell Road
Hudson, NH 03051
T: 603-324-7600
www.flir.com



T.S. WILLIAMS & ASSOCIATES, INC.

MANUFACTURER'S REPRESENTATIVE

(678)-947-1400 OFFICE
(678)-947-1444 FAX
office@tswilliams.com

WWW.TSWILLIAMS.COM
102 Amos Drive
Cumming, GA 30040

March 24, 2026

**City of North Port
5655 North Port Blvd
North Port, FL 34286**

We are pleased to offer the following pricing information:

90212-0101 FLIR E96 Dual FOV 42° + 24° YOUR COST: \$16,655.66

T300083 FLIR Thermal Studio Pro, Perpetual license YOUR COST: \$1,599

TOTAL: \$18,254.66

Includes No hassle warranty and free hands on support

Terms and Conditions

Shipment: Stock to 4 weeks

Freight: Prepaid & Add

Payment: Net 30 days, 3% fee for credit card purchases

FOB: Cumming, GA

Orders for FLIR Equipment Should Be Made Out To:

T. S. Williams & Assoc. Inc.

102 Amos Drive

Cumming, GA 30040

(Fax: 678-947-1444)

Prices contained within this quote are firm for 30 days and we reserve the right to correct errors or omissions. Please let us know if you have any questions or need additional information.

Thank you!

Tim Williams

O: (678)-947-1400

C: (770)-826-6919

F: (678)-947-1444

E: twilliams@tswilliams.com