



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION
4970 CITY HALL BLVD
NORTH PORT, FLORIDA 34286
Office: 941.429.7170
Fax: 941.429.7173
Email: purchasing@northportfl.gov



NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

Sole/Single Source No: SS NO. 26-33

Date Posted: October 29, 2025

Written Response Due Date: November 5, 2025

This is not a formal solicitation and there are no submissions required. The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT: ANNUAL CERTIFIED MSA SCBA FLOW TESTING**
- **AMOUNT** (This is an acquisition with an estimated value of): **\$13252.99**
- **VENDOR: TEN-8 FIRE & SAFETY, LLC.**

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail purchasing@northportfl.gov. Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at www.demandstar.com. Links to DemandStar are also available from the City website at www.northportfl.gov. This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/files>. If you have any questions, concerns, or problems accessing this request using the link, please contact Michael White, Contract Administrator I, at 941.429.7174. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to purchasing@northportfl.gov. No verbal requests will be honored.



Procurement Request

City of North Port

Request

Request Type *

Sole/Single Source/Standardization

Capital? (?) No Yes**PRR-EX (?)** Yes**FY ***

2026

Type code ***Preparer**

Kristina Smith

Pre-Director Approver(s) (?)

	Name
1	Deanna Marshall

Department *

FIRE

Division(s)**Commission Meeting? *** Yes No**Commission Override (?)** Yes No**Purchase****Payment Method *** Visa Purchase Purchase Order**Purchase Type *** Single Purchase (current FY)
 Blanket Purchase (current FY)**Purchase SubType *** None Change Order
 Amendment**Description ***

Annual SCBA flow testing

Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. **All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) business days.**

Exemption Explanation (?) *

Ten-8 is the sole authorized distributor for MSA.

Steps taken to verify these goods and/or services are not available elsewhere (?) *

Ten-8 is the only authorized distributor for Sarasota County.

Other vendors that were contacted (?) *

Ten-8 is the only CARE certified MSA SCBA repair center.

Grant? * Yes No**Technology Related? (?) *** Yes Renewal No**Exemption****Reason ***

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

 Patent, copyright or unique design restrictions. (Sole Source) Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source) Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

Other: None or some of the above apply. Provide detailed justification below.

Explanation *

Ten-8 is the only CARE certified MSA SCBA repair center.

Supporting backup *

[Click the Preview icon or right click link and select open in new tab or window to avoid downloading.](#)

Ten-8_Flowtesting_SoleSource.pdf

85.27KB

DemandStar

[For Purchasing Division](#)

Date Posted

Sole/Single Source Number Effective Date Expiration Date

Purchase Details

Line Items

Item #	Description *	Unit of Measure	Quantity *	Unit Price *	Subtotal
1	SCBA Flowtesting	\$\$	13,252.99	\$1.00	\$13,252.99

Shipping (?) * **Total Charges**
 \$0.00 \$13,252.99

Accounts (?)

	Dept *	Account # (?) *	Project #	Amount *
1		110-2222-522.46-03		\$13,252.99

Total Payments
 \$13,252.99

Comments to Budget (?)

Backup Attachments

[Click the Preview icon or right click link and select Open link in new tab or window to avoid downloading.](#)

Additional Backup

Related NavLine Req, price sheet, quote, drawings, specifications, risk waiver, etc.

Ten-8_Flowtesting Quote.pdf

84.23KB

Vendor Details

Vendor Information (?)



Except for Emergency purchases, vendor MUST already be setup as a vendor in NavILine.

Vendor Name *

TEN-8 FIRE & SAFETY, LLC

Vendor Number *

1150

Vendor Name CST

Contact

Vendor Email

gbiaquis@ten8fire.com

Remittance Address

PO BOX 749713, ATLANTA, GA 30374-9713

Phone

941-756-7779

Vendor Documentation Current (?) *

Yes No

Risk Documentation Current (?) *

Yes No Waiver Attached

YTD Expenses (?)

Department Inclusive (?) *

\$0.00

City Inclusive (?) *

Highest Approver (?) *

FD and CM will be skipped on the back end, as needed.



July 29, 2025

To Whom It May Concern:

Thank you for your interest in the MSA product line. This letter confirms that Ten 8 Fire & Safety LLC is the sole authorized distributor of MSA SCBA and SCBA accessories for the Municipal Fire Service Market for the following counties in Florida: Alachua County, Baker County, Bradford County, Brevard County, Broward County, Charlotte County, Citrus County, Clay County, Collier County, Columbia County, DeSoto County, Dixie County, Duval County, Flagler County, Gilchrist County, Glades County, Hamilton County, Hardee County, Hendry County, Hernando County, Highlands County, Hillsborough County, Indian River County, Lafayette County, Lake County, Lee County, Levy County, Madison County, Manatee County, Marion County, Martin County, Miami-Dade County, Monroe County, Nassau County, Okeechobee County, Orange County, Osceola County, Palm Beach County, Pasco County, Pinellas County, Polk County, Putnam County, Saint Johns County, Saint Lucie County, Sarasota County, Seminole County, Sumter County, Suwannee County, Taylor County, Union County, Volusia County. In addition, Ten 8 Fire & Safety LLC is the only CARE certified MSA SCBA repair center for the Municipal Fire Service Market for the above listed counties in Florida.

MSA Corporate Center
1000 Cranberry Woods Drive
Cranberry Township, PA 16066
800.MSA.2222
www.MSAnet.com

By way of background, in the fire service / first responder markets, MSA imposes specific requirements upon our distributors, which can result in a small number of distributors authorized to call upon a particular region. We impose these requirements because the equipment we manufacture and sell requires the involvement of partners with special knowledge, training and experience. Accordingly, MSA's distributors are obligated to acquire and maintain extensive knowledge, training, and experience necessary to properly educate, assist and service our end user customers before, during and after the sale. MSA's fire service / first responder distributor qualification requirements are likewise intended to ensure the highest possible end user customer experience.

If you desire additional information about MSA, its product lines, or channel partners, please do not hesitate to contact me. Thank you for your interest in our products.

Sincerely,

Brittney Carr

Brittney Carr
North America Sales Channels Specialist
Phone: 724-741-7653
Email: brittney.carr@msasafety.com



TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST

BRADENTON, FL 34203
USA
Phone: 800-228-8368
Fax: 941-756-2598

CITY OF NORTH PORT

4970 CITY HALL BLVD
NORTH PORT FL 34286
USA

Original

Service Quote

Page 1/3
Quote No: 231026409
Quote Date: 10/17/25
Sales Employee: -No Sales Employee-

Customer No. C00717
PO Number 2026 AFT (FLOW, LEAK)
Equipment Id.:
VIN #:
Description:
Veh. Miles:
Veh. Hours:
Approved: Cory Scott

Description	Quantity	UoM	Price	Total
<p>001 CUSTOMER REQUESTED 2026 SCBA ANNUAL SERVICES ON SITE BY TEN-8 FIRE MSA SERVICE DEPARTMENT MOBILE TECHNICIAN. CUSTOMER LOCATION: NORTH PORT FIRE, FL.</p> <p>IN ACCORDANCE WITH NFPA, AN ANNUAL FLOW TEST INCLUDES A COMPLETE FUNCTION TEST (CFT), SCBA ADJUSTMENT(S), 1x FLOW TEST PER SCBA; AND ON-SITE WARRANTY REPAIR, AS REQUIRED.</p> <p>IN ACCORDANCE WITH NFPA, A MASK LEAK TEST INCLUDES A COMPLETE FUNCTION TEST (CFT), FACEPIECE ADJUSTMENT(S), 1x LEAK TEST, AND ON-SITE WARRANTY REPAIR, AS REQUIRED.</p> <p>IN ACCORDANCE WITH OSHA, A MASK FIT TEST INCLUDES A QUANTITATIVE TEST FOR EACH PERSON TO CONFIRM FACEPIECE SIZE FOR THE MAKE AND MODEL. ***CUSTOMER DID NOT REQUEST THIS SERVICE.***</p> <p>ALL TESTING IS PERFORMED USING THE HONEYWELL POSICHEK AND/OR OHD QUANTIFIT II, CALIBRATED ANNUALLY, AND OTHER STANDARD CALIBRATED TOOLS.</p> <p>***ALL EQUIPMENT MUST BE DECONTAMINATED BY THE CUSTOMER PRIOR TO TESTING. TEN-8 EQUIPMENT SERVICE DEPARTMENT RESERVES THE RIGHT TO REFUSE TO TEST CONTAMINATED EQUIPMENT THAT WOULD EXPOSE TEN-8 PERSONNEL TO CARCINOGENS AND OTHER TOXINS. CUSTOMER MAY INCUR ADDITIONAL CHARGES IF CONTAMINATED EQUIPMENT IMPEDES TECHNICIAN WORKFLOW.***</p> <p>***ALL PRICING IS DISCOUNTED FROM CURRENT LAKE COUNTY CONTRACT PRICING (CONTRACT NUMBER: 22-730K - MODIFICATION NUMBER NINE).***</p>				
MSAAFT ANNUAL FLOW TEST MSA G1 SCBA	92	EA	80.00	7,360.01
MSAAFT ANNUAL FLOW TEST MSA G1 RIT	10	EA	80.00	800.00
004 Subtotal:				8,160.01
MSAMLT ANNUAL MASK LEAK TEST MSA G1 FACEPIECE	164	EA	30.00	4,919.98
006 Subtotal:				4,919.98
MSASHOP MSA REPAIR/TESTING SUPPLIES LEAK DETECTION LIQUID, DRY LUBRICANT, TOWELS, ETC.	1		35.00	35.00

This is an estimate, not a contract, and is valid for 30 calendar days. Estimates are provided on a best-endeavors basis only. Work will be charged based upon the price of parts provided by TEN-8 FIRE & SAFETY, LLC, plus labor. If there is any unforeseen work directly related to the repairs on this estimate, the customer will be contacted for authorization to complete the additional work. If the additional work is declined, the customer is still liable for any work already completed per this estimate. By signing below, you authorize TEN-8 FIRE & SAFETY, LLC. to perform the repairs detailed in the estimate above.

Confirm Info : _____ **Signature :** _____

Date : _____



TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST

BRADENTON, FL 34203
USA
Phone: 800-228-8368
Fax: 941-756-2598

CITY OF NORTH PORT

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Service Quote

Page 2/3
Quote No: 231026409
Quote Date: 10/17/25
Sales Employee: -No Sales Employee-

Customer No. **C00717**
PO Number **2026 AFT (FLOW, LEAK)**
Equipment Id.:
VIN #:
Description:
Veh. Miles:
Veh. Hours:
Approved: **Cory Scott**

Currency: \$

Description	Quantity	UoM	Price	Total
008 Subtotal:				35.00
MSATRVL MSA MOBILE TRAVEL SERVICE TECHNICIAN TRAVEL TO/FROM CUSTOMER LOCATION = 46 MILES PER TRIP	92	MILES	1.50	138.00
010 Subtotal:				138.00
011 ADDITIONAL SERVICES: \$120 PER HOUR FOR ALL NON-WARRANTY REPAIRS, PLUS PARTS. CUSTOMER WILL BE CONSULTED ON SITE FOR APPROVAL PRIOR TO ANY NON-WARRANTY REPAIRS BEING PERFORMED.				
NUMBERS OF SYSTEMS AND/OR PERSONNEL TESTED WILL BE UPDATED ONCE WORK IS COMPLETE. CUSTOMER WILL BE CHARGED FOR THE ACTUAL NUMBERS OF SYSTEMS AND/OR PERSONNEL TESTED.				
MSATECH MSA TECHNICIAN LABOR CAN ADD A PRE-ALLOTTED AMOUNT FOR NON-WARRANTY REPAIRS. ADD CUSTOMER'S AMOUNT.	1	HR	0.00	0.00
013 Subtotal:				0.00

Tax Details

Tax Code	Tax %	Net	Tax
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Subtotal: \$ 13,252.99
Total Before Tax: \$ 13,252.99
Total Tax Amount: \$ 0.00
Total Amount: \$ 13,252.99

Additional Expenses: Shipping Type:

2026 AFT (FLOW, LEAK)

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