



**City of North Port**  
**FINANCE DEPARTMENT/PURCHASING DIVISION**  
4970 CITY HALL BLVD  
NORTH PORT, FLORIDA 34286  
Office: 941.429.7170  
Fax: 941.429.7173  
Email: [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov)



**NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT**

**Sole/Single Source No: SS NO. 26-24**

**Date Posted: October 9, 2025**

**Written Response Due Date: October 16, 2025**

**This is not a formal solicitation and there are no submissions required.** The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT: PARTS AND MAINTENANCE FOR PULSAR EQUIPMENT**
- **AMOUNT** (This is an acquisition with an estimated value of): **\$149788**
- **VENDOR: COMMERCIAL ENERGY SPECIALISTS**

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov). Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at [www.demandstar.com](http://www.demandstar.com). Links to DemandStar are also available from the City website at [www.northportfl.gov](http://www.northportfl.gov). This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/files>. If you have any questions, concerns, or problems accessing this request using the link, please contact Michael White, Contract Administrator I, at 941.429.7174. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov). No verbal requests will be honored.



# Procurement Request

## City of North Port

### Request

**Request Type \***

Sole/Single Source/Standardization

**Capital? (?)** No  Yes**PRR-EX (?)** Yes**FY \***

2026

**Type code \*****Preparer**

LeAnn Turner

**Department \***

PARKS &amp; RECREATION

**Division(s)**

AQUATICS CENTER

**Commission Meeting? \*** Yes  No**Commission Override (?)** Yes  No

### Purchase

**Payment Method \*** Visa Purchase  Purchase Order**Purchase Type \*** Single Purchase (current FY)  
 Blanket Purchase (current FY)**Purchase SubType \*** None  Change Order  
 Amendment**Description \***

The Aquatics Division will be purchasing Pulsar briquettes which are a packed, dry chemical compound for use in the Pulsar 500 chlorinating system, which is in operation at the North Port Aquatic Center. Service and parts for all CES installed equipment and the maintenance and monitoring programs on equipment

*Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. **All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) business days.***

**Exemption Explanation (?) \***

Aquatics utilizes the Pulsar 500 chlorination system to maintain the water clarity and chemical balance of the three bodies of water at the Aquatic Center. This system utilizes the Pulsar Plus briquettes which are a special patented blend of 68% chlorine calcium hypochlorite, and is exclusively for use in the Pulsar system equipment, which can only be purchased through Commercial Energy Specialists (CES). In addition to the Pulsar equipment, CES supports the associated chemical feed systems, and provides parts, service and monitoring for VFDs, sand filters, and chemical controllers. And the monthly lease on the Enduro vacuum system.

**Steps taken to verify these goods and/or services are not available elsewhere (?) \***

CES is a sole source for Pulsar chlorinating systems and Pulsar chlorinating briquettes for the state of Florida. Pulsar briquettes must be used in Pulsar feeders in order to maintain National Sanitation Foundation (NSF) list. Use of any other product in the feeder is a violation of NSF code

**Other vendors that were contacted (?) \***

CES is a sole source for Pulsar chlorinating systems and Pulsar chlorinating briquettes for the state Florida

**Grant? \*** Yes  No**Technology Related? (?) \*** Yes  Renewal  No

### Exemption

**Reason \***

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

 Patent, copyright or unique design restrictions. (Sole Source) Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source)

Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

Other: None or some of the above apply. Provide detailed justification below.

**Explanation \***

Posted Fy2019 SS19-54, purchases made yearly thereafter.

**Original Purchase (?) \***

01/01/2019

Standardization cannot be on the first purchase.

**Supporting backup \***

Click the Preview icon or right click link and select open in new tab or window to avoid downloading.

Solenis Pulsar Sole Source 1-21-2025.pdf

346.74KB

**DemandStar**

For Purchasing Division

**Date Posted**

**Sole/Single Source Number**

**Effective Date**

**Expiration Date**

**Purchase Details**

**Line Items**

Item #	Description *	Unit of Measure	Quantity *	Unit Price *	Subtotal
1	Pulsar briquettes	\$\$	120,000.00	\$1.00	\$120,000.00
2	point inspections and PM plans (NPAC & Atwater)	\$\$	25,000.00	\$1.00	\$25,000.00
3	Enduro vacuum equipment rental	ea	12.00	\$399.00	\$4,788.00

**Shipping (?) \***      **Total Charges**  
 \$0.00                      \$149,788.00

**Accounts (?)**

	Dept *	Account # (?) *	Project #	Amount *
1		001-3037-572.52-05		\$120,000.00
2		001-3037-572.46-04		\$25,000.00
3		001-3037-572.44-00		\$4,788.00

**Total Payments**  
 \$149,788.00

**Comments to Budget (?)**

**Backup Attachments**



Click the Preview icon or right click link and select Open link in new tab or window to avoid downloading.

**Additional Backup**

Related NavLine Req, price sheet, quote, drawings, specifications, risk waiver, etc.

Estimate_324208.pdf	134.84KB
Invoice_276268.pdf	119.38KB

**Vendor Details**

**Vendor Information** (?)



Except for Emergency purchases, vendor MUST already be setup as a vendor in NaviLine.

**Vendor Name \***

COMMERCIAL ENERGY SPECIALISTS

**Vendor Number \***

7272

**Vendor Name CST**

**Contact**

**Vendor Email**

ar@ceswaterquality.com

**Remittance Address**

PO BOX 71175, CHARLOTTE, NC 28272

**Phone**

561-354-2707

**Vendor Documentation Current** (?) \*

Yes  No

**Risk Documentation Current** (?) \*

Yes  No  Waiver Attached

**YTD Expenses** (?)

**Department Inclusive** (?) \*

\$149,788.00

**City Inclusive** (?) \*

**Highest Approver** (?) \*

FD and CM will be skipped on the back end, as needed.

January 21, 2025

Re: Purchase of Pulsar Chlorinating Systems and Pulsar Briquettes and Services

To whom it may concern,

This is to verify that Innovative Water Care, dba Solenis LLC, is the sole source/manufacturer of Pulsar equipment, parts, supplies, service, including Pulsar Briquettes, Pulsar Chlorinating Feed Systems, Pulsar Sunscreen. Commercial Energy Specialists, LLC is the sole source provider/distributor of Pulsar equipment, parts, chemicals supplies and service in the state of Florida.

If you have any further questions regarding this matter please feel free to contact me.

Sincerely,



Ed Barney

Commercial Sales Manager

Solenis LLC

lbarney@solenis.com

860-559-4599



**ESTIMATE**

North Port, City of  
Pulsar Briquettes

Order # 324208  
Date 09/10/25  
Consultant Scott Holtrey  
WQA Iris Murray  
Billing Terms Net 30  
Customer PO # 051071

**Proposed To**

North Port, City of  
Devon Poulos  
4970 City Hall Blvd  
North Port, FL 34286

**Ship To**

North Port Aquatic Center at Butler Park  
Devon Poulos  
6205 W Price Blvd  
North Port, FL 34291

Phone: Fax:  
Courier Service  
AAA Cooper

**Order Description**

Pool Chemical

**Order Items**

Line Item Code	Description	Quantity	Unit Price	Item Total
AH 30170	Briquettes, Pulsar Plus 50 lb pail	24	161.56	3,877.44

Pulsar®Plus Briquettes are designed for use in Pulsar® Feeders and are certified to NSF/ANSI Standard 50. NSF certification and many local DOH codes require aquatic chemical feeders to be certified or otherwise comply with the requirements of Standard 50, including requiring use of only certified chemical within each feed system. These patented, pillow-shaped briquettes contain a scale inhibitor designed to reduce maintenance and improve reliability of the Pulsar® Chlorinator Systems.

For distribution in Florida territory only. See AH 30170PR for export distribution

Temporary Tariff Fee	Temporary Manufacturer Tariff	1	144.80	144.80
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**Additional Information**

Shipping is Estimated

Subtotal	4,022.24
Adjustment	0.00
<b>Total</b>	<b>4,022.24</b>
Shipping	231.88
Tax	0.00
<b>Grand Total</b>	<b>4,254.12</b>
Payments	0.00

Signature \_\_\_\_\_ Date \_\_\_\_\_

We are pleased to submit the above package for your consideration.

- Orders by credit card will incur a 3.5% processing fee.
- Please complete and return the delivery schedule if attached to this package, it is designed to help coordinate delivery dates that best coincide with your construction and draw schedules.
- It is your responsibility to provide the required permits, bonds and acceptable electrical connections. Proof of these requirements must be presented to CES on demand.
- You may incur restocking fees if you choose to return any items included in this package to CES. Restocking fees vary per manufacturer.
- Any changes to this order must be made in writing to CES.
- Freight charges are estimates only and the actual freight costs may be different at time of shipping.
- If capital dollars are not readily available, you may acquire this package through a lease or rent to own arrangement pending lending source approvals.
- Payment terms are subject to the credit agreement you have on file with CES.

This estimate is valid for 30 days from the above date after which the estimate may be subject to change.

Your signature above is considered your acceptance of this proposal and is subject to all terms and conditions of your credit arrangement with CES.  
THANK YOU!



Commercial Energy Specialists, LLC \* Since 1972 \* (800) 940-1557 \* [www.aquafinity.com](http://www.aquafinity.com)  
Aquafinity \* Jupiter FL \* Anderson SC \* Addison TX \* Phoenix AZ





**INVOICE**

North Port, City of

July 2025 Enduro Monthly Program

<b>Invoice #</b>	276268
<b>Date</b>	07/01/25
<b>Billing Terms</b>	Net 30
<b>Date Due</b>	07/31/25

**Bill To**

North Port, City of  
4970 City Hall Blvd  
North Port, FL 34286

**Ship To**

**Invoice Items**

Line Item Code	Description	Qty	Unit Price	Total
CB Enduro-Monthly	Enduro Monthly Program	1	399.00	399.00

<b>Subtotal</b>	399.00
<b>Shipping</b>	0.00
<b>Tax</b>	0.00
<b>Grand Total</b>	399.00
<b>Credits/Adjs</b>	0.00
<b>Receipts</b>	399.00
<b>Refunds</b>	0.00
<b>Balance</b>	0.00

**Receipts**

7/14/2025	Visa ...3602 (06/27) 016472	399.00
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**Please remit payment to:**

Commercial Energy Specialists, LLC  
PO Box 71175  
Charlotte, NC 28272-1175

Invoices paid by credit card will incur a 3.5% processing fee.  
Email all remittances to AR@aquafinity.com  
If you wish to pay via Wire/ACH please call 561-354-2707.  
\*\*\*\*\* Please Note Our New Remittance Address \*\*\*\*\*



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