



**City of North Port**  
**FINANCE DEPARTMENT/PURCHASING DIVISION**  
4970 CITY HALL BLVD  
NORTH PORT, FLORIDA 34286  
Office: 941.429.7170  
Fax: 941.429.7173  
Email: [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov)



## **NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT**

**Sole/Single Source No: SS NO. 25-73**

**Date Posted: August 26, 2025**

**Written Response Due Date: September 3, 2025**

**This is not a formal solicitation and there are no submissions required.** The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT: 120VAC Alarm Bell**
- **AMOUNT** (This is an acquisition with an estimated value of): **\$16,627.50**
- **VENDOR: Xylem Water Solutions USA, Inc.**

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov). Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at [www.demandstar.com](http://www.demandstar.com). Links to DemandStar are also available from the City website at [www.northportfl.gov](http://www.northportfl.gov). This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/filesshare>. If you have any questions, concerns, or problems accessing this request using the link, please contact Bernice Moen, Contract Administrator I, at 941.429.7114. Request for additional information or clarification regarding the specifications must be sent via email to [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov). No verbal requests will be honored.



**Eric Johnson**  
**Regional Sales Manager**  
**Xylem Inc. / Flygt Products**  
**15132 Park of Commerce Blvd. Suite 102**  
**Jupiter, FL 33478**

Tel: 239-322-3256

Fax: 239-693-1485

August 19th, 2025

For F/Y 2025

To: City of Northport Utilities

From: Eric Johnson

Subject: FLYGT PRODUCTS – SALES & SERVICE

Please be advised that Xylem Water Solutions USA, Inc. is the only authorized vendor for FLYGT Products and is the only authorized service, repair, and warranty organization in the State of Florida; ( East of the Apalachicola River). Our staff is properly trained to provide you with original equipment spare parts and repair & warranty service.

Xylem Water Solutions USA, Inc. (formerly ITT Water & Wastewater) is the sole sales point for Florida from one of our facilities in Sanford, West Palm (Jupiter), or Ft. Myers.

FLYGT products are manufactured in our facility in Southern Sweden and distributed by our direct offices in Florida listed above

Thank you for your interest in FLYGT Products. Please feel free to contact me if you have any questions regarding distribution or any other matters

Sincerely,

*Eric Johnson*

Eric Johnson  
Regional Sales Manager  
Xylem Water Solutions USA, Inc.



**Xylem Water Solutions USA, Inc.  
Flygt Products**

August 13, 2025

5771 Country Lakes Dr.  
Ft Myers, FL 33905  
Tel (239) 693-5226  
Fax (239) 693-1485

NORTH PORT UTILITIES  
6644 W PRICE BLVD  
NORTH PORT FL 34291-4106

Quote # 2025-FTM-0497\_A1\_V2  
Project Name: 2025 PARTS  
Job Name: Alarm Bell

**Parts**

Qty	Part Number	Description	Unit Price	Extended Price
50	ALARM BELL	ALARM BELL, 6-INCH, 120VAC, SILVER	\$ 319.77	\$ 15,988.50

**Total Price \$ 15,988.50**

**Freight Charge \$ 639.00**

**Total Price \$ 16,627.50**

**Terms & Conditions**

This order is subject to the Standard Terms and Conditions of Sale – Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xyleminc.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

**As of October 14<sup>th</sup>, 2024, all orders must meet a minimum dollar value of \$1,200. Xylem reserves the right to refuse to process any order that does not meet the minimum order value requirement. Xylem will support order adjustments to meet the minimum order value threshold.**

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

**Freight Terms:** 3 DAP - Delivered At Place 08 - Jobsite (per IncoTerms 2020)

See Freight Payment (Delivery Terms) below.

**Taxes:** State, local and other applicable taxes are not included in this quotation.

**Back Charges:** Buyer shall not make purchases nor shall Buyer incur any labor that would result in a back charge to Seller without prior written consent of an authorized employee of Seller.

**Tariff Changes:** The prices quoted herein are based on the current tariff rates, duties, government charges, and trade regulations as of the date of this quote. If any new tariffs, duties, taxes, or similar charges are imposed, or any existing tariffs, duties, or



charges are increased or modified by any government or regulatory authority (collectively, "Tariff Changes"), and such Tariff Changes result in an increase in the cost of goods, Xylem reserves the right to adjust the pricing of the affected goods to reflect the increased costs.

**Shortages:**

Xylem will not be responsible for apparent shipment shortages or damages incurred in shipment that are not reported within two weeks from delivery to the jobsite. Damages should be noted on the receiving slip and the truck driver advised of the damages. Please contact our office as soon as possible to report damages or shortages so that replacement items can be shipped and the appropriate claims made.

**Terms of Delivery:**

PP/Add Order Position

**Terms of Payment:**

100% N30 after invoice date.

Xylem's payment shall not be dependent upon Purchaser being paid by any third party unless Owner denies payment due to reasons solely attributable to items related to the equipment being provided by FLYGT.

**Time of Delivery:**

Approx. 2-3 working weeks from receipt of order.

**Validity:**

This Quote is valid for thirty (30) days.

**Schedule:**

Please consult your local Flygt Branch Office to get fabrication and delivery lead times.

**COVID 19:**

Delivery lead-times may be impacted by the current COVID-19 virus pandemic relative to transportation logistics.

**Validity:**

This Quote is valid for thirty (30) days.

Please note that this pricing is valid for 30 days and contingent upon final approval of submittals and release to fabrication by (within 90 days of bid date).

This quotation is subject to change if any changes to the specifications or plans are made that alter the scope of supply.

Please feel free to call if you have any questions or if you require assistance.

Sincerely,

*Raymond C. Kahler IV*

Ray Kahler  
Sales Representative  
Phone: 239/693-5226

*Lydia Brocklehurst*

Lydia Brocklehurst  
Entry Customer Service Representative



ray.kahler@xylem.com  
Fax: 239/693-1485

lydia.brocklehurst@xylem.com





**Customer Acceptance**

This order is subject to the Standard Terms and Conditions of Sale – Xylem Americas effective on the date the order is accepted which terms are available at <http://www.xylem.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between the parties.

A signed copy of this Quote is acceptable as a binding contract.

**Purchase Orders:** Please make purchase orders out to: Xylem Water Solutions USA, Inc.

Quote #:  
Customer Name: 2025-FTM-0497\_A1\_V2  
Job Name: NORTH PORT UTILITIES  
Total Amount: Alarm Bell  
\$ 16,627.50 including freight plus taxes, if applicable.

Signature: \_\_\_\_\_ Name: \_\_\_\_\_  
(PLEASE PRINT)

Company/Utility: \_\_\_\_\_ PO: \_\_\_\_\_

Address: \_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_ Fax: \_\_\_\_\_





## Introducing the Xylem Preventative Maintenance Agreement

Don't forget to protect your new assets

Thank you for considering Xylem for your pumping equipment needs. We appreciate the significance of your purchase decision and want to ensure you get the most out of your investment. The most cost-effective way to do this is to sign-up for a preventative maintenance agreement (PMA) that we tailor to your specific requirements and budget. A Xylem PMA offers a proven method to extend your equipment life, prevent expensive repairs and minimize unplanned failures. It's also ensures you remain in compliance with environmental, health and other government regulations – critical to maximizing operation uptime.

### Our Flygt Gold PMA Includes:

- One scheduled preventative maintenance service visit with multi-point inspection, 12 months after purchase and discounted access to Xylem's rental fleet
- An additional 12-month warranty when purchased with your new or replacement Flygt pump(s)
- The option to renew annually or on a multi-year basis following the first service visit
- Priority service on repairs and field service calls

*\* Flat-Rate Pricing is available for new and replacement Flygt models 3069, 3085, 3102, 3127, 3153, 3171, 3202, 3301 & 3315 starting at \$500 per pump.*

Multi-year PMA packages are available as well.  
Contact your Xylem Sales Representative today for more information.

Visit our [PMA site](#) for more info

**xylem**  
Let's Solve Water



# Procurement Request

## City of North Port

### Request

**Request Type \***

Sole/Single Source/Standardization

**Capital? (?)** No  Yes**PRR-EX (?)** Yes**FY \***

2025

**Type code \*****Preparer**

Ruth Agosto

**Pre-Director Approver(s) (?)**

	Name
1	Michelle Tipp

**Department \***

UTILITIES

**Division(s)**

FIELD OPERATIONS

**Commission Meeting? \*** Yes  No**Commission Override (?)** Yes  No**Purchase****Payment Method \*** Visa Purchase  Purchase Order**Purchase Type \*** Single Purchase (current FY)  
 Blanket Purchase (current FY)**Purchase SubType \*** None  Change Order  
 Amendment**Description \***

For the purchase of 50 alarm 6-INCH 120 VAC silver bells for Field Operations division.

Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. **All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.**

**Exemption Explanation (?) \***

Xylem Water Solutions USA, Inc. is the only authorized vendor for FLYGT Products and is the only authorized service, repair and warranty organization in the State of Florida.

**Steps taken to verify these goods and/or services are not available elsewhere (?) \***

We obtained a sole source letter.

**Other vendors that were contacted (?) \***

N/A

**Grant? \*** Yes  No**Technology Related? (?) \*** Yes  Renewal  No**Exemption****Reason \***

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

 Patent, copyright or unique design restrictions. (Sole Source) Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source) Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

Other: None or some of the above apply. Provide detailed justification below.

**Explanation \***

Standardized since 2014 based on requests on file

**Original Purchase (?) \***

01/01/2014

Standardization cannot be on the first purchase.

**Supporting backup \***

Click the Preview icon or right click link and select open in new tab or window to avoid downloading.

FLYGT Sole Source Letter FY 2025.pdf

187.86KB

**DemandStar**

For Purchasing Division

**Date Posted**

Sole/Single Source Number

Effective Date

Expiration Date

PostedPlusSeven

Hidden

**Purchase Details**

**Line Items**

Item #	Description *	Unit of Measure	Quantity *	Unit Price *	Subtotal
1	50 alarm 6-INCH 120 VAC silver bells-FO	\$\$	50.00	\$319.77	\$15,988.50

**Shipping (?) \***      **Total Charges**  
 \$639.00                      \$16,627.50

**Accounts (?)**

	Dept *	Account # (?) *	Project #	Amount *
1		420-6063-536.46-60		\$16,627.50

**Total Payments**  
 \$16,627.50

**Comments to Budget (?)**

**Backup Attachments**

Click the Preview icon or right click link and select Open link in new tab or window to avoid downloading.



**Additional Backup**

Related NavLine Req, price sheet, quote, drawings, specifications, risk waiver, etc.

2025-FTM-0497\_A1\_V2.pdf

1.16MB

**Vendor Details**

**Vendor Information** (?)



Except for Emergency purchases, vendor MUST already be setup as a vendor in NavLine.

**Vendor Name \***

XYLEM WATER SOLUTIONS USA INC

**Vendor Number \***

5548

**Vendor Name CST**

**Contact**

**Vendor Email**

[chris.stewart@xylem.com](mailto:chris.stewart@xylem.com)

**Remittance Address**

26717 NETWORK PLACE, CHICAGO, IL 60673-1267

**Phone**

239-322-3257

**Vendor Documentation Current** (?) \*

Yes  No

**Risk Documentation Current** (?) \*

Yes  No  Waiver Attached

**YTD Expenses** (?)

**Department Inclusive** (?) \*

\$32,355.40

**City Inclusive** (?) \*

**Highest Approver** (?) \*

FD and CM will be skipped on the back end, as needed.