



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION
4970 CITY HALL BLVD
NORTH PORT, FLORIDA 34286
Office: 941.429.7170
Fax: 941.429.7173
Email: purchasing@northportfl.gov



NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

Sole/Single Source No: SS NO. 25-63

Date Posted: July 25, 2025

Written Response Due Date: August 1, 2025

This is not a formal solicitation and there are no submissions required. The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT: Repair parts, service and licensing for license plate reader system**
- **AMOUNT** (This is an acquisition with an estimated value of): **\$12,000.00**
- **VENDOR: MOTOROLA SOLUTIONS, INC.**

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail purchasing@northportfl.gov. Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at www.demandstar.com. Links to DemandStar are also available from the City website at www.northportfl.gov. This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/filesshare>. If you have any questions, concerns, or problems accessing this request using the link, please contact Michael White, Contract Administrator I, at 941.429.7174. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to purchasing@northportfl.gov. No verbal requests will be honored.



Procurement Request

City of North Port

Request

Request Type *

Sole/Single Source/Standardization

Capital? (?) No Yes**PRR-EX (?)** Yes**FY ***

2025

Type code *

S

Preparer

Erika Schlabach

Pre-Director Approver(s) (?)

	Name
1	Nicole Brown

Department *

POLICE

Division(s)**Commission Meeting? *** Yes No**Commission Override (?)** Yes No**Purchase****Payment Method *** Visa Purchase Purchase Order**Purchase Type *** Single Purchase (current FY)
 Blanket Purchase (current FY)**Purchase SubType *** None Change Order
 Amendment**Description ***

This purchase request will cover the annual license fees for 48 License Plate Readers (LPRs).

Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. **All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.**

Exemption Explanation (?) *

Repair parts, programming service and licensing for existing equipment in the license plate reader system only available through the manufacturer, Motorola Solutions

Steps taken to verify these goods and/or services are not available elsewhere (?) *

No other brand/manufacturers are compatible with the existing proprietary system.

Other vendors that were contacted (?) *

N/A

Grant? * Yes No**Technology Related? (?) *** Yes Renewal No**Exemption****Reason ***

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

 Patent, copyright or unique design restrictions. (Sole Source) Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source) Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

Other: None or some of the above apply. Provide detailed justification below.

Explanation *

Programming service and licensing for existing equipment in the license plate reader system only available through the manufacturer, Motorola Solutions

Original Purchase (?) *

10/27/2020

Standardization cannot be on the first purchase.

Supporting backup *

[Click the Preview icon or right click link and select open in new tab or window to avoid downloading.](#)

Nort Port Revised Bill.pdf	42.76KB
North Port Sole Source.pdf	109.87KB

DemandStar
For Purchasing Division

Date Posted

04/23/2025

Sole/Single Source Number

SS25-48

Verified By

Michael White

Effective Date

04/30/2025

Expiration Date

04/29/2026

PostedPlusSeven

Hidden

04/30/2025

Purchase Details

Line Items

Item #	Description *	Unit of Measure	Quantity *	Unit Price *	Subtotal
1	Licensing for 48 LPRs	\$\$	12,000.00	\$1.00	\$12,000.00

Shipping (?) *

\$0.00

Total Charges

\$12,000.00

Accounts (?)

	Dept *	Account # (?) *	Project #	Amount *
1	PD	001-2100-521.49-14		\$12,000.00

Total Payments

\$12,000.00

Comments to Budget (?)

Backup Attachments



Click the Preview icon or right click link and select Open link in new tab or window to avoid downloading.

Additional Backup

Related NavLine Req, price sheet, quote, drawings, specifications, risk waiver, etc.

MOTOROLA SOLUTIONS LICENSE FEE.pdf	173.6KB
Nort Port Revised Bill.pdf	42.76KB
North Port Sole Source.pdf	109.87KB

Vendor Details

Vendor Information (?)



Except for Emergency purchases, vendor MUST already be setup as a vendor in NavLine.

Vendor Name *	Vendor Number *
MOTOROLA SOLUTIONS INC	838

Vendor Name CST

Contact

Vendor Email

joe.simone@motorolasolutions.com

Remittance Address

13108 COLLECTIONS CENTER DR, CHICAGO, IL 60693

Phone

941-343-0020

Vendor Documentation Current (?) *

Yes No

Risk Documentation Current (?) *

Yes No Waiver Attached

YTD Expenses (?)

Department Inclusive (?) *

\$115,966.37

City Inclusive (?) *

\$234,380.41

Highest Approver (?) *

FD and CM will be skipped on the back end, as needed.

City Manager



Motorola Solutions, Inc.
500 West Monroe
Chicago IL 60661
United States
Federal Tax ID: 36-1115800

ORIGINAL INVOICE			
Transaction Number 1411194332		Transaction Date 17-JUL-2025	
P.O. Number		P.O. Date	Transaction Total 12,000.00 USD
Payment Terms Net Due in 30 Days		Customer Account No 3010236737	
Payment Due Date 16-AUG-2025		Ship To Address NORTH PORT POLICE DEPARTMENT 4980 CITY HALL BLVD NORTH PORT FL 34286 United States	
Bill To Address NORTH PORT POLICE DEPARTMENT ATTN: Accounts Payable 4980 CITY HALL BLVD NORTH PORT FL 34286 United States			

Visit our website at www.motorolasolutions.com

IMPORTANT INFORMATION

Subscription(s) : USS102903912

For all invoice payment inquiries contact
AccountsReceivable@motorolasolutions.com
Telephone: 800-247-2346

SPECIAL INSTRUCTIONS / COMMENTS

To view your invoices in other formats and perform secure online bill payment, login to your account on <http://www.motorolasolutions.com/self-service/myaccount/billingmanagement/>. For online support, contact the Motorola Solutions Support team using the online Chat feature or by calling 1-800-422-4210

Line Item #	Item Number	Description	Service From	Service To	Qty.	Unit Price (USD)	Amount (USD)
1	VS-DLF-01	DEVICE LICENSE FEE	01-JAN-2025	31-DEC-2025	48	250.00	12,000.00
2	VM-PROV	VEHICLEMANAGER HOSTED SUBSCRIPTION	01-JAN-2025	31-DEC-2025	48	0.00	0.00
Total Tax FL 0.00						USD Subtotal	12,000.00
						USD Total Tax	0.00
						USD Total	12,000.00
						USD Amount Due	12,000.00

Please detach here and return the bottom portion with your payment

Payment Coupon

Transaction Number 1411194332	Customer Account No 3010236737	Payment Due Date 16-AUG-2025	Transaction Total 12,000.00 USD	Amount Paid
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Please put your Transaction Number and your Customer Account Number on your payment for prompt processing.

NORTH PORT POLICE DEPARTMENT
ATTN: Accounts Payable
4980 CITY HALL BLVD
NORTH PORT FL 34286
United States

Payment Transfer Details

Bank of America, Dallas
WIRE Routing Transit Number: 026009593
ACH/EFT Routing Transit Number: 111000012
SWIFT: BOFAUS3N
Bank Account No: 3756319806

Send Payments To:

Motorola Solutions, Inc.
13108 Collections Center Drive
Chicago IL 60693
United States
Please provide your remittance details to:
US.remittance@motorolasolutions.com



Appendix

Line Item #	Item Number	Description	Service From	Service To	Qty.	Unit Price (USD)	Amount (USD)
1	VS-DLF-01	Subscription#: USS102903912 P.O. Number: Vigilant DLF Conversion DEVICE LICENSE FEE	01-JAN-2025	31-DEC-2025	48	250.00	12,000.00
2	VM-PROV	VEHICLEMANAGER HOSTED SUBSCRIPTION	01-JAN-2025	31-DEC-2025	48	0.00	0.00

From: [Justin Dulgar](#)
To: [Christopher Morales](#)
Cc: [Erika Schlabach](#)
Subject: Re: License Fee cost Per LPR NPPD
Date: Monday, July 14, 2025 11:33:48 AM

Erika, please disregard the bill as there is no way to modify this one to reflect the \$250 per camera. I will be reissuing a quote to you.

Justin Dulgar
Regional Sales Manager
Government and Public Safety
Mobile Video & LPR
Motorola Solutions, Inc.
Justin.Dulgar1@motorolasolutions.com
812-483-4183

Need Help with LPR: 925-398-2079 option 8

Solving for Safer "Motorola Solutions"

On Wed, May 28, 2025 at 1:12 PM Christopher Morales <cmorales@northportpdfl.gov> wrote:

Hi Justin,

Per our conversation, I've attached Motorola's quote for the CLK fees for our LPRs, which currently shows a charge of \$402.58. Additionally, I've included a second attachment with the Vetted quote indicating a rate of \$275.00 per camera back when we had over 60 LPRs.

Previously, we were informed that the cost would be \$250.00 per camera for when we reached 100+ LPRs. While I don't have the written quote confirming that \$250.00 rate for exceeding 100 units, we were assured that this would be the maximum discount. As a reminder, we currently have 104 LPRs.

Any assistance you can provide in clarifying this matter would be greatly appreciated. I've also cc'd my Assistant Business Manager, Erika Schlabach, for her reference.

Thank you!

Christopher Morales
Deputy Chief of Police
North Port Police Department
4980 City Hall Boulevard
North Port, Florida 34286
Phone 941.429.7319
Fax 941.429.7389
FBI National Academy, Session 264
SMIP, Session 81

cmorales@northportpdfl.gov

A City where you can "Achieve Anything."

-----Original Message-----

From: Admin-Copier@northportpd.com <Admin-Copier@northportpd.com>

Sent: Wednesday, May 28, 2025 12:23 PM

To: Christopher Morales <cmorales@northportpdfl.gov>

Subject: Message from "RNP5838793387A6"

This E-mail was sent from "RNP5838793387A6" (IM C4500).

Scan Date: 05.28.2025 12:22:53 (-0400)

Queries to: Admin-Copier@northportpd.com

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E-mail messages sent or received by City of North Port officials and employees in connection with official City business are public records subject to disclosure under the Florida Public Records Act.

A City where you can "Achieve Anything."

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For more information on how and why we collect your personal information, please visit our [Privacy Policy](#).

July 14th, 2025

Erika Schlabach
4980 City Hall BLVD
North Port, FL 32486

I am very happy that you are considering Motorola Solutions as a provider of investigative technology solutions, and I am pleased to present you with the following elements which support a sole source justification for purchasing Motorola Solutions equipment.

Database

- Motorola Solutions offers a centralized, hosted License Plate Recognition (LPR) solution which eliminates any requirements of server hardware, database expertise, and software maintenance from your Agency. This hosted offering is made exclusively available by Motorola in our CJIS- compliant hosting environment. This service from Motorola provides data storage, database optimization, and software updates performed over the air. **This allows the North Port Police Department to connect with every agency that is on Motorola's network. This encompasses over 3,000 law enforcement agencies across the country.**
- Motorola Solutions owns the largest license plate recognition (LPR) database in the United States. Our exclusive database (made up of commercial vehicle scans from the asset recovery industry), consists of over 40 billion LPR scans and is growing at a rate of 300 million scans per month. This extensive LPR data set provides intangible value from an investigative perspective. **This is data available to law enforcement agencies through no other source in the world.**
- Motorola Solutions is the **only vendor that offers a platform combining license plate recognition and facial recognition**. Accessible by the same web-based LEARN platform, *FaceSearch* is an exclusive feature that enables agencies to search unknown subjects against galleries of known mugshots gathered from both publicly available booking photos, as well as their own gallery of arrest photos, totaling over 22 million images. *FaceSearch* also allows for the sharing of known images from agency to agency, similar to the sharing of LPR data. *FaceSearch* is also accessible to officers from the field, as it is compatible with our LEARN Mobile smartphone application.

Additional Features

- *Stakeout* is an **exclusive** feature that allows for multiple points of interest to be defined on a map, with corresponding geo-zones and times/dates, for the location of "common plates" that are seen in more than one of the locations of interest. This feature facilitates investigations into pattern crimes and for generating leads in the identification of serial offenders.
- *Associate Analysis* is another **exclusive** tool that allows a known plate to be analyzed for possible "associates" or other license plates that are commonly seen at the same

times and locations of the suspect. This can be useful in determining a suspects' known associates, identifying organized criminal enterprises, or analyzing a victim's stalker.

- *Locate Analysis* is an **exclusive** tool which provides a statistical assessment of where to locate a suspect vehicle based on historical LPR data. *Locate Analysis* groups historical detections around addresses and applies aging, popularity, and other metrics to each location to determine the best locations in which to allocate resources when trying to locate a suspect.
- *LEARN Mobile* is Motorola's **exclusive** smartphone application. Available for both Android and iPhone devices, *Mobile Companion is the first and only* mobile application that can automatically capture license plate images, check against agency hotlists, perform queries against collected data, receive alerts on their smartphone or tablet, and perform all of the associated analytics in *LEARN* on their mobile device. *Mobile Companion* also features the *Mobile Hit Hunter* application, which can show an officer's location in relation to historical hits.
- *Year, Make, & Model* inquiries against an LPR database, without the need for a license plate number, are **only available** through Motorola's platform. This feature is extremely valuable as witnesses to a crime very seldom can recall an accurate license plate, but often are able to give a description of a vehicle.
- *Mapping Alert Service (MAS)* is an **exclusive** feature that enables the agency to leverage the data-sharing initiative of *LEARN* to match ALL available LPR data against agency hotlists and provide "hits" on a map interface. This can be used to locate vehicles of interest and visualize criminal "hot spots" for predictive policing efforts.

Please let me know if you have any questions or require any further clarifications. On behalf of the entire team here at Motorola Solutions, we look forward to our future conversations with your agency.

Sincerely,



Sean Prude

Motorola Solutions

Southeast Area Sales Manager – Motorola Solutions

Sean.prude@motorolasolutions.com