



**City of North Port**  
**FINANCE DEPARTMENT/PURCHASING DIVISION**  
4970 CITY HALL BLVD  
NORTH PORT, FLORIDA 34286  
Office: 941.429.7170  
Fax: 941.429.7173  
Email: [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov)



## NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

**Sole/Single Source No: SS NO. 25-56**

**Date Posted: June 6, 2025**

**Written Response Due Date: June 13, 2025**

**This is not a formal solicitation and there are no submissions required.** The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT: For purchase and installment of 50HP VFD Addition**
- **AMOUNT** (This is an acquisition with an estimated value of): **\$40,959.24**
- **VENDOR: ICON Technologies**

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov). Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at [www.demandstar.com](http://www.demandstar.com). Links to DemandStar are also available from the City website at [www.northportfl.gov](http://www.northportfl.gov). This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/filesshare>. If you have any questions, concerns, or problems accessing this request using the link, please contact Michael White, Contract Administrator I, at 941.429.7174. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov). No verbal requests will be honored.



# Procurement Request

## City of North Port

### Request

**Request Type \***

Sole/Single Source/Standardization

**Capital? (?)** No  Yes**PRR-EX (?)** Yes**FY\***

2025

**Type code \*****Preparer**

Ruth Agosto

**Pre-Director Approver(s) (?)**

	Name
1	Michelle Tipp

**Department \***

UTILITIES

**Division(s)**

WATER

**Commission Meeting? \*** Yes  No**Commission Override (?)** Yes  No**Purchase****Payment Method \*** Visa Purchase  Purchase Order**Purchase Type \*** Single Purchase (current FY)  
 Blanket Purchase (current FY)**Purchase SubType \*** None  Change Order  
 Amendment**Description \***

For the purchase and installment of 50HP VFD Addition for our Water Treatment Plant.

*Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. **All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.***

**Exemption Explanation (?) \***

ICON Technologies is our only authorized distributor providing the Florida Municipal Industry with complete solutions using Yaskawa iQPUMP, P1000/V1000, GA800/500, FP/WM605 and MV1000 product lines. ICON is also certified as our authorized service provider providing start up and repair / replacement services.

In addition, ICON Technologies is the only company in Florida authorized by Yaskawa to support the Yaskawa G5 and A1000 High Horsepower Module (HHP) product line in the Water and Wastewater Industry at this time.

**Steps taken to verify these goods and/or services are not available elsewhere (?) \***

Obtained a Sole Source Letter.

**Other vendors that were contacted (?) \***

N/A

**Grant? \*** Yes  No**Technology Related? (?) \*** Yes  Renewal  No**Exemption****Reason \***

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

 Patent, copyright or unique design restrictions. (Sole Source)

 Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source)

- Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

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- Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

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- When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

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- Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

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- Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

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- The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

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- Other: None or some of the above apply. Provide detailed justification below.

**Explanation \***

**Supporting backup \***

Click the Preview icon or right click link and select open in new tab or window to avoid downloading.

ICON\_CityOfNorthPort\_062524 Sole Source.pdf

117.91KB

**DemandStar**

For Purchasing Division

**Date Posted**

Sole/Single Source Number

Effective Date

Expiration Date

PostedPlusSeven

Hidden

**Purchase Details**

**Line Items**

Item #	Description *	Unit of Measure	Quantity *	Unit Price *	Subtotal
1	For the purchase and installment of 50HP VFD Addition for our Water Treatment Plant.	\$\$	40,959.24	\$1.00	\$40,959.24

**Shipping (?) \***      **Total Charges**  
\$0.00                      \$40,959.24

**Accounts (?)**

	Dept *	Account # (?) *	Project #	Amount *
1		420-6061-533.63-00	U23WPI	\$40,959.24

**Total Payments**  
\$40,959.24

**Comments to Budget (?)**

**Backup Attachments**

Click the Preview icon or right click link and select Open link in new tab or window to avoid downloading.



**Additional Backup**

Related NavLine Req, price sheet, quote, drawings, specifications, risk waiver, etc.

50HP Back Wash Pump 53 Estimate Breakout 5-22-25.pdf

214.64KB

**Vendor Details**

**Vendor Information (?)**



Except for Emergency purchases, vendor MUST already be setup as a vendor in NavLine.

**Vendor Name \***

ICON TECHNOLOGIES

**Vendor Number \***

8402

**Vendor Name CST**

**Contact**

**Vendor Email**

[cwalton@icon-tech.com](mailto:cwalton@icon-tech.com)

**Remittance Address**

SJ ELECTRO INC., PO BOX 272423, TAMPA, FL 33618

**Phone**

813-936-2030

**Vendor Documentation Current (?) \***

Yes  No

**Risk Documentation Current (?) \***

Yes  No  Waiver Attached

**YTD Expenses (?)**

**Department Inclusive (?) \***

\$52,298.64

**City Inclusive (?) \***

**Highest Approver (?) \***

FD and CM will be skipped on the back end, as needed.

YASKAWA AMERICA INC.  
2121 Norman Drive South  
Waukegan, IL 60085  
1-800-927-5292

June 25<sup>th</sup>, 2024  
City of North Port  
4970 City Hall Boulevard,  
North Port, FL 34286

Subject: ICON Technologies – Florida Water and Wastewater

This memo is intended to state that ICON Technologies (based in Tampa) is Yaskawa's channel exclusively focused on sales and service for the City of North Port.

ICON Technologies is our only authorized distributor providing the Florida Municipal Industry with complete solutions using Yaskawa iQPUMP, P1000/V1000, GA800/500, FP/WM605 and MV1000 product lines. ICON is also certified as our authorized service provider providing start up and repair / replacement services.

In addition, ICON Technologies is the only company in Florida authorized by Yaskawa to support the Yaskawa G5 and A1000 High Horsepower Module (HHP) product line in the Water and Wastewater Industry at this time.

Best regards,



Via electronic mail

Josh Whitlatch  
Florida Regional Drives Specialist  
[Yaskawa America Inc.](#)  
C: 407-616-0241

cc: Scott Mathews – Yaskawa America, Inc.



# ICON Technologies

Division of SJE

PO Box 272423

Tampa, Florida 33688

Phone: 813-936-2030 Fax: 813-936-9268

Email: [jjohnson@icon-tech.com](mailto:jjohnson@icon-tech.com)

From: Justice Johnson

Fax: 813-936-9268

Phone: 813-936-2030

Date: May 20, 2025

TRANSMISSION COVER SHEET

No. Pages: 2

To: Michael G. Drennan Jr.

Company: City of Northport

Phone: (941) 445-7049

Email: [mdrennan@northportfl.gov](mailto:mdrennan@northportfl.gov)

Subject: 50HP VFD Addition

## ESTIMATE

We are pleased to offer the following Estimation:

Item	Qty	Description	Lead Time	Price Each	Extended Price
1	1	Yaskawa iQ1000 By ICON * 480V, 65A, 50HP * NEMA 1 w/ CB Disconnect 65KAIC * 5% Line Reactor Input * Basic Controls and Logic + EIP * Output dV/dT Filter * Freight Included	10-12 Weeks	\$18,995.91	\$18,995.91
2	1	Turn Key Installation * Install new 50HP VFD adjacent to right site of existing MCC, Wall Mount * New 1" conduit to existing PLC-10 for ethernet * New overhead conduit to existing MCC Back Wash Pump 53 * Reuse existing MCC bucket breaker * Modify existing motor leads to new VFD. * Misc. Materials * Labor * Start up and comissioning		\$21,963.33	\$21,963.33
Prices Exclude Tax					\$40,959.24

Thank you for the opportunity to provide this estimation.

**\*\*Price is subject to Tarrif Impact\*\***

Regards,

Justice Johnson

*Quotation is valid for 30 days from date quoted. Original equipment manufacture's terms and conditions of sale apply. Quotation excludes any applicable taxes. Prices are FOB factory, freight pre-paid and added to invoice unless otherwise stated in this quotation. Payment terms are net 30 subject to credit approval.*



**ICON Technologies**  
Control Solutions by SJE.  
12956 N Dale Mabry Hwy, Tampa, FL. 33688  
Phone: 813-936-2030 Fax: 813-936-9268

## Terms and Conditions of Sale

All references in this document to "Seller" shall include each division or d/b/a of ICON Supply, Inc. whether or not specifically identified herein.

All sales made by Seller are subject to these Terms and Conditions of Sale, which shall prevail over any inconsistent, additional or different terms of Buyer's purchase order or other documents. No terms and conditions in any way altering or modifying these provisions shall be binding upon Seller unless they are specifically authorized in writing by Seller's authorized representative. No modification or alteration of these provisions shall result by Seller's shipment of goods following receipt of Buyer's purchase order, or other documents containing provisions, terms or conditions in addition to, in conflict with, or inconsistent with these provisions, and all such other terms are expressly rejected. There are no terms, conditions, understandings, or agreements other than those stated herein are effective and all prior proposals and negotiations are superseded except to the extent agreed to in writing by Seller's authorized representative.

Prices in quotation made by Seller expire and become invalid if not accepted within 30 days from the date of issue, unless otherwise noted by Seller in writing. Price extensions when made, are for Buyer's convenience only, and they, as well as any mathematical, stenographic or clerical errors, are not binding on Seller. Prices shown do not include any sales, excise, or other governmental tax or charge payable by Seller to Federal, State or local authority. Any taxes now or hereafter imposed upon sales of shipments will be added to the purchase price. Buyer agrees to reimburse Seller for any such tax or to provide Seller with an acceptable tax exemption certificate.

Delivery dates are estimates. Delivery is contingent on subsupplier timely deliveries. Seller shall not be responsible for delay or default in delivery. Further, Seller is not responsible for delays due to any cause beyond Seller's reasonable control, including, but not limited to, governmental action, strikes or other labor troubles, fire damage or destruction of goods, shortages, inability to obtain materials, fuels or supplies from normal sources at customary prices, acts of God, or any other cause whatsoever beyond Seller's control.

Except as otherwise stated in a document signed by an authorized officer of Seller, Seller warrants that upon delivery, the Goods manufactured by Seller and services provided by Seller will be free from material defects in workmanship and materials. With respect to Goods and components not manufactured by Seller and services not performed by Seller, Seller agrees to assign, to the extent assignable, the original equipment manufacturer and service provider with no warranty being provided by Seller. Seller will assist Buyer to obtain warranty remedies from suppliers of Goods, components and services to Seller which are included in Seller's provision of Goods and services to Buyer.

ALL OTHER WARRANTIES ARE EXCLUDED AND DISCLAIMED, WHETHER EXPRESS OR IMPLIED BY OPERATION OF LAW OR OTHERWISE, INCLUDING ALL IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, DESIGN AND NONINFRINGEMENT. SELLER'S LIABILITY, IF ANY, AND BUYER'S EXCLUSIVE REMEDIES, IN CONTRACT, TORT, PURSUANT TO STATUTE, FOR BREACH, NEGLIGENCE OR OTHERWISE, ARE EXPRESSLY LIMITED TO THE GIVING OF CREDIT OR SELLER SHIPPING REPLACEMENT GOODS (OR PARTS), REPAIRING GOODS (OR PARTS) OR REPERFORMING SELLER'S SERVICES, AT SELLER'S OPTION. BUYER MUST GIVE SELLER WRITTEN NOTICE IDENTIFYING THE DEFECTIVE GOODS AND SPECIFYING THE DEFECT WITHIN TEN (10) DAYS AFTER RECEIPT OF THE GOODS. SELLER MUST BE GIVEN THE OPPORTUNITY TO INSPECT THE ALLEGEDLY DEFECTIVE GOODS AND, IF REQUESTED BY SELLER, THE ALLEGEDLY DEFECTIVE GOODS MUST BE RETURNED TO SELLER AT BUYER'S EXPENSE. FAILURE TO GIVE REQUIRED NOTICE WITHIN THE TIME PROVIDED, OR FAILURE TO RETURN ALLEGEDLY DEFECTIVE GOODS TO SELLER FOLLOWING SELLER'S REQUEST CONSTITUTES A WAIVER OF ALL CLAIMS AGAINST SELLER.

No credit for goods returned by Buyer shall be given without Seller's written authorization. Returns, if any, expressly permitted by Seller are subject to a restocking charge determined in Seller's sole discretion. No claim for shortage of goods or damage to goods shall be allowed unless Buyer, within ten (10) days after receipt of shipment, gives Seller written notice of the claim for shortage or damage and in such written notice fully describes the shortage and/or damage alleged.

Unless otherwise agreed in writing by Seller, shipping/delivery will be F.O.B. Seller's point of shipment, with Seller arranging freight prepay and add, with title to the goods and risk of loss or damage passing to Buyer upon delivery to carrier, and Seller's responsibility ceasing upon shipment. Seller shall not be liable to Buyer for goods that are damaged or lost while in the possession of a common carrier, and it will be Buyer's responsibility to recover any and all damage directly from the common carrier. Any change in quantities or destination may result in a price adjustment by the Seller. Seller may make partial shipments.

Seller assumes no responsibility whatsoever for Buyer's interpretation of plans or specifications provided by Buyer or other sources. Buyer's interpretation of the applicable plans and specifications must be premised on final approval by architects, engineers, or other third parties officially designated prior to issuance of a purchase order.

Unless otherwise agreed in writing by Seller, payment terms are net 30 days from date of issuance of invoice. Payment is due in the form of cash, check, money order, ACH or wire transfer. Payments must be actually received (not merely sent) by Seller on or before the due date. Seller may apply Buyer's payment against any open charges in Seller's sole discretion. Buyer agrees to pay Seller on past due accounts a monthly interest charge equal to 1.5% per month or the maximum amount permitted by the law governing the account between Buyer and Seller, whichever is less. The interest rate stated herein shall continue to accrue after Seller obtains a judgment against Buyer.

If Buyer fails to comply with these Terms and Conditions of Sale or any other agreement with Seller, or Buyer's credit becomes unsatisfactory in the Seller's discretion, Seller reserves the right to suspend performance, terminate or restrict any order and demand immediate payment of all outstanding amounts owed by Buyer to Seller. Buyer certifies that it is solvent and that it will immediately advise Seller if it becomes insolvent. Buyer agrees to send Seller written notice of any material changes ownership of Buyer's business within five days of such changes.

Buyer agrees to pay Seller all costs and expenses of collection, suit, or other legal action, including all actual attorney's fees, incurred pre-suit, through trial, on appeal, or in any administrative proceedings brought as a result of the commercial relationship between them. To the extent permitted by law, Buyer agrees to indemnify Seller from all claims, liability, damages, cost and expenses arising in connection with or related to the commercial relationship between them beyond the liability expressly assumed by Seller. Seller may assign any cause of action that Seller may have against Buyer to Seller or any affiliate thereof without the consent of Buyer.

Buyer and Seller consent to jurisdiction, and agree that any legal action brought by either as a result of the account or business relationship between Buyer and Seller shall be brought exclusively, in Hillsborough County, Florida, provided Seller may elect to bring action in other jurisdictions applicable to Buyer. This contract shall be governed by the laws of the state of Florida, without regard to conflict of law rules.

BUYER AND SELLER AGREE THAT SELLER SHALL NOT BE LIABLE DIRECTLY OR INDIRECTLY FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL OR INDIRECT, LOST PROFIT OR PROJECT DELAY DAMAGES ARISING IN CONNECTION WITH ANY ACT OR OMISSION OF SELLER. UNDER NO CIRCUMSTANCES WILL SELLER BE LIABLE FOR MORE THAN THE AMOUNT RECEIVED FROM BUYER FOR THE SPECIFIC GOODS AT ISSUE.

Buyer may not cancel or terminate for convenience, or suspend its purchase or delivery, except with Seller's written consent and then only upon terms that will equitably compensate Seller.

Buyer represents and warrants that the goods covered by this contract shall not be used in or in connection with a nuclear facility or application. In case of such use, to the extent permitted by applicable law, Buyer agrees to indemnify and hold harmless Seller, and to waive and require its insurers to waive all right of recovery against Seller, for any damage, loss, destruction, injury or death resulting from a "nuclear incident", as that term is defined in the Atomic Energy Act of 1954, as amended, whether or not due to Seller's negligence.

BUYER AND SELLER AGREE AND INTEND THAT THERE ARE NO THIRD PARTY BENEFICIARIES TO THIS DOCUMENT AND THAT BUYER AND SELLER ARE THE SOLE INTENDED BENEFICIARIES OF THIS DOCUMENT.