



City of North Port  
FINANCE DEPARTMENT/PURCHASING DIVISION  
4970 CITY HALL BLVD  
NORTH PORT, FLORIDA 34286  
Office: 941.429.7170  
Fax: 941.429.7173  
Email: [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov)



## NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

Sole/Single Source No: SS NO. 25-51

Date Posted: May 9, 2025

Written Response Due Date: May 16, 2025

This is **not** a formal solicitation and there are no submissions required. The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will **not** be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT:** Purchase of the omnidirectional tactical camera system
- **AMOUNT** (This is an acquisition with an estimated value of): \$11200.00
- **VENDOR:** Bounce Imaging Inc.

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION:** PURCHASING, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov). Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at [www.demandstar.com](http://www.demandstar.com). Links to DemandStar are also available from the City website at [www.northportfl.gov](http://www.northportfl.gov). This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/filesshare>. If you have any questions, concerns, or problems accessing this request using the link, please contact Michael White, Contract Administrator I, at 941.429.7174. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to [purchasing@northportfl.gov](mailto:purchasing@northportfl.gov). No verbal requests will be honored.



## Procurement Request

### City of North Port

#### Request

**Request Type \***

Sole/Single Source/Standardization

**Capital? (?)**☒ No ☐ Yes**PRR-EX (?)**☐ Yes**FY \***

2025

**Type code \*****Preparer**

Michael Bodmer

**Pre-Director Approver(s) (?)**

	Name
1	Lori Hollingshead

**Department \***

POLICE

**Division(s)****Commission Meeting? \***☐ Yes ☒ No**Commission Override (?)**☐ Yes ☒ No**Purchase****Payment Method \***☐ Visa Purchase ☒ Purchase Order**Purchase Type \***☒ Single Purchase (current FY)  
☐ Blanket Purchase (current FY)**Purchase SubType \***☒ None ☐ Change Order  
☐ Amendment**Description \***

The department is always looking for better ways to improve its capabilities and bounce imaging's patented camera technology will allow for the department to put eyes in all kinds of situations that would otherwise be blind in. The camera ball can be thrown into any room, or area without breaking to provide visual of the situation without risking life. This company is the only one who makes this type of product.

Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. ***All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.***

**Exemption Explanation (?) \***

Sole Source.

**Steps taken to verify these goods and/or services are not available elsewhere (?) \***

N/a

**Other vendors that were contacted (?) \***

N/a

**Grant? \***☐ Yes ☒ No**Technology Related? (?) \***☒ Yes ☐ Renewal ☐ No**Technology type \***

Software, Hardware

**Exemption****Reason \***

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

☒ Patent, copyright or unique design restrictions. (Sole Source)☐ Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source)☐ Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

☐ Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

☐ When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

☐ Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

☐ Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

☐ The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available thorough a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

☐ Other: None or some of the above apply. Provide detailed justification below.

#### Explanation \*

N/A

#### Supporting backup \*

[Click the Preview icon or right click link and select open in new tab or window to avoid downloading.](#)

Sole Manufacturing Sources Letter Bouncing Imaging.pdf

168.37KB

DemandStar

[For Purchasing Division](#)

#### Date Posted

Sole/Single Source Number

Effective Date

Expiration Date

PostedPlusSeven

Hidden

#### Purchase Details

##### Line Items

Item #	Description *	Unit of Measure	Quantity *	Unit Price *	Subtotal
1	Bounce Imaging Explorer Unleashed Kit	EA	2.00	\$5,600.00	\$11,200.00

Shipping (?) \*

\$0.00

Total Charges

\$11,200.00

##### Accounts (?)

	Dept *	Account # (?) *	Project #	Amount *
1		001-2100-521.52-50	PD25SR	\$11,200.00

Total Payments

\$11,200.00

#### Comments to Budget (?)

#### Backup Attachments

[Click the Preview icon or right click link and select Open link in new tab or window to avoid downloading.](#)

#### Additional Backup

[Related NavLine Req, price sheet, quote, drawings, specifications, risk waiver, etc.](#)

Bounce Imaging Waiver.pdf

245.06KB

Bounce Imaging Quote.pdf

130.99KB

## Vendor Details

### Vendor Information (?)



Except for Emergency purchases, vendor MUST already be setup as a vendor in NavilLine.

### Vendor Name \*

BOUNCE IMAGING INC

### Vendor Number \*

8368

### Vendor Name CST

### Contact

### Vendor Email

[nicole.lauricella@bounceimaging.com](mailto:nicole.lauricella@bounceimaging.com)

### Remittance Address

247 CAYUGA RD, SUITE 15E, CHEEKTOWAGA, NY 14225

### Phone

716-217-6629

### Vendor Documentation Current (?) \*

☒ Yes ☐ No

### Risk Documentation Current (?) \*

☐ Yes ☐ No ☒ Waiver Attached

### YTD Expenses (?)

### Department Inclusive (?) \*

\$11,200.00

### City Inclusive (?) \*

### Highest Approver (?) \*

FD and CM will be skipped on the back end, as needed.

North Port Police Department- FL - Unleashed

North Port Police Department- FL  
4970 City Hall Boulevard  
North Port, FL 34286  
United States

John McDowell  
jmcowell@northportpdf.gov  
941-204-7037

Reference: 20240821-120740017  
Quote created: August 21, 2024  
Quote expires: May 31, 2025  
Quote created by: Nicole Lauricella  
Business Development Manager  
nicole.lauricella@bounceimaging.com  
716-238-6488

Comments from Nicole Lauricella

Products & Services

Item & Description	Part Number	Quantity	Unit Price	Total
Bounce Imaging Explorer UNLEASHED 4G 3.0 Kit Adds an additional 4G-LTE modem inside the camera, granting it effectively unlimited range when in reach of a cell phone tower. Kit includes one year of cloud service for encrypting and relaying the feed to any viewers with authorized access anywhere in the world. 4G-LTE modem requires SIM activation and service via Verizon or directly from Bounce Imaging. Kit includes custom pole w/pole mount, 100-lbs magnet, wall charger, and tether attachment.	20500-040NZ-KIT	2	\$5,600.00	\$11,200.00
One-time subtotal				\$11,200.00
Total				\$11,200.00

## Purchase terms

## Questions? Contact me



Nicole Lauricella  
Business Development Manager  
[nicole.lauricella@bounceimaging.com](mailto:nicole.lauricella@bounceimaging.com)  
716-238-6488

Bounce Imaging  
247 Cayuga Rd. Suite 15E  
Cheektowaga, NY 14225  
United States



## Sources Letter - 4/8/25

To Whom It May Concern:

This letter has been written to confirm that Bounce Imaging, Inc. is the only manufacturer of the Explorer omnidirectional tactical camera system. The only sources for law enforcement sales of this product in Florida are the company itself or our authorized distributors. Our technology is patented with additional patents pending. As such it cannot be manufactured by any other provider.

Please feel free to contact me with any questions to [Sean.Burns@bounceimaging.com](mailto:Sean.Burns@bounceimaging.com) or call me at 607-794-0248.

Best,

Sean Burns

*Law Enforcement Director,*

*Bounce Imaging*

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•• Bounce Imaging ••

1 West Seneca Street, Floor 24 :: Buffalo, NY 14203  
[sales@bounceimaging.com](mailto:sales@bounceimaging.com)

Questions or comments? Please reach out to us at [sales@bounceimaging.com](mailto:sales@bounceimaging.com)



# City of North Port

Human Resources Department  
Risk Management  
4970 City Hall Boulevard  
North Port, FL 34286  
Phone: 941.429.7200  
Fax: 941.429.7135

Print Form

Date submitted:

**This form is NOT used for the purchase of services (vendors coming on site) or any purchases utilizing a piggyback.**

## Insurance Requirements Waiver Form for Supplies

Primary  
Department:

Secondary  
Department:

Requested by / Phone#:

Amount of Purchase:

**Provide a DETAILED description of the items being purchased:**

☒ Is this an online order (delivered) ☐ Is this an in store pick-up

### Supplies to be purchased (based on Delivery ONLY) - NO INSTALLATION

- ☐ Apparel / Uniforms: *(City must provide artwork/logo and approves proof)*
- ☐ Tools for the Trade: Hand tools, weapons, cameras, badges, safety apparatus
- ☐ Cleaning Supplies: *Examples of acceptable items include - paper towels, hand soap, toilet paper, cleaning detergent, that do not exceed five (5) gallons per unit*
- ☐ Business cards, envelopes, stationary: *(City provides logo/artwork and approves proof)*
- ☐ City promotional items: *(City provides logo/artwork and approves proof)*
- ☐ Going to local store to purchase items: Hobby Lobby, Lowes, Home Depot, Wal-Mart, Michaels, etc.
- ☐ Vehicle / Light or Heavy Equipment *(Cannot use this form if under contract with piggyback)*
- ☐ Mechanical Parts for Repairs / Maintenance
- ☐ Gym or Fitness Equipment
- ☐ Office Supplies
- ☐ Computer Software *(No remote access, City purchases and IT installs, maintains and troubleshoots)*
- ☐ Back Packs & school supplies
- ☐ Professional Memberships/Certifications

**NOTE:** As the requester, the Department accepts liability for the submission of this form and the request to waiver insurance requirements. By the submission of this form, it is understood that this is a supply only purchase and that no vendor will be coming on site, installing products, or accessing a computer system remotely.

If you are not sure, it is the responsibility of the requester to submit form 900.1 Insurance Requirements Request Form for risk review at RiskServices@cityofnorthport.com. ALL procurement procedures still apply.

Requester

Date

**All fields must be completed; incomplete forms will be returned to the requester.**