



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION
4970 CITY HALL BLVD
NORTH PORT, FLORIDA 34286
Office: 941.429.7170
Fax: 941.429.7173
Email: purchasing@northportfl.gov



NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

Sole/Single Source No: SS NO. 25-48

Date Posted: April 23, 2025

Written Response Due Date: April 30, 2025

This is **not** a formal solicitation and there are no submissions required. The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT:** Installation of Call Alert for Fire Station
- **AMOUNT** (This is an acquisition with an estimated value of): \$19,885.89
- **VENDOR:** Motorola Solutions Inc.

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail purchasing@northportfl.gov. Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at www.demandstar.com. Links to DemandStar are also available from the City website at www.northportfl.gov. This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/filesshare>. If you have any questions, concerns, or problems accessing this request using the link, please contact Michael White, Contract Administrator I, at 941.429.7174. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to purchasing@northportfl.gov. No verbal requests will be honored.



Procurement Request

City of North Port

Request

Request Type *

Sole/Single Source/Standardization

Capital? (?)☒ No ☐ Yes**PRR-EX (?)**☐ Yes**FY ***

2025

Type code ***Preparer**

Kristina Smith

Pre-Director Approver(s) (?)

	Name
1	Deanna Marshall

Department *

FIRE

Division(s)**Commission Meeting? ***☐ Yes ☒ No**Commission Override (?)**☐ Yes ☒ No**Purchase****Payment Method ***☐ Visa Purchase ☒ Purchase Order**Purchase Type ***☐ Single Purchase (current FY)
☒ Blanket Purchase (current FY)**Purchase SubType ***☒ None ☐ Change Order
☐ Amendment**Description ***

While Fire Station 81 is being re-built, crews will be in a temporary building. Motorola must install necessary radio equipment to ensure call alerting continues without interruption. This request is to install the necessary radio equipment into their temporary building.

*Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. **All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.***

Exemption Explanation (?) *

Motorola is Sarasota County supplier for the 800MHz radio system and is the only service provider in Sarasota County.

Steps taken to verify these goods and/or services are not available elsewhere (?) *

N/A

Other vendors that were contacted (?) *

N/A

Grant? *☐ Yes ☒ No**Technology Related? (?) ***☒ Yes ☐ Renewal ☐ No**Technology type ***

Hardware

Exemption**Reason ***

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

☐ Patent, copyright or unique design restrictions. (Sole Source)☒ Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source)☒ Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

☒ Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

☐ When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

☐ Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

☐ Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

☒ The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

☐ Other: None or some of the above apply. Provide detailed justification below.

Explanation *

Motorola is Sarasota County supplier for the 800MHz radio system and is the only service provider in Sarasota County.

Original Purchase (?) *

11/07/2012
[Standardization cannot be on the first purchase.](#)

Supporting backup *

[Click the Preview icon or right click link and select open in new tab or window to avoid downloading.](#)

Motorola Sole Source 8-15-2024 (1).pdf 481.58KB

DemandStar
[For Purchasing Division](#)

Date Posted
Sole/Single Source Number **Effective Date** **Expiration Date**
PostedPlusSeven
[Hidden](#)

Purchase Details

Line Items

Item #	Description *	Unit of Measure	Quantity *	Unit Price *	Subtotal
1	Radio Equipment (2) Antennas and Cabling, (1) Elk Box, (2) Polyphasers, (2) Antenna Ground Kit, Installation Hardware, (2) Radio Power Harness, (1) Mic, (2) Dust Cover Kit, (2) Mounting Bracket	\$\$	6,565.10	\$1.00	\$6,565.10
2	NRE and 1 yr Warranty	\$\$	1,175.00	\$1.00	\$1,175.00
3	Fire Station Alerting Installation, Configuration (76hrs) \$11,243.87 Mounting of Radios, power supply, Amp Mounting of exterior antenna and speakers Installation of coax and speaker wiring Configure system	\$\$	11,243.87	\$1.00	\$11,243.87
4	Trip Charge	\$\$	520.00	\$1.00	\$520.00

5	Radio Programming	\$\$	180.00	\$1.00	\$180.00
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Shipping (?) * **Total Charges**
 \$201.92 \$19,885.89

Accounts (?)

	Dept *	Account # (?) *	Project #	Amount *
1		306-2222-522.52-50	F17R81	\$19,885.89

Total Payments
 \$19,885.89

Comments to Budget (?)

Backup Attachments

Click the Preview icon or right click link and select Open link in new tab or window to avoid downloading.

Additional Backup

Related NavLine Req, price sheet, quote, drawings, specifications, risk waiver, etc.

Motorola - STA 81 Temp Trailer Fire Station Alerting Install Quote.pdf 65.01KB

Vendor Details

Vendor Information (?)

Except for Emergency purchases, vendor MUST already be setup as a vendor in NaviLine.

Vendor Name * **Vendor Number ***
 MOTOROLA SOLUTIONS INC 838

Vendor Name CST

Contact **Vendor Email**
 joe.simone@motorolasolutions.com

Remittance Address
 13108 COLLECTIONS CENTER DR, CHICAGO, IL 60693

Phone
 941-343-0020

Vendor Documentation Current (?) *
☒ Yes ☐ No

Risk Documentation Current (?) *
☒ Yes ☐ No ☐ Waiver Attached

YTD Expenses (?)

Department Inclusive (?) * **City Inclusive (?) ***
 \$45,176.37

Highest Approver (?) *

FD and CM will be skipped on the back end, as needed.



Valid For 90 Days From Date of Proposal

Dealer Name Motorola Solutions, Inc.
End User North Port Fire Department
Contact Reg Drapeau
Email rdrapeau@northportfl.gov
Phone 941-628-1025

Date 3/26/2025
Contact
Telephone
Sales Eng. Jason Godber
Telephone (941) 343-0020

Signature:

Item	Qty	Description	Sale Price	Extended
STA81 Fire Station Alerting Install in Temp Trailer				
Budgetary Quote				
1		EQUIPMENT		
	1	Audio Equipment - *We will use customer provided spares where possible. (1) Bogen Amp V100, (4) Line Input Modules, (5) Wall Mount Speakers, (3) WeatherProof Speakers, (1) Exterior Horn Speaker, (3) Volume Controls, Speaker Wire, (1) UPS		
	1	Radio Equipment (2) Antennas and Cabling, (1) Elk Box, (2) Polyphasers, (2) Antenna Ground Kit, Installation Hardware, (2) Radio Power Harness, (1) Mic, (2) Dust Cover Kit, (2) Mounting Bracket		
		Parts total	\$6,565.10	
	1	NRE and 1 yr Warranty	\$1,175.00	
	1	Shipping and Handling	\$201.92	
		Equipment Total	\$7,942.01	\$7,942.01
2		SERVICES		
	1	Fire Station Alerting Installation, Configuration (76hrs) Mounting of Radios, power supply, Amp Mounting of exterior antenna and speakers Installation of coax and speaker wiring Configure system	\$11,243.87	
	4	Trip Charge (\$130)	\$520.00	
	2	Radio Programming	\$180.00	
		Services Total	\$11,943.87	\$11,943.87
3		CUSTOMER RESPONSIBILITIES Provide Executable Purchase Order or CC Payment. Provide spares where available (speakers, radios). Provide an earth ground close to the antenna installation. Provide power outlets as needed.		
4		NOTES This proposal is based on the equipment list provided with the same Project number. If the quantities change on the equipment list, then this installation pricing shall change respectively.		
Plus sales tax, if applicable				\$19,885.89

Motorola Solutions, Inc. 8240 Vicela Drive, Unit 2, Sarasota, FL 34240 | Tel: 941-343-0020 | mscsarasota@motorolasolutions.com

Send Payment To: Motorola Solutions, Inc. 13104 Collections Center Drive, Chicago, IL 60693

Wire Transfer Details: CHICAGO, Fed Routing Code: 026009593, SWIFT: BOFAUS3N, Bank Account No: 3756319819



August 15, 2024

Ginny Duyn, CPPB
City of North Port
4970 North Boulevard
North Port, FL 34286

Dear Ms. Duyn:

Motorola Solutions, Inc. is the leader in communications systems for the Government and Public Safety market. The systems we manufacture and maintain include commercially available products, proprietary hardware and software components, which combine to produce premier communication capabilities such as the Sarasota County P25 Radio System.

By nature of the complex proprietary hardware and software components as well as the overall system design, we recommend that Motorola Solutions, Inc. and Motorola Solutions, Inc. Technicians, who are trained on Motorola Solutions, Inc. systems, perform maintenance services on your system. **The only Motorola Solutions, Inc. Authorized Service Center providing maintenance to Government and Public Safety customers in Sarasota County is the Sarasota Motorola Solutions Center (MSC) with an office located at 8240 Vicela Dr, Unit 2, Sarasota, FL 34240.** MSC with a local presence has the capability to comply with the needs of Sarasota County as it pertains to availability to perform the requested maintenance and as needed repairs of equipment performed in the field and at their own repair facility, including contracted response time(s) to emergency and non-emergency service calls, notification of repair delays and to provide contract maintenance and inventory reports. Severity 1 issues are dispatched twenty four (24) hours a day, three hundred sixty five (365) days a year including holidays. The standard Response time is 2 hours or less for Severity 1 events.

In addition, in order to protect your system investment, any factory certified modifications or enhancements to the hardware or software for your system should be provided by Motorola Solutions, Inc. In the event that a required fix requires such involvement, Motorola Solutions, Inc. will provide the necessary solution as part of the maintenance agreement. Furthermore, Motorola Solutions, Inc. provides advanced service solutions that will help maximize the performance of your network and provide optimal efficiency. Our comprehensive suite of services follows a total lifecycle framework which means complete end-to-end coverage of your network.

Motorola Solutions, Inc. services collaborate with you to meet the needs of your organization and your end users. Our long-standing industry partnerships and expertise have helped make us the premier vendor of end-to-end voice and data applications delivery solutions for government and public sector organizations. First-response organizations around the world trust Motorola Solutions, Inc. to deliver technology that's second nature — seamlessly connecting users to real-time information and allowing them to focus on their missions, not the technology. Trust us to securely design, integrate, support, operate and manage your essential communications networks.

We will work with you in a flexible manner that is appropriate to meet your needs and goals — ultimate control always remains with you.

If you have any questions, do not hesitate to contact me directly. We look forward to continuing to provide you with the best-in-class hardware, software and services.

Sincerely,

A handwritten signature in black ink that reads 'Justin Pounders'.

Justin Pounders
Customer Support Manager
Motorola Solutions, Inc.
(727) 488-6299
Justin.Pounders@motorolasolutions.com