



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION
4970 CITY HALL BLVD
NORTH PORT, FLORIDA 34286
Office: 941.429.7174
Email: purchasing@northportfl.gov



NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

Sole/Single Source No: SS NO. 25-35
Date Posted: March 26, 2025
Written Response Due Date: April 2, 2025

This is **not** a Request for Proposals and there is no solicitation available. The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will **not** be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT:** Annual Subscription of Software Services
- **AMOUNT** (This is an acquisition with an estimated value of): \$12,915.50
- **VENDOR:** CELLEBRITE, INC.

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION:** PURCHASING, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail purchasing@northportfl.gov. Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at www.demandstar.com. Links to DemandStar are also available from the City website at www.northportfl.gov. This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/filesshare>. If you have any questions, concerns, or problems accessing this request using the link, please contact Michael White, Contract Administrator I, at 941.429.7174. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to purchasing@northportfl.gov. No verbal requests will be honored.



Procurement Request

City of North Port

Request

Request Type *

Sole/Single Source/Standardization

Capital? (?) No Yes**PRR-EX (?)** Yes**FY ***

2025

Type code ***Preparer**

Michael Bodmer

Pre-Director Approver(s) (?)

	Name
1	Susan Wagner

Department *

POLICE

Division(s)**Commission Meeting? *** Yes No**Commission Override (?)** Yes No**Purchase****Payment Method *** Visa Purchase Purchase Order**Purchase Type *** Single Purchase (current FY)
 Blanket Purchase (current FY)**Purchase SubType *** None Change Order
 Amendment**Description ***

This purchase is for the annual subscription of Cellebrite Inseyets Pro software currently used by the North Port Police Department.

*Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. **All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.***

Exemption Explanation (?) *

This is a license and subscription renewal for proprietary digital forensic software. The product uses hardware and software to extract data from various forms of portable digital media. No one comes on site and there is no remote into the Department's system.

Steps taken to verify these goods and/or services are not available elsewhere (?) *

N/A This is a sole source procurement request for software that is currently being used by the North Port Police Department.

Other vendors that were contacted (?) *

N/A

Grant? * Yes No**Technology Related? (?) *** Yes Renewal No**Technology type ***

Software

Exemption**Reason ***

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

 Patent, copyright or unique design restrictions. (Sole Source) Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source) Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

Other: None or some of the above apply. Provide detailed justification below.

Explanation *

This is for the annual subscription of software services. The documents for Universal Forensic Extraction Device (UFED) go back to 2014 with yearly renewals. They have changed the product name of UFED to Inseyets this year, but it is the same product. It is a sole source provider.

Supporting backup *

[Click the Preview icon or right click link and select open in new tab or window to avoid downloading.](#)

Cellebrite Inc Sole Manufacturer Letter Inseyets.pdf

156.39KB

DemandStar

[For Purchasing Division](#)

Date Posted

Sole/Single Source Number

Effective Date

Expiration Date

PostedPlusSeven

Hidden

Purchase Details

Line Items

Item #	Description *	Unit of Measure	Quantity *	Unit Price *	Subtotal
1	Inseyets Online Pro	ea	1.00	\$8,742.80	\$8,742.80
2	Inseyets Pro PA Stand Alone	ea	1.00	\$4,172.70	\$4,172.70

Shipping (?) * **Total Charges**
 \$0.00 \$12,915.50

Accounts (?)

	Dept *	Account # (?) *	Project #	Amount *
1		001-2100-521.46-01		\$12,915.50

Total Payments
 \$12,915.50

Comments to Budget (?)

Backup Attachments

[Click the Preview icon or right click link and select Open link in new tab or window to avoid downloading.](#)



Additional Backup

Related NavLine Req, price sheet, quote, drawings, specifications, risk waiver, etc.

Risk Waiver.pdf	245.21KB
Quote Q-439387-1.pdf	111.19KB

Vendor Details

Vendor Information (?)



Except for Emergency purchases, vendor MUST already be setup as a vendor in NaviLine.

Vendor Name * CELLEBRITE INC **Vendor Number *** 5672

Vendor Name CST

Contact **Vendor Email**
tommy.smith@celebrite.com

Remittance Address
PO BOX 23551, NEW YORK, NY 10087-3551

Phone
800-942-3415

Vendor Documentation Current (?) *
 Yes No

Risk Documentation Current (?) *
 Yes No Waiver Attached

YTD Expenses (?)

Department Inclusive (?) * **City Inclusive (?) ***
\$12,915.50

Highest Approver (?) *

FD and CM will be skipped on the back end, as needed.

Cellebrite Inc.
 8065 Leesburg Pike,
 Suite T3-302
 Vienna, VA 22182
 USA

Tel. +1 800 942 3415
 Fax. +1 201 848 9982
 Tax ID#: 22-3770059
 DUNS: 033095568
 CAGE: 4C9Q7
 Company Website:
<http://www.cellebrite.com>

Quote

Quote# Q-439387-1
Date: 3/25/2025

Billing Information
 4980 CITY HALL BLVD
 NORTH PORT, Florida 34286-4100
 United States

Delivery Information
 North Port Police Department
 4980 City Hall Blvd.
 North Port, FL 34286
 United States

Wire To:
 Bank Routing Number: 021000021
 Account Number: 761020590
 Account Name: Cellebrite Inc.

Contact: Jason Selzer
Phone: +19414297334

Contact: Jason Selzer
Phone: (941) 429-7334

Check Remittance (Only for NA):
 Cellebrite Inc. ,
 PO BOX 23551
 New York, NY, 10087-3551

End Customer: North Port Police Department (FL)

Click [here](#) to process with Credit Card payment
 By clicking the link above and accepting this quote,
 You are expressing your agreement and compliance to and with the terms contained on this quote.

Customer ID	Good Through	Payment Terms	Currency	Sales Rep
SF-00034612	Apr 13, 2025	Net 45	USD	Georgia Leacox

Product Code	Product Name	Qty	Start Date	End Date	Serial Number	Net Price/Unit	Net Price
B-CNR-05-003	Upgrade to Inseyets Online Pro	1	Apr 14, 2025	Apr 13, 2026	1709106080	8,742.80	8,742.80
S-UFD-20-003	Inseyets Pro UFED Subscription	1	Apr 14, 2025	Apr 13, 2026	1709106080	0.00	0.00
S-UFD-20-006	Inseyets Pro PA Subscription	1	Apr 14, 2025	Apr 13, 2026	1709106080	0.00	0.00
F-UFD-06-005	Inseyets upgrade kit	1				0.00	0.00
B-CNR-08-001	Inseyets Pro PA Stand Alone	1	Apr 14, 2025	Apr 13, 2026	673270941	4,172.70	4,172.70
S-UFD-20-007	Inseyets Pro PA Standalone Subscription	1	Apr 14, 2025	Apr 13, 2026	673270941	0.00	0.00

SubTotal	USD 12,915.50
Shipping & Handling	USD 0.00
Sales Tax	USD 0.00
Total	USD 12,915.50

Comments:

Terms and Conditions:

- This Quote/Proforma Invoice/Tax Invoice, together with the terms and conditions and license agreement listed below that are incorporated by reference to this Quote/Proforma Invoice (together, the "Agreement"), constitute an offer by Cellebrite. By signing this the Quote/Proforma Invoice, issuing a purchase order (or other ordering document) in connection with this the Quote/Proforma Invoice, or downloading and/or using the products identified in this the Quote/Proforma Invoice/Tax Invoice, the customer agrees to be bound by the terms of this Agreement. Any additional or different terms or conditions contained in any customer document, purchase order or other ordering document will not be binding upon Cellebrite unless expressly accepted in a document signed by a Cellebrite authorized signatory.
- Quote is subject to regulatory approval.

- Freight Terms: FCA (NJ)
- General: The following terms shall apply to any product at <http://legal.cellebrite.com/us/index.html>
- EULA: All Cellebrite Software is licensed subject to the end user license agreement available at <https://legal.cellebrite.com/End-User-License-Agreement.html>
- Advanced Services (CAS): The following terms apply to Cellebrite Advanced Services at <https://legal.cellebrite.com/CB-us-us/index.html>
- Premium: The following terms shall apply only to Cellebrite Premium at <http://legal.cellebrite.com/intl/PremiumUS.htm>
- Pathfinder: The following terms apply to Cellebrite Pathfinder at <https://legal.cellebrite.com/PF-Addendum.htm>
- Training Services: The following terms apply to Cellebrite Training Services at <http://legal.cellebrite.com/intl/Training.htm>
- SaaS: The following terms apply to Cellebrite SaaS Services at <https://legal.cellebrite.com/SaaS.htm>
- Endpoint SaaS: The following terms apply to Cellebrite Cellebrite Endpoint SaaS at <https://legal.cellebrite.com/Endpoint-SAAS.html>

In the event of any dispute as to which terms apply, Cellebrite shall have the right to reasonably determine which terms apply to a given purchase order.

Please indicate the invoice number when remitting payment

*SALES TAX DISCLAIMER: Cellebrite Inc. is required to collect Sales and Use Tax for purchases made from the following certain U.S. States. Orders are accepted with the understanding that such taxes and charges shall be added, as required by law. Where applicable, Cellebrite Inc. will charge sales tax unless you have a valid sales tax exemption certificate on file with Cellebrite Inc. Cellebrite Inc. will not refund tax amounts collected in the event a valid sales tax certificate is not provided. If you are exempt from sales tax, you must provide us with your sales tax exempt number and fax a copy of your sales tax exempt certificate to Cellebrite Inc.

Please include the following information on your PO for Cellebrite UFED purchase:

- Please include the ORIGINAL QUOTE NUMBER (For example - Q-XXXXX) on your PO
- CONTACT NAME & NUMBER of individual purchasing and bill to address
- E-MAIL ADDRESS of END USER for monthly software update as this is critical for future functionality

I, the undersigned, hereby confirm that I am authorized to sign this Quote/Proforma Invoice on behalf the customer identified above , and I hereby approve that my signature is legally binding upon the customer identified above.

Customer Name: North Port Police Department (FL)

Signature: _____

Effective Date:

Name (Print): _____

Title: _____

Please sign and email to Alexandria Keller at alexandria.keller@cellebrite.com

March 19, 2024

TO WHOM IT MAY CONCERN,

This letter is provided to inform you that a **Sole Manufacturer justification** exists because the solution identified in this document, required to satisfy the Agency's needs, are only manufactured, developed or made available from Cellebrite Inc. This letter identifies Cellebrite Inc. As the sole Developer, and Manufacturer of respective items listed below in detail:

Cellebrite InsEYEs Core / Pro / Offline

Cellebrite Inc. was established in 1999 and is based in Morristown, NJ and Vienna, VA, and is incorporated in the state of Delaware. Cellebrite Inc. supports customers and users around the globe including US, Latin America, Canada, and Mexico. With more than 60,000 extraction licenses deployed in multiple countries, Cellebrite's forensic extraction products have been deployed throughout the world, and our Cellebrite Pathfinder is an extension of these forensic extraction products. Our forensic extraction customers include the Department of Defense, Federal Government, Intelligence Organizations, Military, and Law Enforcement Divisions.

Agencies today are facing several challenges when it comes to Digital Forensics:

1. Access to locked and encrypted devices.
2. Volume of data collected.
3. Provide faster insights.
4. Variety of Data sources including Mobile devices, Computer, Cloud etc.

To address these challenges, Cellebrite Inseyets is equipped with unique capabilities that are exclusive to Cellebrite and not available from any other company. These capabilities include, Unlocking using AFU or Brute-Force and providing a Full File-system and/or Physical extraction from most of the leading Android vendors such as Samsung, Xiaomi, LG, Huawei, Motorola, Sony, Google and others in addition to

Cellebrite Inc., 8065 Leesburg Pike, Suite 302, Vienna VA, 22182

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Apple iOS devices including the latest iPhones and iOS versions. As Mobile devices play a major role during investigations, Cellebrite Inseyets technology provides Law Enforcement personnel access to the newest locked, encrypted, and updated Mobile devices. This capability enables the Law Enforcement to collect digital evidence such as phone logs, IM, chat messages, social media, emails, images, and other information that is locked and encrypted.

Furthermore, to face growing number of cases and data Cellebrite Inseyets is equipped with Automation capabilities that streamline the extraction to report process that saves valuable hours to our customers.

Our competitive advantages include:

- **Access Locked and Encrypted leading mobile devices.** Cellebrite Inseyets supports Full File-System, User data extraction and Physical extraction from the widest range of iOS and Android devices while bypassing, After-First-Unlocking or brute forcing the device passcode and other security measures. Cellebrite Inseyets is the only tool that provides both a Generic iOS and Generic Android devices in the same product. Inseyets support all the leading vendors in the market including Apple, Samsung, Huawei, Motorola, LG, OPPO, VIVO, Google, Sony, Xiaomi and many others.

In addition, Cellebrite Inseyets provide access (extraction and decoding) to leading Android secured containers such as Samsung secured folder, Huawei Private Space and Xiaomi 2nd Space.

Last, Cellebrite Inseyets allows Selective App extraction for both iOS and Android devices.

- **Broadest Device & App Support.** Cellebrite has the largest device inventory in the industry that holds more than 15K mobile devices from different vendors, OS, Locations, and years. Cellebrite is purchasing dozens of devices each month from different countries to support customer's needs.

- **Industry's leading Decoding and Reporting.** Cellebrite Physical Analyzer (PA) is the leading tool for Decoding and Reporting. PA is go-to-tool when it comes to Mobile Forensics analysis. UFED Report (UFDR) is the common format used by examiners and prosecutors in courts world-wide.

- **Extraction to UFDR streamline.** Harnessing Cellebrite unique capabilities of Access and Decoding, Cellebrite Inseyets can now Streamline the extraction all the way to a UFED Report (UFDR) which is a standard in Forensics. The new capabilities can accelerate processing speed of a case in 40%-70% which allows examiners to process more cases in less time.

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- **Large, Established User Community.** Since 2007, Cellebrite has deployed more than 60,000 Cellebrite UFED in 100+ countries to support law enforcement, intelligence services, border patrols, military forces, public safety agencies and commercial organizations.
- **Forensically Sound Evidence Every Time.** Unlike competitors’ “black box” third-party boot loaders or other tools, Cellebrite Premium uses custom-designed, read-only methods, which ensure forensically sound File-System and Physical extractions.
- **Technology and Research and Development (R&D) Leadership.** Cellebrite provides the mobile forensic industry’s most comprehensive Android, Apple iOS, Blackberry, and Windows Mobile support. Cellebrite has a staff of 250+ engineers—the most of any mobile forensics’ solution provider. We are committed to investing in the ongoing R&D to innovate around customer and market needs.
- **Best-in Class Training Ensures a Repeatable, Reproducible Mobile Forensics Process.** Open to all user levels, from beginners to advanced, Cellebrite certification training provides hands-on experience with Cellebrite products and applications, delivering the tools and knowledge required for evidence collection data analysis, searching, and reporting.

Sincerely,

Hagit Reuven

VP, Global Sales Operations



City of North Port

Human Resources Department
Risk Management
4970 City Hall Boulevard
North Port, FL 34286
Phone: 941.429.7200
Fax: 941.429.7135

Print Form

Date submitted:

This form is NOT used for the purchase of services (vendors coming on site) or any purchases utilizing a piggyback.

Insurance Requirements Waiver Form for Supplies

Primary Department:

Secondary Department:

Requested by / Phone#:

Amount of Purchase:

Provide a DETAILED description of the items being purchased:

Is this an online order (delivered) Is this an in store pick-up

Supplies to be purchased (based on Delivery ONLY) - NO INSTALLATION

- Apparel / Uniforms: *(City must provide artwork/logo and approves proof)*
- Tools for the Trade: Hand tools, weapons, cameras, badges, safety apparatus
- Cleaning Supplies: *Examples of acceptable items include - paper towels, hand soap, toilet paper, cleaning detergent, that do not exceed five (5) gallons per unit*
- Business cards, envelopes, stationary: *(City provides logo/artwork and approves proof)*
- City promotional items: *(City provides logo/artwork and approves proof)*
- Going to local store to purchase items: Hobby Lobby, Lowes, Home Depot, Wal-Mart, Michaels, etc.
- Vehicle / Light or Heavy Equipment *(Cannot use this form if under contract with piggyback)*
- Mechanical Parts for Repairs / Maintenance
- Gym or Fitness Equipment
- Office Supplies
- Computer Software *(No remote access, City purchases and IT installs, maintains and troubleshoots)*
- Back Packs & school supplies
- Professional Memberships/Certifications

NOTE: As the requester, the Department accepts liability for the submission of this form and the request to waiver insurance requirements. By the submission of this form, it is understood that this is a supply only purchase and that no vendor will be coming on site, installing products, or accessing a computer system remotely.

If you are not sure, it is the responsibility of the requester to submit form 900.1 Insurance Requirements Request Form for risk review at RiskServices@cityofnorthport.com. ALL procurement procedures still apply.

Requester _____ Date _____

All fields must be completed; incomplete forms will be returned to the requester.