



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION
4970 CITY HALL BLVD
NORTH PORT, FLORIDA 34286
Office: 941.429.7170
Fax: 941.429.7173
Email: purchasing@northportfl.gov



NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

Sole/Single Source No: SS NO. 25-22

Date Posted: February 20, 2025

Written Response Due Date: February 27, 2025

This is **not** a Request for Proposals and there is no solicitation available. The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will **not** be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT: Ammunition Purchase**
- **AMOUNT** (This is an acquisition with an estimated value of): **\$26,999.99**
- **VENDOR: Florida Bullet, Inc.**

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail purchasing@northportfl.gov. Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at www.demandstar.com. Links to DemandStar are also available from the City website at www.northportfl.gov. This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/filesshare>. If you have any questions, concerns, or problems accessing this request using the link, please contact Michael White, Contract Administrator I, at 941.429.7174. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to purchasing@northportfl.gov. No verbal requests will be honored.



Fiocchi of America
Law Enforcement Sales
6930 N.FremontRd.
Ozark, MO 65721

www.fiocchiusa.com

January 4, 2024

To Whom It May Concern,

In reference to Fiocchi of America, Law Enforcement distributors in the State of Florida, Florida Bullet in Oldsmar, FL., at this time is the only Factory authorized Law Enforcement Distributor resident in the State of Florida for Fiocchi of America, which is owned by CSG. The Czech Slovak Group.

Currently, Florida Bullet is the only Law Enforcement Distributor authorized for drop shipments directly from the factory resident in Florida.

Thank you for your interest in our products as well as the opportunity to service your agency.

Best Regards,

A handwritten signature in black ink that reads "Chris Tinkle".

Chris Tinkle

VP Sales



6930 N. Fremont Rd
Ozark, MO 65721
Office: (417) 551-9930
c.tinkle@fiocchiusa.com



March 19, 2024

To whom it may concern:

Florida Bullet is currently the only factory authorized Law Enforcement Distributor in the State of Florida for SinterFire ammunition.

Florida Bullet is currently the only Law Enforcement Distributor authorized for drop shipments directly from the factory within Florida.

Thank you for your interest in our products.

Sincerely,

A handwritten signature in blue ink, appearing to read 'GB', is located below the word 'Sincerely,'. The signature is stylized and includes a horizontal line extending to the right.

Greg Benini
Director of Sales
SinterFire, Inc.



January 31, 2024

TO: Whom It May Concern,

RE: FL - Authorized Distributors

This letter is to serve as a notice that Florida Bullet in Oldsmar, FL is currently the only authorized “exclusive” Law Enforcement Ammunition Distributor for the State of Florida for Federal and Speer Ammunition.

Presently, Florida Bullet is the only Law Enforcement Ammunition Distributor authorized to dropship factory ammunition within Florida to Law Enforcement Agencies.

Please contact me if you have any questions.

Respectfully,

A handwritten signature in black ink, appearing to read "R. Watkins", with a long horizontal flourish extending to the right.

Randall D. Watkins
Director, LE Sales - West
USMC Ret.
Mobile: 512-549-9646
Randall.Watkins@VistaOutdoor.com





Procurement Request

City of North Port

Request

Request Type *

Sole/Single Source/Standardization

Capital? (?) No Yes**PRR-EX (?)** Yes**FY ***

2025

Type code *

S

Preparer

Michael Bodmer

Pre-Director Approver(s) (?)

	Name
1	Susan Wagner

Department *

POLICE

Division(s)**Commission Meeting? *** Yes No**Commission Override (?)** Yes No**Purchase****Payment Method *** Visa Purchase Purchase Order**Purchase Type *** Single Purchase (current FY)
 Blanket Purchase (current FY)**Purchase SubType *** None Change Order
 Amendment**Description ***

Purchasing ammunition for training purposes.

*Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. **All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.***

Exemption Explanation (?) *

Florida Bullet is a Florida sole source, factory authorized Law Enforcement distributor of Speer, Federal and Fiocchi ammunition. These brands have been around over 40 years and have been used and trusted as good options for law enforcement.

Steps taken to verify these goods and/or services are not available elsewhere (?) *

Florida Bullet is a Florida sole source, factory authorized law enforcement distributor of Speer, Federal and Fiocchi ammunition. The sole source documentation is attached. These are the brands of ammunition used by the North Port Police Department.

Other vendors that were contacted (?) *

N/A

Grant? * Yes No**Technology Related? (?) *** Yes Renewal No**Exemption****Reason ***

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

 Patent, copyright or unique design restrictions. (Sole Source) Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source) Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

Other: None or some of the above apply. Provide detailed justification below.

Explanation *

Sole Source

Original Purchase (?) *

12/01/2017

Standardization cannot be on the first purchase.

Supporting backup *

[Click the Preview icon or right click link and select open in new tab or window to avoid downloading.](#)

Sole Source - Vista.pdf	293.98KB
Sole Source - Sinter Fire.pdf	279.39KB
Sole Source - Fiocchi.pdf	302.91KB

DemandStar

For Purchasing Division

Date Posted

Sole/Single Source Number

SS25-18

Verified By

Bernice Moen

Effective Date

Expiration Date

PostedPlusSeven

Hidden

01/06/1900

Purchase Details

Line Items

Item #	Description *	Unit of Measure	Quantity *	Unit Price *	Subtotal
1	Fiocchi Shooting Dynamics Pistol Ammunition, 9 MM, Full Metal JAcket, 124 GR, 1180 fps, 50 Rd/Box	EA	48.00	\$269.90	\$12,955.20
2	Federal Duty, 9MM HSt, 124 Grain JHP, 1,000 Per Case	EA	5.00	\$399.90	\$1,999.50
3	Sinterfire 9 mm, 100 grain frangible 1,000 bulk pack	EA	10.00	\$492.07	\$4,920.70
4	Sinterfire Training, 223, 55 gr. Frangible, 1,000 rounds bulk	EA	4.00	\$677.18	\$2,708.72
5	Fiocchi Shooting Dynamics Rifle Ammunition, 223 Remington 55	EA	8.00	\$499.90	\$3,999.20

