



City of North Port
FINANCE DEPARTMENT/PURCHASING DIVISION
4970 CITY HALL BLVD
NORTH PORT, FLORIDA 34286
Office: 941.429.7170
Fax: 941.429.7173
Email: purchasing@cityofnorthport.com



NOTICE OF INTENT TO AWARD A SOLE/SINGLE SOURCE PROCUREMENT

Sole/Single Source No: SS NO. 25-01

Date Posted: October 11, 2024

Written Response Due Date: October 18, 2024

This is **not** a Request for Proposals and there is no solicitation available. The proposed contract action is for product or services for which the City intends to negotiate and award with only one contractor/vendor under the authority of and in accordance with Florida State Statute 287.057(5)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will **not** be considered as proposals, bids, or quotes.

- **DESCRIPTION OF SERVICE/PRODUCT: Wireless Emergency Notification System**
- **AMOUNT** (This is an acquisition with an estimated value of): **\$32,655.00**
- **VENDOR: Visiplex Inc.**

Interested firms or individuals may identify their interest and capability to respond to the requirement by submitting in writing their name, address, point of contact, telephone number, e-mail, and a statement regarding capability to provide the specified procurement per the attached specifications. Interested firms will be considered only if they respond with clear and convincing documentation that they are capable of meeting or exceeding the requirements stated herein. All responses received within seven (7) calendar days after the date of publication of this synopsis will be reviewed by the City. A determination by the Procurement Manager not to compete this proposed action based on the responses to this notice is solely within the discretion and approval of the Procurement Manager and City Manager.

All sole/single source purchases exceeding the formal threshold indicated in the policies and procedures manual will require Commission Approval.

All responses must be in writing and returned to **ATTENTION: PURCHASING**, City of North Port, 4970 City Hall Boulevard, Suite 337, North Port, Florida, 34286 or by: Fax 941-429-7173, or by e-mail purchasing@northportfl.gov. Note the number of the Sole Source Information inquiry on documentation.

Information regarding this Intent may be viewed and downloaded from DemandStar's website at www.demandstar.com. Links to DemandStar are also available from the City website at www.northportfl.gov. This Notice of Intent is posted on the City FTP site at <https://northportfl.gov/filesshare>. If you have any questions, concerns, or problems accessing this request using the link, please contact Bernice Moen, Contract Administrator I, at 941.429.7114. Request for additional information or clarification regarding the specifications must be sent via facsimile to 941.429.7173 or via email to purchasing@northportfl.gov. No verbal requests will be honored



1287 Barclay Boulevard, Buffalo Grove, IL 60089

Phone: (847) 229-0250 Fax: (847) 229-0259 Web: www.visiplex.com

8/30/2024

Lisa Guerreiro
City of North Port
4970 City Hall Boulevard
North Port, FL 34286

Dear Lisa,

This letter is to confirm that the Visiplex wireless PA and emergency notification system solution that was provided to the City of North Port, Florida is unique in features and operational capabilities to Visiplex, Inc.

Visiplex wireless communication system solutions is based on proprietary technology, communication protocols and patents solely held by Visiplex, Inc. Moreover, Visiplex wireless products are exclusively designed, manufactured and distributed by Visiplex, Inc.

Sincerely,

Pat Devine
Regional Account Manager
Phone: (847) 229-0250
Email: patd@visiplex.com
www.visiplex.com

Visiplex, Inc.

1287 Barclay Boulevard, Buffalo Grove, IL 60089
Phone: 847-229-0250 Fax:847-229-0259
Website: www.visiplex.com Email: sales@visiplex.com

Sales Quote: 274823

Bill to: City of North Port - City Hall
4970 City Hall Boulevard
North Port FL 34286
Contact: Kevin Jagiello
Phone: 1-941-374-2036 **Fax:**

Date: 09/20/24 **Revised:** 09/20/24
Issued by: Pat Devine
Project: Wireless PA & Emergency Notification System
RMA Number:
Shipping Method: FDX-GROUND

No.	Product P/N	Description	Quantity	Price	Amount
1	VS4820 »	Desktop Paging Base Station. Includes Handset Microphone.	2	1,750.00	3,500.00
2	VS674	Transmitter Shielded Extension Cable, 100 Feet. Includes Extension Adapter.	2	100.00	200.00
3	VS101-HP	High Power Transmitter. Includes Magnetic Mount Antenna (Transmit) and BNC Female to N Male RF Connector.	2	1,795.00	3,590.00
4	VS661-025	RG-58U Coax RF Transmission Line, 25 Feet.	2	75.00	150.00
5	VNS2640 »	Wireless PA Speaker with Beacon Lights and Message Board.	28	475.00	13,300.00
6	VNS2681	Backup Battery Option (*integrated).	28	35.00	980.00
7	VNS2720 »	Wireless Multi-Color Beacon Light.	36	255.00	9,180.00
8	VNS2214-7 »	Wireless PA Horn Speaker Set. Includes VNS2210, VNS2281, VNS2087.	2	445.00	890.00
9	VNS2252 »	Backup Battery Option (*integrated).	2	35.00	70.00
10	VS-LIC »	FCC 10-Year License.	1	495.00	495.00

» Click on Product P/N marked in Blue to open the respective website link (if Adobe Reader displays a Security Warning dialog box, select Remember My Action for This Site and click on Allow).

To pay online, go to <https://www.visiplex.com/secure-payment-service> (Reference: Quote 274823. Please confirm shipping charges are included, limited to USA and Canada and up to \$10K)

Subtotal (USD): 32,355.00

Freight (USD): 300.00

Total (USD): 32,655.00

Comments

Terms and Conditions:

1. Unless mentioned otherwise, all products include standard one-year warranty. Repairs include 90 days limited warranty.
2. If you do not have approved NET terms, payment terms are prepaid, charged to a credit card (USA and Canada only) or COD (USA only).
3. Prices do not include sales tax (if applicable) and shipping charges (unless mentioned otherwise).
4. Quote is valid for 30 days.
5. Product description may include main features only. Refer to product's datasheet for complete information.
6. The configuration and equipment listed on this quote represent a suggested solution based on available products and technology and based on information (if any) that was provided in regards to the quoted project. The suggested solution may not fully comply with specifications, documentation or materials (if any was provided).

Visiplex, Inc.

1287 Barclay Boulevard, Buffalo Grove, IL 60089
Phone: 847-229-0250 Fax:847-229-0259
Website: www.visiplex.com Email: sales@visiplex.com

Customer Order Form

Bill to: Bill to the address at the top of the quote Bill to the address below (please print)

Customer Name: _____

Address: _____

City: _____ **State / Province:** _____ **Zipcode:** _____

Contact Name: _____

Phone: _____ **Fax:** _____

Ship to: Ship to the address at the top of the quote Ship to the address below (please print)

Customer Name: _____

Address: _____

City: _____ **State / Province:** _____ **Zipcode:** _____

Contact Name: _____

Phone: _____ **Fax:** _____

Payment Method: Charge credit card below Pre-Payment COD

Card Holder Name (please print): _____

Card Number: _____ **Exp.:** _____ **Security Code:** _____

Card Billing Address: _____

City: _____ **State / Province:** _____ **Billing Zipcode:** _____

Card Holder Signature: _____

Terms and Conditions

1. This form is valid as a customer purchase order per Visiplex, Inc. Quote No. 274823 (by Pat Devine).
2. Shipping charges and sales tax (if applicable) will be added to the total amount of this order.
3. Loaner or Demo items not returned within 30 days from shipping date, will be invoiced according to the information in this form.
4. By signing this form, I accept the terms and conditions and request to process this order according to the above information.

Name (please print): _____

Authorized Signature: _____



Procurement Request

City of North Port

Request

Request Type *

Sole/Single Source/Standardization

Capital? (?) No Yes**PRR-EX (?)** Yes**FY ***

2025

Type code ***Preparer**

Lisa Guerreiro

Pre-Director Approver(s) (?)

	Name
1	Garrett Woods
2	Chelsea Buell

Department *

PUBLIC WORKS

Division(s)

FACILITIES MAINTENANCE

Commission Meeting? * Yes No**Commission Override (?)** Yes No**Purchase****Payment Method *** Visa Purchase Purchase Order**Purchase Type *** Single Purchase (current FY)
 Blanket Purchase (current FY)**Purchase SubType *** None Change Order
 Amendment**Description ***

Equipment for wireless emergency notification system.

*Section 2-407 of the City of North Port Procurement Code provides guidelines for determining if good(s) or service(s) is/are a sole/single source. **All Sole/Single source requests will be posted on DemandStar & the City's Purchasing site for seven (7) calendar days.***

Exemption Explanation (?) *

Visiplex wireless communication system solutions is based on proprietary technology, communication protocols and patents solely held by Visiplex, Inc. Moreover, Visiplex wireless products are exclusively designed, manufactured and distributed by Visiplex, Inc.

Steps taken to verify these goods and/or services are not available elsewhere (?) *

n/a

Other vendors that were contacted (?) *

n/a

Technology Related? (?) * Yes Renewal No

Exemption

Reason *

Attach documentation from the manufacturer certifying the vendor selected is the only distributor/dealer/contractor for the products or services in question and/or holds the production, unique capability, copyrights, trademark, and/or patent to the item, and check the following applicable statement(s):

Patent, copyright or unique design restrictions. (Sole Source)

Proprietary rights in technical data and/or product formulations (e.g. cleaning compounds, lubricating oils, paint, etc.), which can only be determined through extensive laboratory analysis and examination. (Sole Source)

Only producer, such as utility supplier or construction material supplier, that will meet the specialized needs of the department or perform the intended function. (Sole Source)

Direct replacement parts, equipment or supplies that must be compatible with original equipment already installed but available only from the original equipment manufacturer. Most manufacturers have more than one dealer or distributor for their products. When this is the case, competition between dealers and/or distributors may be possible, eliminating the "sole or single source" restriction. (Single Source)

When tests and/or demonstrations of equipment, supplies, part, etc. under actual operating conditions reveal superior quality, performance, design or other characteristics in a brand product(s), which is available from only one source. Testing must be performed as often as practical. (Single Source)

Purchases for a brand product are to be made from one selected supplier, even though there are other suppliers that provide similar products. Options, such as pricing, availability, servicing, have been vetted and a supplier has been chosen that best meets the City's needs. (Single Source)

Maintenance, repair services or warranty which require specialized test equipment, procedures, and technical expertise available only from the original equipment manufacturer or authorized/licensed dealer/field service representative. (Single Source)

The part(s)/equipment are required to permit standardization and operating efficiencies within the organization and the parts and equipment are only available through a sole or single source. If competition is available, the parts and equipment must be competed. For brand-specific items, quotes should still be obtained. (Standardization)

Other: None or some of the above apply. Provide detailed justification below.

Explanation *

Supporting backup *

Click the Preview icon or right click link and select open in new tab or window to avoid downloading.

Visiplex Sole Source Vendor Letter - City of North Port FL 08 30 24.pdf

129.76KB

DemandStar

For Purchasing Division

Date Posted

Sole/Single Source Number

Effective Date

Expiration Date

PostedPlusSeven

Hidden

Purchase Details

Line Items

Item #	Description *	Unit of Measure	Quantity *	Unit Price *	Subtotal
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Shipping (?) *

\$300.00

Total Charges

\$32,655.00

Accounts (?)

	Dept *	Account # (?) *	Project #	Amount *
1		001-0760-519.46-04	FM25SU	\$32,655.00

Total Payments

\$32,655.00

Comments to Budget (?)

Backup Attachments



Click the Preview icon or right click link and select Open link in new tab or window to avoid downloading.

Additional Backup

Related NavLine Req, price sheet, quote, drawings, specifications, risk waiver, etc.

QUOTE_274823 dated 9-20-24.pdf

157.8KB

Vendor Details

Vendor Information (?)



Except for Emergency purchases, vendor MUST already be setup as a vendor in NavLine.

Vendor Name *

VISIPLEX INC

Vendor Number *

7023

Vendor Name CST

Contact

Vendor Email

sales@visiplex.com

Remittance Address

1287 N BARCLAY BLVD, BUFFALO GROVE, IL 60089

Phone

847-229-0250

Vendor Documentation Current (?) *

Yes No

Risk Documentation Current (?) *

Yes No Waiver Attached

YTD Expenses (?)

Department Inclusive (?) *

\$32,655.00

City Inclusive (?) *

Highest Approver (?) *

FD and CM will be skipped on the back end, as needed.

Purchasing Approver