

COUNTY OF SAN DIEGO SAN DIEGO
COUNTY FIRE PROTECTION DISTRICT
REGULAR MEETING
MEETING AGENDA
TUESDAY, MAY 21, 2024, 9:00 AM
COUNTY ADMINISTRATION CENTER, ROOM 310
1600 PACIFIC HIGHWAY
SAN DIEGO, CA 92101

- A. Roll Call
- B. Statement (just cause) and/or Consideration of a Request to Participate Remotely (emergency circumstances) by a Director, if applicable.
- C. Non-Agenda Public Communication: Opportunity for members of the public to speak to the Board on any subject matter within the Board's jurisdiction but not an item on today's agenda.
- D. Approval of the Statement of Proceedings/Minutes for the meeting of April 9, 2024.

NOTICE: THE BOARD OF SUPERVISORS MAY TAKE ANY ACTION WITH RESPECT TO THE ITEMS INCLUDED ON THIS AGENDA. RECOMMENDATIONS MADE BY COUNTY STAFF DO NOT LIMIT ACTIONS THAT THE BOARD OF SUPERVISORS MAY TAKE. MEMBERS OF THE PUBLIC SHOULD NOT RELY UPON THE RECOMMENDATIONS IN THE BOARD LETTER AS DETERMINATIVE OF THE ACTION THE BOARD OF SUPERVISORS MAY TAKE ON A PARTICULAR MATTER.

Supporting documentation and attachments for items listed on the agenda can be viewed online at www.sandiegocob.com or in the Office of the Clerk of the Board of Supervisors at the County Administration Center, 1600 Pacific Highway, Room 402, San Diego, CA 92101. To access the meeting virtually and offer public comment via a call-in option, please go to: www.sandiegocounty.gov/telecomments for instructions.

ASSISTANCE FOR PERSONS WITH DISABILITIES:

Agendas and records are available in alternative formats upon request. Contact the Clerk of the Board of Supervisors office at 619-531-5434 with questions or to request a disability-related accommodation. Individuals requiring sign language interpreters should contact the Countywide ADA Title II Coordinator at (619) 531-4908. To the extent reasonably possible, requests for accommodation or assistance should be submitted at least 72 hours in advance of the meeting so that arrangements may be made. An area in the front of the room is designated for individuals requiring the use of wheelchair or other accessible devices.

LANGUAGE TRANSLATION ASSISTANCE:

Language translation services for public speakers are available upon request to the Clerk of the Board of Supervisors at least 72 hours prior to the meeting (refer to Board Policy A-139 for additional information). Please contact the Clerk of the Board's office at (619) 531-5434 or via e-mail at publiccomment@sdcounty.ca.gov.

LEVINE ACT NOTICE: DISCLOSURES REQUIRED ON SPECIFIED ITEMS (GOVERNMENT CODE § 84308)

The Levine Act states that parties to any proceeding involving a license, permit or other entitlement for use pending before the Board must disclose on the record of the proceeding any campaign contributions of more than \$250 (aggregated) made by the parties or their agents to Board Members within the preceding 12 months. Participants with financial interests, and agents of either parties or participants, are requested to disclose such contributions also. The disclosure must include the name of the party or participant and any other person making the contribution; the name of the recipient; the amount of the contribution; and the date the contribution was made. This disclosure can be made orally during the proceeding or in writing on a request to speak.

Agenda Items

CONSENT CALENDAR

All agenda items listed under this section are considered to be routine and will be acted upon with one motion. There will be no separate discussion of these items unless a member of the Board of Directors or the Chief Administrative Officer so requests, in which event, the item will be considered separately in its normal sequence.

Agenda #	Subject
1.	REQUEST FOR SINGLE SOURCE PROCUREMENTS OF ZOLL AND STRYKER CARDIAC AND MEDICAL EQUIPMENT, ACCESSORIES, SERVICES, AND SOFTWARE FOR AMBULANCE TRANSPORTATION [FUNDING SOURCES: AMBULANCE TRANSPORT REVENUE, PROPERTY TAX REVENUE, AND OPERATING TRANSFER FROM THE GENERAL FUND]

1. SUBJECT: REQUEST FOR SINGLE SOURCE PROCUREMENTS OF ZOLL AND STRYKER CARDIAC AND MEDICAL EQUIPMENT, ACCESSORIES, SERVICES, AND SOFTWARE FOR AMBULANCE TRANSPORTATION (DISTRICTS: ALL)

OVERVIEW

The San Diego County Fire Protection District Board of Directors (Board) has taken several actions in recent years to expand and enhance the County of San Diego's fire and emergency medical services. The San Diego County Fire Protection District (SDCFPD), originally known as the County Fire Authority, has been providing fire protection and emergency medical services since June 2008. On August 1, 2022, SDCFPD became responsible for fire protection and emergency medical services in Ramona, including providing ambulance transportation services. On July 1, 2023, the Borrego Springs Fire Protection District dissolved and transferred responsibility for fire protection, emergency medical services, and ambulance transportation in Borrego Springs to the SDCFPD. On May 23, 2023 (FP 01), the Board authorized the SDCFPD to exclusively provide and/or manage emergency ambulance service in the areas where the County has or will have the responsibility. As of September 30, 2023, the SDCFPD began providing ambulance services in the entire SDCFPD Ground Ambulance Service Area (ASA), where there are now 16 full-time ambulances, 7 cross-staffed ambulances, and 7 reserve ambulances for a total of 30 County-owned ambulances. Today, SDCFPD maintains fire apparatus, ambulances, and provides critical equipment to staff, ensuring all emergency responders have the necessary tools to deliver the highest level of fire and emergency services in the region.

To effectively deliver these services, SDCFPD requires standardized equipment and gear. Emergency responders are trained in using the current cardiac and medical equipment. Staff cannot easily move from one product to another when they are designed with different components or software, which could jeopardize the safety of the public when responding to an emergency. Training staff on new products and software could take multiple months, leading to a possible decrease in quality of service to the public and a risk to the public's safety until staff are fully trained. In addition, the SDCFPD holds warranties and service agreements with the existing providers that would become obsolete without maintaining current contracts. Two SDCFPD contracts that provide critical emergency medical services support in our suburban and rural communities are expiring in 2024 - ZOLL Medical Corporation's (ZOLL) cardiac monitors and Stryker's patient gurneys and medical equipment. All SDCFPD ambulances and first responder engines have equipment from these providers onboard. SDCFPD is requesting single source approval to procure from two providers for the following goods and services: ZOLL cardiac equipment, related accessories, repair and servicing of the equipment, warranty services, and software for operating the equipment and Stryker medical equipment, gurneys, related accessories, repair and servicing of the equipment, and warranty services.

If approved, today's actions will authorize the Director, Department of Purchasing and Contracting, on behalf of the SDCFPD, to negotiate and award single source procurements for ZOLL and Stryker as-needed cardiac and medical equipment, accessories, repair and servicing of the equipment, warranty services, and related software for operating the equipment to ensure uninterrupted paramedic-level emergency medical services for staff on SDCFPD fire engines and ambulances. The length of requested single source contracts aligns with the life cycles of each product.

**RECOMMENDATION(S)
EXECUTIVE DIRECTOR**

1. In accordance with Board Policy, A-87, Competitive Procurement, approve and authorize the Director, Department of Purchasing and Contracting, to enter into negotiations with ZOLL Medical Corporation for as-needed cardiac equipment, accessories, repair services, warranties, and software, and subject to successful negotiation and determination of fair and reasonable price, award a contract for an initial term of one (1) year with five (5) additional one year option periods and an additional six months if needed; and to amend the contract as needed to reflect changes to services and funding, subject to the approval of the Director, San Diego County Fire Protection District, or their designee.
2. In accordance with Board Policy, A-87, Competitive Procurement, approve and authorize the Director, Department of Purchasing and Contracting, to enter into negotiations with Stryker for as-needed medical equipment and gurneys, accessories, repair services, and warranties, and subject to successful negotiation and determination of fair and reasonable price, award a contract for an initial term of one (1) year with six (6) additional one year option periods and an additional six months if needed; and to amend the contract as needed to reflect changes to services and funding, subject to the approval of the Director, San Diego County Fire Protection District, or their designee.

EQUITY IMPACT STATEMENT

Advanced (Paramedic) and Basic (Emergency Medical Technician) Life Support ambulances are critical components to an emergency medical services system that seeks to reduce health disparities in our region. The medical equipment from ZOLL and Stryker that are on these ambulances and fire apparatus are crucial to the health, safety, and emergency medical care provided to the residents in the San Diego County Fire Protection District, who are an older and more vulnerable population with significant healthcare needs in unincorporated communities.

SUSTAINABILITY IMPACT STATEMENT

The proposed actions to enter into single source contracts with ZOLL and Stryker for the procurement of medical equipment for the ambulances and fire apparatus in the San Diego County Fire Protection District, supports efforts for the operations, values, and priorities, including equitable service delivery, to the residents in our region.

FISCAL IMPACT

Funds for this request are included in the Fiscal Year 2024-25 CAO Recommended Operational Plan in San Diego County Fire. If approved, both recommendations will result in annual costs up to \$3.0 million. The funding sources for both recommendations are anticipated to be ambulance transport revenue, property tax revenue, and operating transfer from the General Fund. There will be no change in net General Fund cost and no additional staff years.

BUSINESS IMPACT STATEMENT

N/A