



## Request for Quotation

**Bed, Bath and Beyond new product innovation:**

### **Sweater Slider**

Bed, Bath and Beyond is seeking a U.S. manufacturer to make a clothing storage device that allows consumer to retrieve garments that are stacked at top, bottom or middle of storage location. Bed, Bath and Beyond is requesting quotes from MEP small and medium sized companies qualified to produce these storage units as described below and in the attached. For the purpose of quoting please use the following assumptions/guidelines:

Generate cost quotes with breakpoints based upon:

25,000 units

50,000 units

100,000 units

Assume that shipping begins within a 9-12 month window and requires a relatively consistent monthly flow. Limited door initial test is likely, so initial "test" levels would be sub 5000 units.

Bed, Bath and Beyond is seeking one manufacturer capable of the full execution of the product (including engineering capability to assist with translating product concept to the factory floor), but sub-contracting for specific portions will be considered as long as there is one touch-point for retailer and the sub-contractor is also U.S.-based. For the purpose of this quoting process we ask that specific product manufacturing information given below be adhered to, however manufacturers are encouraged to quote alternative product materials or slight design changes to make use of manufacturing efficiencies to reduce product cost. Manufacturer should provide cost quote and be prepared to provide prototype IF cost quote is of interest to retailer. Manufacturer should also be prepared to provide a factory profile document to retailer, inclusive of any specific certifications or approved retailer partners, and information about quality programs. Packaging requirements will be developed through coordination of retailer and manufacturer if the product is selected to move forward to market.

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Please submit questions to Caroline Rangel Ashley at [rangel@rti.org](mailto:rangel@rti.org) by 1/16/12 and submit quotes to [scott.dromms@edisonnation.com](mailto:scott.dromms@edisonnation.com) by 1/30/12.

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## Product Description

The Sweater Slider is a device that is designed to organize sweaters, t-shirts, or any articles of folded clothing in a simple and convenient manner. It allows removal of a single article of clothing from anywhere in a stack of clothing without disturbing the rest of the stack. Unlike other organizers and textile-based shelving units, the Sweater Slider does not take a set amount of space per item. It is a little thicker than a normal stack of folded clothing.

The Sweater Slider consists of 3 basic Components.

### 1– Base

This is the base of the device that holds sweaters, t-shirts, or any other folded clothing item. It can be a wooden or plastic rectangle you set down on a dresser, shelf, or floor. It can also be a textile based frame similar to the textile based shelving units linked below.

### 2– Rods

These are 2 or more vertical rods that affix to the posterior of the base below and extend upwards.

### 3– Flaps

These are rectangular flaps of cloth or vinyl with a low-friction surface. They also contain a fastening strip along the posterior that allows fastening to the rods in a manner that they are parallel to the base below. The fastening is such that the flaps can easily slide up and down along the rods but cannot be removed by pulling anteriorly. Flaps are used to separate single articles of clothing in a stack. A single item of clothing can be slid out from between two flaps quickly and easily without disturbing the rest of the stack of clothing which remains perfectly folded and wrinkle-free. The clothes above the removed item will simply slide down the rods and make a shorter stack of clothing.

As a feature, the flaps may be designed to quickly and easily detach and reconnect to the rods. This is useful for after an article of clothing has been removed. In this situation, there will be consecutive flaps without clothing in between. To place in a new article of clothing, one could simply remove the extra flap, reattach it on top of the stack, and place the new clothing item on top.

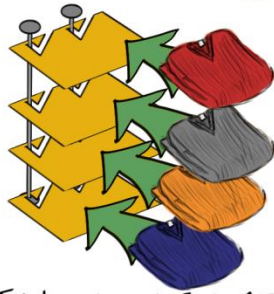
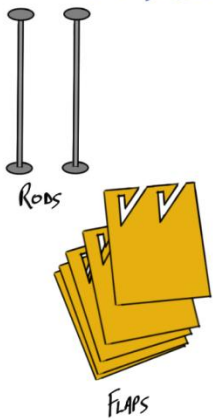
See attached for additional information.

Dimensions to quote upon would be 14Wx14Dx14H for each individual unit.

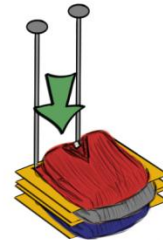
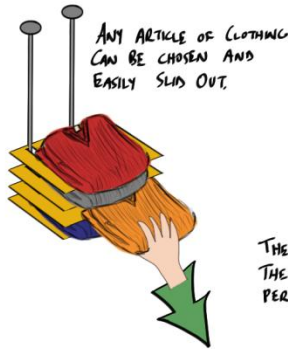
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# THE SWEATER SLIDER

... OR T-SHIRT TUGGER



THE LOW FRICTION FLAPS ATTACH TO THE RODS AND THE CLOTHES GO BETWEEN.



THE REST OF THE STACK SIMPLY COLLAPSES. THE OTHER CLOTHES REMAIN UNDISTURBED, PERFECTLY FOLDED, AND WRINKLE FREE.



FERAZ N. RAHMAN  
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