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## Advance Report on Durable Goods Manufacturers' Shipments, Inventories and Orders July 2012

**New Orders.** New orders for manufactured durable goods in July increased \$9.4 billion or 4.2 percent to \$230.7 billion, the U.S. Census Bureau announced today. This increase, up three consecutive months, followed a 1.6 percent June increase. Excluding transportation, new orders decreased 0.4 percent. Excluding defense, new orders increased 5.7 percent. Transportation equipment, up five of the last six months, had the largest increase, \$9.9 billion or 14.1 percent to \$80.4 billion.

**Shipments.** Shipments of manufactured durable goods in July, up seven of the last eight months, increased \$5.9 billion or 2.6 percent to \$231.1 billion. This was at the highest level since the series was first published on a NAICS basis in 1992 and followed a slight June increase. Transportation equipment, up four of the last five months, had the largest increase, \$5.4 billion or 8.4 percent to \$69.7 billion. This was also at the highest level since the series was first published on a NAICS basis and followed a 1.0 percent June decrease.

**Unfilled Orders.** Unfilled orders for manufactured durable goods in July, up two consecutive months, increased \$7.8 billion or 0.8 percent to \$996.3 billion. This followed a 0.4 percent June increase. Transportation equipment, also up two consecutive months, had the largest increase, \$10.7 billion or 1.9 percent to \$581.0 billion.

**Inventories.** Inventories of manufactured durable goods in July, up thirty of the last thirty-one months, increased \$2.7 billion or 0.7 percent to \$369.3 billion. This was at the highest level since the series was first published on a NAICS basis and followed a 0.3 percent June increase. Transportation equipment, also up thirty of the last thirty-one months, had the largest increase, \$1.4 billion or 1.3 percent to \$110.5 billion. This was also at the highest level since the series was first published on a NAICS basis.

**Capital Goods.** Nondefense new orders for capital goods in July increased \$4.9 billion or 6.8 percent to \$77.7 billion. Shipments increased \$0.8 billion or 1.2 percent to \$71.6 billion. Unfilled orders increased \$6.1 billion or 1.0 percent to \$592.9 billion. Inventories increased \$1.6 billion or 0.9 percent to \$170.1 billion. Defense new orders for capital goods in July decreased \$1.6 billion or 13.6 percent to \$10.2 billion. Shipments decreased \$0.4 billion or 4.6 percent to \$8.3 billion. Unfilled orders increased \$2.0 billion or 1.2 percent to \$167.6 billion. Inventories increased \$0.6 billion or 2.7 percent to \$21.4 billion.

**Revised June Data.** Revised seasonally adjusted June figures for all manufacturing industries were: new orders, \$465.1 billion (revised from \$465.8 billion); shipments, \$468.9 billion (revised from \$469.9 billion); unfilled orders, \$988.5 billion (revised from \$988.1 billion); and total inventories, \$604.4 billion (revised from \$605.4 billion).

Figures in text are adjusted for seasonality but not for inflation. Figures on new and unfilled orders exclude data for semiconductor manufacturing. For data, call (301) 763-4673 or go to <a href="http://www.census.gov/m3">http://www.census.gov/m3</a>.

Revised and more detailed estimates, plus nondurable goods data, will be published on August 31, 2012, at 10:00 a.m. EDT. The advance report on durable goods for August is scheduled for release on September 27, 2012, at 8:30 a.m. EDT. See back page for survey description. To receive the latest updates on the Nation's key economic indicators, download the America's Economy app for Apple and Android smartphones and tablets.

Table 1. Durable Goods Manufacturers' Shipments and New Orders 1

[Fetimates are shown in millions of dollars and are based on data from the Manufacturare! Shipmonte Inventoriae and Ordara Survey 1

Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]  Seasonally Adjusted  Not Seasonally Adjusted												
		Monthly	Seasonali		ercent Chang	ge	Not Seasonally Adjusted  Monthly				Year to Date	
ltem	Jul 2012 <sup>2</sup>	Jun 2012 <sup>r</sup>	May 2012	Jun - Jul <sup>2</sup>	May - Jun <sup>r</sup>	Apr - May	Jul 2012 <sup>2</sup>	Jun 2012 <sup>r</sup>	Jul 2011	2012	2011	Percent Change 12/11
DURABLE GOODS												
Total: Shipments New Orders <sup>4</sup>	231,081	225,158	225,096	2.6	0.0	1.1	209,885	241,100	194,830	1,553,238	1,426,590	8.9
	230,733	221,377	217,864	4.2	1.6	1.5	205,451	229,615	192,467	1,530,945	1,423,875	7.5
Excluding transportation:	161.385	160,855	160,128					170,685			1,035,448	
Shipments  New Orders <sup>4</sup>	150,339	150,903	154,244	0.3 -0.4	0.5 -2.2	1.0 0.7	157,407 142,830	157,174	146,394 142,662	1,116,671 1,077,912	1,035,448	7.8 5.5
Excluding defense: Shipments New Orders <sup>4</sup>	220,565	213,962	214,154	3.1	-0.1	0.8	200,681	228,866	185,391	1,479,796	1,348,083	9.8
	218,479	206,739	208,138	5.7	-0.7	0.9	196,240	213,786	184,888	1,455,747	1,337,949	8.8
Manufacturing with unfilled orders: Shipments New Orders	160,821	157,538	157,716	2.1	-0.1	1.3	146,438	169,940	137,371	1,094,159	1,009,121	8.4
	168,595	161,417	157,609	4.4	2.4	2.2	152,184	165,152	142,775	1,121,009	1,052,831	6.5
Primary metals: Shipments New Orders	28,274	27,967	28,384	1.1	-1.5	-0.3	27,545	29,276	25,054	204,254	171,451	19.1
	27,720	27,000	27,402	2.7	-1.5	-3.5	26,798	27,482	25,212	200,595	171,240	17.1
Fabricated metal products: Shipments New Orders	27,264	27,355	27,519	-0.3	-0.6	-0.1	26,667	28,687	25,633	191,875	180,742	6.2
	27,564	27,685	28,161	-0.4	-1.7	0.7	26,575	27,883	25,990	197,860	186,781	5.9
Machinery: Shipments New Orders	33,118	33,303	31,934	-0.6	4.3	1.2	31,723	35,568	28,050	225,045	201,889	11.5
	30,393	31,530	32,333	-3.6	-2.5	5.0	28,790	32,101	32,315	225,907	226,843	-0.4
Computers and electronic products <sup>4</sup> : Shipments New Orders	29,624	29,098	28,974	1.8	0.4	3.8	29,052	30,745	26,899	195,138	193,647	0.8
	21,905	21,697	22,854	1.0	-5.1	-0.4	18,591	23,644	18,172	151,582	145,912	3.9
Computers and related products: Shipments New Orders	3,077	2,838	2,938	8.4	-3.4	2.5	2,627	3,659	2,762	19,118	19,713	-3.0
	2,957	2,852	2,992	3.7	-4.7	4.5	2,507	3,673	2,710	19,036	19,617	-3.0
Communications equipment: Shipments	2,967	3,080	3,299	-3.7	-6.6	7.8	2,636	3,586	2,892	20,846	22,284	-6.5
	3,233	3,368	3,636	-4.0	-7.4	2.1	2,701	3,666	2,238	23,294	20,384	14.3
Electrical equipment, appliances, and components: Shipments New Orders	9,986 9,589	10,000 9,792	10,033 10,249	-0.1 -2.1	-0.3 -4.5	1.2 1.9	9,433 9,083	10,762 10,518	8,959 9,258	69,194 69,756	66,539 68,769	4.0 1.4
Transportation equipment: Shipments New Orders	69,696	64,303	64,968	8.4	-1.0	1.4	52,478	70,415	48,436	436,567	391,142	11.6
	80,394	70,474	63,620	14.1	10.8	3.6	62,621	72,441	49,805	453,033	402,146	12.7
Motor vehicles and parts: Shipments New Orders	49,485	43,953	44,231	12.6	-0.6	0.1	35,578	47,033	32,243	298,855	263,246	13.5
	49,449	43,855	44,172	12.8	-0.7	0.2	35,442	46,598	32,448	297,756	262,975	13.2
Nondefense aircraft and parts: Shipments New Orders	9,774	9,175	9,652	6.5	-4.9	2.2	7,984	10,909	6,822	63,164	50,533	25.0
	19,552	12,708	9,593	53.9	32.5	7.6	18,539	10,386	9,572	82,861	59,046	40.3
Defense aircraft and parts: Shipments New Orders	4,366	4,646	4,664	-6.0	-0.4	12.2	3,661	5,405	3,689	31,092	31,609	-1.6
	4,706	5,143	4,156	-8.5	23.7	11.1	3,560	5,781	3,205	32,259	33,955	-5.0
All other durable goods: Shipments New Orders	33,119	33,132	33,284	0.0	-0.5	0.6	32,987	35,647	31,799	231,165	221,180	4.5
	33,168	33,199	33,245	-0.1	-0.1	0.5	32,993	35,546	31,715	232,212	222,184	4.5
Capital goods <sup>3</sup> : Shipments New Orders	79,902	79,487	78,663	0.5	1.0	1.8	73,650	86,290	68,367	540,610	503,039	7.5
	87,962	84,631	78,246	3.9	8.2	3.2	79,690	85,586	72,156	567,898	539,911	5.2
Nondefense capital goods: Shipments New Orders	71,633	70,817	70,167	1.2	0.9	0.9	66,300	77,031	60,806	483,472	439,747	9.9
	77,732	72,790	71,016	6.8	2.5	2.3	71,755	73,043	65,978	508,808	469,332	8.4
Excluding aircraft: Shipments New Orders	64,933	64,919	63,947	0.0	1.5	1.0	60,840	70,090	56,625	442,774	410,744	7.8
	61,577	63,716	65,464	-3.4	-2.7	2.3	56,427	66,452	60,158	449,975	434,425	3.6
Defense capital goods: Shipments New Orders	8,269	8,670	8,496	-4.6	2.0	9.7	7,350	9,259	7,561	57,138	63,292	-9.7
	10,230	11,841	7,230	-13.6	63.8	12.8	7,935	12,543	6,178	59,090	70,579	-16.3

r Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations, see http://www.census.gov/manufacturing/m3.

The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; vending, laundry, and other machinery; obtoodraphic equipment; metalworking machinery; turbines and generators; other power transmission equipment; pumps and compressors; material handling equipment; all other machinery; electroic computers; computer storage devices; other computer peripheral equipment; communications equipment; decroment; electromedical, measuring, and control instruments; electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies.

Defense Capital Goods include: small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.

<sup>4</sup> Estimates of shipments for the semiconductor industry are no longer shown separately. Estimates and percent changes of shipments and inventories for the semiconductor industry are included in computers and electronic products, and all other applicable aggregate totals. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories <sup>1</sup>

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]

[Estimates are shown in millions of dollars a	nd are based	on data fro	Seasonally		ipments, inv	entories, ar	Not Seasonally Adjusted				
	Monthly				ercent Chang	ge	Monthly			Percent	
Item	Jul 2012 <sup>2</sup>	Jun 2012 <sup>r</sup>	May 2012	Jun - Jul <sup>2</sup>	May - Jun <sup>r</sup>	Apr - May	Jul 2012 <sup>2</sup>	Jun 2012 <sup>r</sup>	Jul 2011	2012/ 2011	
DURABLE GOODS											
Total:											
Unfilled Orders <sup>4</sup> Total Inventories	996,296 369,342	988,522 366,628	984,643 365,566	0.8 0.7	0.4 0.3	0.0 0.4	992,773 372,924	987,027 365,796	919,984 353,530	7.9 5.5	
Excluding transportation:											
Unfilled Orders <sup>4</sup> Total Inventories	415,343 258,858	418,267 257,567	420,559 257,477	-0.7 0.5	-0.5 0.0	0.3 0.1	415,641 261,127	420,038 257,198	394,711 251,632	5.3 3.8	
Excluding defense:											
Unfilled Orders <sup>4</sup> Total Inventories	804,631 343,144	798,595 341,027	798,158 339,946	0.8 0.6	0.1 0.3	0.1 0.4	801,502 346,695	795,763 340,282	727,612 327,141	10.2 6.0	
Manufacturing with unfilled orders:											
Unfilled Orders Total Inventories	996,296 299,225	988,522 297,354	984,643 296,518	0.8 0.6	0.4 0.3	0.0 0.5	992,773 302,589	987,027 297,030	919,984 286,423	7.9 5.6	
Primary metals:	00.040	00.000	0.4.000		0.0	0.0	00.040	00.000	00.000		
Unfilled Orders Total Inventories	32,812 33,862	33,366 34,084	34,333 34,420	-1.7 -0.7	-2.8 -1.0	-2.8 -0.3	32,343 34,571	33,090 34,598	32,939 35,500	-1.8 -2.6	
Fabricated metal products: Unfilled Orders	82,639	82,339	82,009	0.4	0.4	0.8	83,356	83.448	77,439	7.6	
Total Inventories	45,871	45,894	45,973	-0.1	-0.2	0.2	46,446	46,131	45,373	2.4	
Machinery: Unfilled Orders	135.098	137,823	139.596	-2.0	-1.3	0.3	135,324	138,257	127,880	5.8	
Total Inventories	66,479	65,721	65,678	1.2	0.1	0.7	66,664	65,148	59,744	11.6	
Computers and electronic products <sup>4</sup> :											
Unfilled Orders Total Inventories	136,378 46,572	135,975 46,127	135,716 45,819	0.3 1.0	0.2 0.7	0.7 -0.9	135,699 47,120	135,980 45,633	129,602 46,616	4.7 1.1	
Computers and related products:											
Unfilled Orders Total Inventories	1,074 4,001	1,194 3,919	1,180 4,033	-10.1 2.1	1.2 -2.8	4.8 -2.8	1,074 4,077	1,194 3,830	1,168 4,118	-8.0 -1.0	
Communications equipment: Unfilled Orders Total Inventories	33,835 8,646	33,569 8,627	33,281 8,400	0.8 0.2	0.9 2.7	1.0 -1.8	33,409 8,653	33,344 8,440	30,502 9,108	9.5 -5.0	
Electrical equipment, appliances,											
and components: Unfilled Orders	21,172	21,569	21,777	-1.8	-1.0	1.0	21,290	21,640	19,359	10.0	
Total Inventories	15,358	15,403	15,465	-0.3	-0.4	0.3	15,565	15,478	15,301	1.7	
Transportation equipment:	580,953	570.055	504.004	4.0	4.4	0.0	577.400	566,989	505.070	9.9	
Unfilled Orders Total Inventories	110,484	570,255 109,061	564,084 108,089	1.9 1.3	1.1 0.9	-0.2 1.3	577,132 111,797	108,598	525,273 101,898	9.9	
Motor vehicles and parts:	16,465	16,501	16,599	-0.2	-0.6	-0.4	16.019	16,155	46.070	-1.6	
Unfilled Orders Total Inventories	24,874	24,612	24,467	1.1	0.6	0.9	25,145	24,078	16,272 23,970	4.9	
Nondefense Aircraft and parts: Unfilled Orders	408,543	398.765	395,232	2.5	0.9	0.0	405,454	394,899	350,067	15.8	
Total Inventories	58,946	58,431	57,671	0.9	1.3	1.6	59,885	58,642	52,447	14.2	
Defense Aircraft and parts: Unfilled Orders	60,449	60,109	59,612	0.6	0.8	-0.8	60,523	60,624	58,483	3.5	
Total Inventories	13,343	13,221	13,211	0.9	0.1	1.4	13,431	13,233	13,037	3.0	
All other durable goods: Unfilled Orders	7,244	7,195	7,128	0.7	0.9	-0.5	7,629	7,623	7,492	1.8	
Total Inventories	50,716	50,338	50,122	0.8	0.4	0.2	50,761	50,210	49,098	3.4	
Capital goods <sup>3</sup> : Unfilled Orders	760,560	752,500	747,356	1.1	0.7	-0.1	756,734	750,694	691,087	9.5	
Total Inventories	191,586	189,421	188,231	1.1	0.6	0.8	193,087	188,874	178,020	8.5	
Nondefense capital goods:	E02.040	E00 047	E04 044	4.0	0.0	0.4	E00 4E4	E02 000	E00 070	10.0	
Unfilled Orders Total Inventories	592,916 170,144	586,817 168,548	584,844 167,402	1.0 0.9	0.3 0.7	0.1 0.8	589,451 171,702	583,996 168,100	522,270 156,991	12.9 9.4	
Excluding aircraft: Unfilled Orders	240.859	244,215	245,418	-1.4	-0.5	0.6	240.608	245,021	224,791	7.0	
Total Inventories	120,915	119,647	119,223	1.1	0.4	0.5	121,649	118,759	113,115	7.5	
Defense capital goods: Unfilled Orders	167,644	165,683	162,512	1.2	2.0	-0.8	167,283	166,698	168,817	-0.9	
Total Inventories	21,442	20,873	20,829	2.7	0.2	0.6	21,385	20,774	21,029	1.7	

See footnotes at end of Table 1

## **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,300 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 65 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,300 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,300 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.

Source: U.S. Census Bureau, Manufacturers' Shipments, Inventories, and Orders Survey